

Create simple to complex document workflows integrated with Salesforce

altaFlow

salesforce

Inefficient and error-prone manual document processes create major headaches for you, your users, and your business. They lead to delays, errors, and lost productivity that impact a company's bottom line. Improve user experience, cut costs, and fuel business growth by integrating document automation into your daily Salesforce workflows.

Manual tasks take up way too many working hours

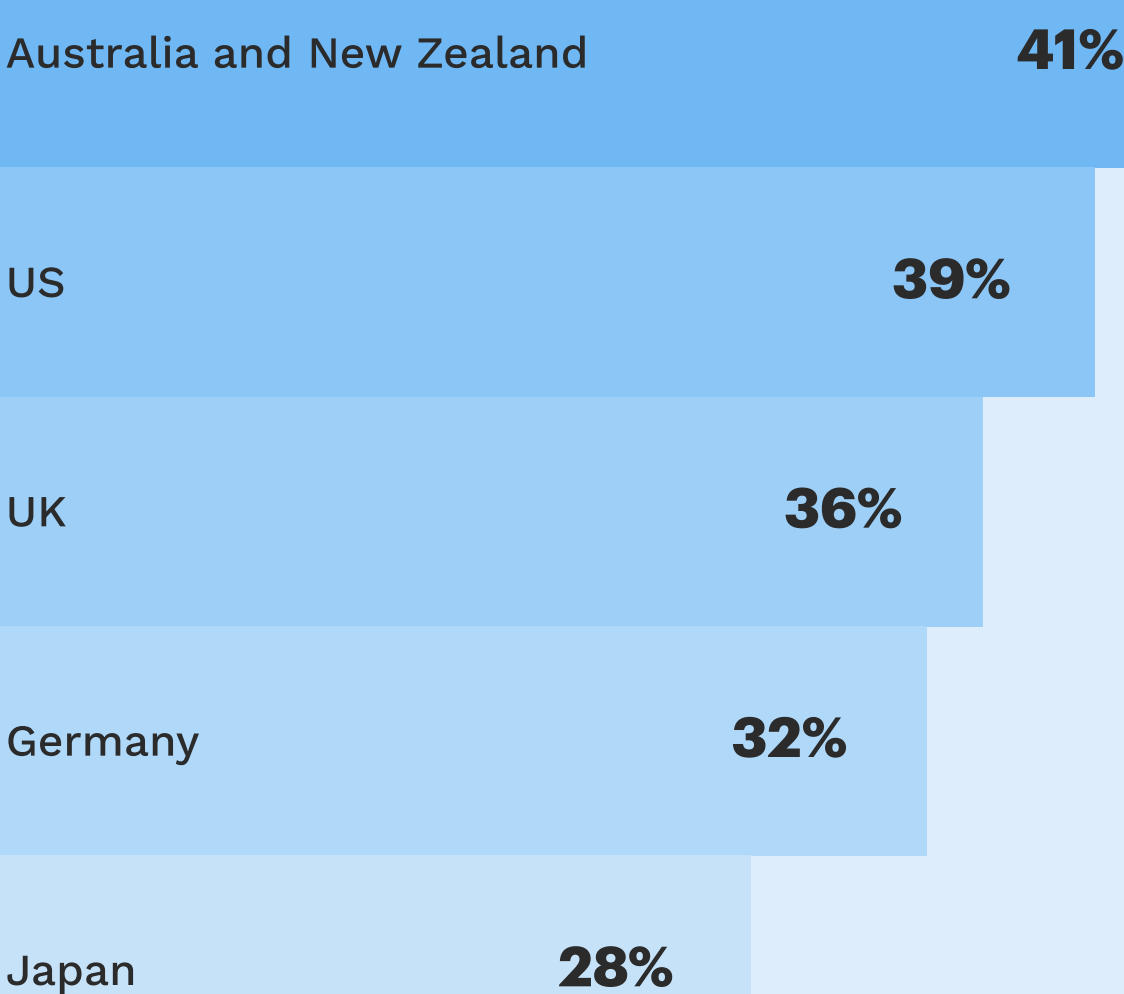
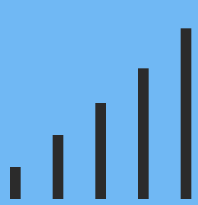
According to Asana's [The Anatomy of Work Index](#), employees spend about 60% of their time in the workplace on "work about work" that involves:

- Replying to emails or messages
- Attending unnecessary meetings
- Chasing approvals
- Searching for files and documents

These tasks are the result of process inefficiencies and much of the reason employees spend only 27% of their time on the skilled work they were hired to do.

