



Avalara
Tax compliance done right

salesforce

PARTNER

Your complete **tax compliance solution**

Trying to keep up with all the demands of sales tax compliance can be hard, especially given how frequently tax rates and taxability rules change. That's why Salesforce partners with Avalara so you can offload the complexity of end-to-end tax compliance and manage it directly from your Salesforce platform via one of our nine prebuilt integrations.

Avalara integrates with the following solutions:

- Salesforce Sales Cloud
- Salesforce Commerce Cloud
- Salesforce B2B Commerce Classic
- Salesforce Cartridge for B2C Commerce (including Headless variation)
- Salesforce Service Cloud
- Salesforce Subscription Management
- Salesforce Billing
- Salesforce CPQ
- Salesforce Order Management

AUTOMATED SOLUTIONS TO SUPPORT YOU THROUGH THE TAX COMPLIANCE JOURNEY



GET LICENSED AND REGISTERED

Get help acquiring the right licenses and securing registrations when you trigger sales tax obligations in new states or expand across borders.



MANAGE EXEMPT SALES

Establish a system that enables you to verify, store, update, and access tax documents on demand, reducing your risk of paying back taxes and penalties.



CALCULATE TAX

Calculate sales tax and apply VAT and GST for international sales and purchases.



FILE RETURNS

Maintain tax compliance everywhere you file – account for unique filing schedules, deadlines, forms, and formats for sales tax, VAT, and GST reporting.

The benefits of automating with Avalara

INTEGRATES WITH YOUR BUSINESS SYSTEMS

With nine prebuilt integrations for Salesforce, you can use Avalara as a single source of tax data across your systems. Avalara also connects to the most widely used ERP, accounting, and ecommerce applications.

TAX COMPLIANCE THAT GROWS WITH YOU

Tax registration, calculation, filing, and document management products from Avalara work together and scale, helping you to maintain tax compliance as your business grows and evolves.

TAX EXPERTISE FROM TAX AUTOMATION EXPERTS

You didn't get into business to spend time on tax compliance. Let Avalara and Salesforce do the heavy lifting so you can focus on revenue generation, product development, and growth.

available on
AppExchange

salesforce

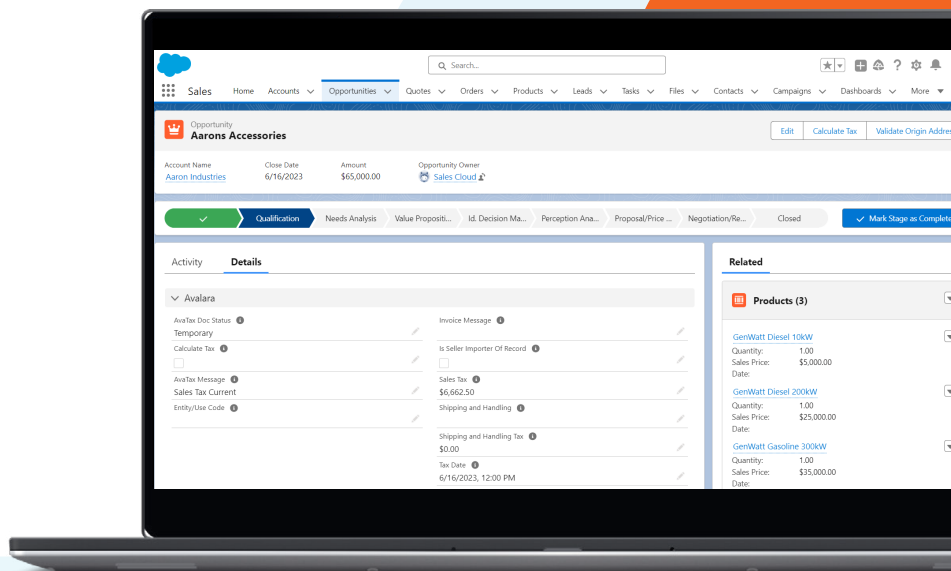
WHAT CUSTOMERS ARE SAYING

Salesforce customers depend on Avalara to help them automate tax compliance.

With over \$60 million of revenue, we would not be able to accurately and timely calculate the taxes on our proposals and invoices without Avalara.

– Hickory Farms, Salesforce and Avalara Customer

CUSTOMERS USING AVALARA FOR SALESFORCE



Get started with Avalara today
Call **877-246-1397**
Visit **avalara.com/salesforce**

Avalara