

CapStorm for Healthcare & Life Sciences

Regulatory Compliance and System Reliability

In healthcare and life sciences, data isn't just operational – it's protected, regulated, and deeply personal. Whether managing patient journeys, clinical trials, or commercial operations in Salesforce, teams must ensure that sensitive information is secure, accessible, and compliant with regulations like HIPAA.

Industry Challenges

Healthcare organizations must maintain strict control over their Salesforce data—balancing compliance, accessibility, and scalability without compromising patient privacy.

- **HIPAA Compliance** – Mandates full-fidelity, auditable backups and strict controls on PHI access
- **Disparate Clinical and Commercial Systems** – Salesforce data needs to move securely across departments and platforms
- **Storage Budget Constraints** – Storing large volumes of historical data can be cost-prohibitive within Salesforce
- **Integration Barriers** – Analytics and research teams face delays when data is siloed inside Salesforce

Use Cases in Action

From regulatory audits to research enablement, CapStorm helps healthcare organizations protect, access, and utilize their Salesforce data with confidence.

- **HIPAA-Compliant Backup & Recovery** – Create encrypted, full-fidelity backups of data and metadata with point-in-time restore capabilities
- **Analytics & Research Integration** – Replicate Salesforce data to internal, compliant environments for use in clinical research or population health modeling
- **Secure Sandbox Seeding** – Populate testing and training environments with sanitized, PHI-free data for operational workflows or clinical trial simulations
- **Audit & Litigation Readiness** – Access historical snapshots instantly to support compliance reviews, investigations, or legal holds
- **Org Migrations & Platform Consolidations** – Migrate or archive Salesforce orgs securely during M&A transitions or tech stack updates

How We Solve Challenges

CapStorm enables healthcare teams to operate with precision, security, and speed – while staying compliant and audit-ready.

- **CS:Enable** – Provides HIPAA-compliant, incremental backups and secure replication of Salesforce data
- **Sandbox Seeding Extension** – Enables secure testing and training environments by masking or filtering PHI
- **Database Connectors** – Seamlessly replicate Salesforce data to SQL Server, Oracle, Snowflake, or AWS for analytics, reporting, and research

Who Benefits?

CapStorm supports the full spectrum of stakeholders across the healthcare and life sciences ecosystem:

- **Salesforce Admins** – Maintain secure backups and support safe, realistic sandbox seeding
- **Platform Architects** – Build scalable, compliant Salesforce environments
- **IT Compliance & Security Leads** – Ensure PHI is never exposed and data stays under agency control
- **Compliance Officers** – Demonstrate audit readiness with detailed logs and traceable change history

Why CapStorm?

CapStorm delivers healthcare-grade Salesforce data protection that meets your compliance and operational needs – without relying on third-party hosting or sacrificing visibility. With encrypted backups, point-in-time recovery, field-level tracking, and seamless integration into internal systems, CapStorm helps healthcare organizations innovate securely while staying in control of their most sensitive data.

Keywords

Backup • Backup and recovery • Data backup • Data management • Data recovery • Data replication • Data restore • Disaster recovery • Incremental backup • Metadata backup • Restore metadata • Business continuity • Data archive • Data archiving • Data extraction • Data governance • Data integration • Data migration • Data security • Metadata management • On premise software • On premise solution • Sandbox seeding • Data access • Data analytics • Data compliance • Data privacy • Data protection • Data reporting • Self-hosted software • Compliance • Data control • Recovery