In total, repetitive work costs businesses an average of 19 working days per year — for just one employee.

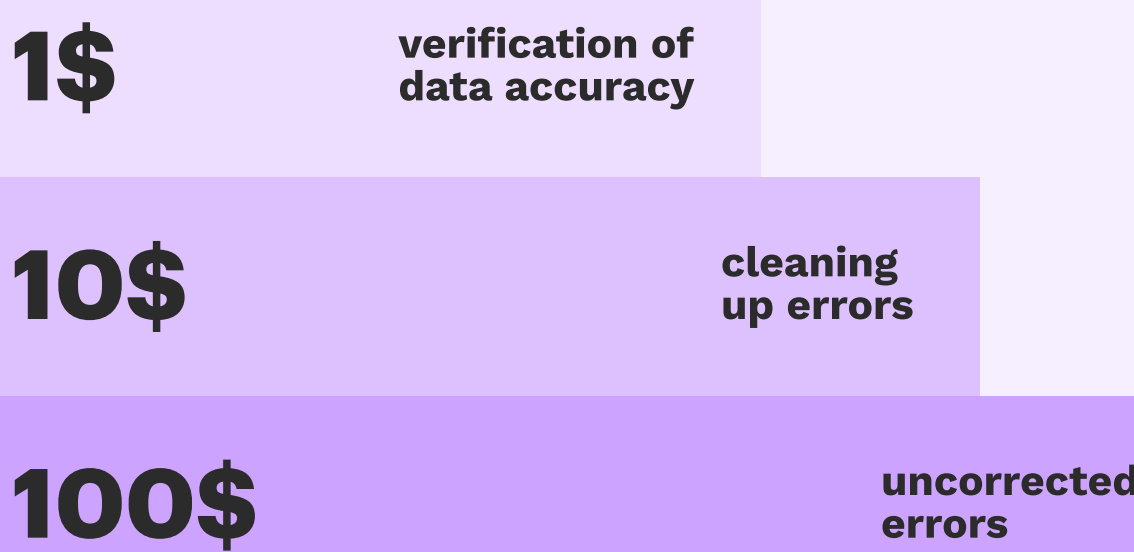
Perceived time spent on repetitive work across countries



Inefficient processes lead to costly errors

According to the 1-10-100 data entry rule:

- verification of data accuracy costs **\$1**
- cleaning up errors costs **\$10**
- uncorrected errors cost companies an additional **\$100**



What is the way out?

60% of workers estimate they could save six or more hours a week if the routine aspects of their jobs were automated.

i Automation is a crucial driver to achieving new levels of efficiency and profitability. Organizations across every industry are integrating it into their everyday business processes.

73% [↗]

of IT leaders say that thanks to automation, employees save between 10 to 50% of the time they previously spent doing manual tasks.

42% [↗]

of business leaders agree that workflow automation speeds up the completion of repetitive tasks.

78% [↗]

of business leaders believe that automating tasks in an organization increases productivity for everyone involved.

85% [↗]

of business leaders believe that automating different parts of a workload gives them and their employees more time to focus on the goals that truly matter to the company.

Unify the Salesforce document experience from creation to completion using altaFlow

Challenges

Manually updating customer data is an error-prone process

Creating complex contracts, order forms, and other documents takes time

Routing documents is a time-consuming hassle

Sending out multiple documents to a bunch of people is frustrating

What altaFlow offers

Update existing or create new records every time new data is received

Automatically generate documents using any data you have in Salesforce

Process documents in your workflow based on the conditions you set

Send documents to multiple recipients in one click

Outcome

Improve data quality and accuracy with minimal manual hassle

Reinvest employee time into value-adding tasks by streamlining documents and document packages creation

Save employees from moving and chasing documents with automated document processing

Eliminate routine work and improve your user experience with straightforward processes

Better together: Salesforce + altaFlow

With altaFlow for Salesforce, users across organizations achieve the following results:

40%

Reclaim up to 40% of the hours spent on completing tasks manually

3h

Unlock up to 3 hours of a workday and put it towards driving business growth

10x

Implement fully-automated NetSuite document workflows up to 10X faster

Turn document busywork into automated Salesforce workflows. Try altaFlow today!

