

The only way to forecast the entire revenue lifecycle

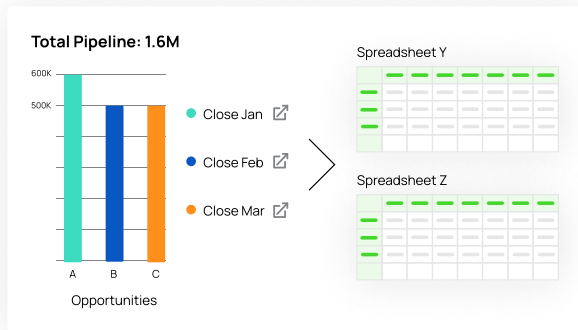
revVana



The Problem

Forecasting in spreadsheets is untimely, inaccurate, and incomplete

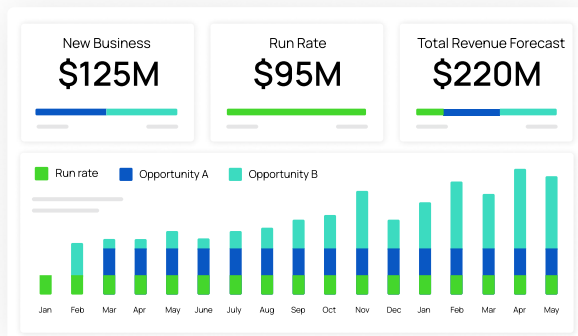
Today's business landscape changes fast, and Excel spreadsheet forecasts can't keep up. To seize opportunities and drive revenue growth, Finance and operations teams need one central source for real-time analysis, not a fragmented system with 3 weeks of lag.



The Opportunity

Create fast, accurate forecasts in a single Revenue Operations Platform. No spreadsheets required.

revVana generates fast, timely, and accurate forecasts using the data you already have in Salesforce. It's an automated, error-free way to gain complete visibility into open and closed opportunities and run-rate business.



For Salesforce Platform, Sales Cloud, Salesforce Revenue Cloud, Salesforce Revenue Intelligence, and Salesforce CRMA

Undeniable impact

20

hours saved per sales rep every week

Hundreds

of spreadsheets replaced

90+%

forecast accuracy

Up to 3 weeks

of forecast lag time eliminated

Why revVana?



Native to Salesforce

Collaborate with Sales and Finance directly in your Salesforce CRM.



Flexible, automated forecasting

Forecast off any object in Salesforce to see real-time data for revenue and operational metrics.



Configurable & extendable

Automate complex logic for product lines, account types, sales territories, etc.



Complete visibility

Create bottom-up forecasts with all available data, from pipeline to bookings.



Data utilization

Connect and sync revVana data with actuals, budgets, and quotas for performance comparisons.



Forecast change detection

Drill down and analyze revenue gaps, changes, or misses.

Empower your business to reach revenue targets faster

LET'S CHAT