

Streamline the agreement cycle with DocuSign for Salesforce

Sell smarter and close faster with intelligent agreements

Manual agreement processes slow down sales, frustrate customers, and create risk. Despite investments in CRM, many sales teams still rely on disconnected tools, repetitive tasks, and manual handoffs to manage agreements—causing delays, errors, and lost revenue opportunities.

DocuSign for Salesforce empowers customers to move faster, sell smarter, and deliver better experiences. As the preferred agreement solution for Salesforce customers, DocuSign for Salesforce integrates seamlessly across the Salesforce Customer 360 to streamline agreement workflows, eliminate manual steps, and unlock AI-powered insights directly in Salesforce—helping sales teams close deals faster and exceed customer expectations.



Close more deals, faster

Eliminate bottlenecks and keep customers engaged with automated agreement workflows that streamline the process from start to finish.



Free up valuable time

Reduce manual work and ensure consistency with pre-approved templates. Automatically populate sales agreements with customer data from Salesforce.



Prioritize trust and peace of mind

Meet security and compliance requirements, and exceed customer expectations with DocuSign, the #1 most trusted software company in America.

Results

76%

of DocuSign agreements executed in one day

99.9%

eSignature uptime with no maintenance downtime

79%

average reduction in turnaround time versus paper

“What used to take days and lots of emails **now happens in minutes.**”

Dundi Thompson
Project Manager in Legal Operations
Flowserve

“DocuSign’s Salesforce integration and inherent flexibility, mean that our **sales team can move far more quickly.** Time that was previously spent on building and chasing contracts, is now used to build better relationships with customers and prospects.”

Tiffany Tai
GM of Enterprise, Partnerships and BizOps
Canva

Unlock intelligent agreement automation across the Salesforce Customer 360

DocuSign offers a comprehensive suite of integrations that enhance your Salesforce experience by embedding agreement workflows directly into the tools your teams already use. From generating and sending agreements to tracking status, managing approvals, and surfacing insights, DocuSign for Salesforce seamlessly connects with key Salesforce apps to eliminate manual steps, reduce context switching, and ensure agreements stay aligned with your customer data and sales processes.

DocuSign eSignature, Gen and CLM (AppExchange)

Access powerful agreement tools including eSignature, Gen, and CLM, directly within Salesforce and Slack. Send and track agreements via email or SMS, auto-generate polished contracts with approved legal language, and automate contract workflows with version control, redlining, and real-time Slack alerts, all without leaving your CRM.

DocuSign Intelligent Agreement Management Platform

With the Salesforce Extension App, you can launch dynamic, self-service agreement workflows using Web Forms pre-filled with Salesforce data—no code required. DocuSign Maestro connects and automates every step, ensuring agreements and data flow seamlessly across systems. DocuSign Navigator brings powerful agreement intelligence directly into Salesforce, automatically surfacing the most relevant contracts based on CRM context so sellers can quickly find what they need, act with confidence, and keep deals moving forward.

DocuSign for Agentforce (AgentExchange)

DocuSign for Agentforce brings the power of Intelligent Agreement Management directly into Salesforce. Use Agentforce to automatically draft and send agreements with Salesforce data, and use AI-powered search to surface completed agreements and key terms. Integrated with Maestro, users can also launch agreement tasks like identity verification, Web Forms, and eSignature, right from Agentforce.

About DocuSign

DocuSign brings agreements to life. Over 1.7 million customers and more than a billion people in over 180 countries use DocuSign solutions to accelerate the process of doing business and simplify people's lives. With intelligent agreement management, DocuSign unleashes business-critical data that is trapped inside of documents. Until now, these were disconnected from business systems of record, costing businesses time, money, and opportunity. Using DocuSign IAM, companies can create, commit, and manage agreements with solutions created by the #1 company in e-signature and contract lifecycle management (CLM).

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