Get Valo for Increased Salesforce Security and Productivity in Manufacturing

About Valo

Valo's AI Admin Agent Solution manages Salesforce to improve security, reduce workloads and increase the value organizations get from their Salesforce environments. Valo was launched in Salesforce AppExchange at Dreamforce 2024 where Valo's Week of Wellness sauna theme was featured on The Wall Street Journal's front page. Valo is designed in San Francisco by ex-Salesforce Platform Product leaders behind Salesforce Shield, Event Monitoring, Transaction Security, Health Check and Big Objects and built in Finland. Five Fast Facts about Valo:

- In Q1 2025 Valo had **38k+ Salesforce users connected** to Valo's platform.

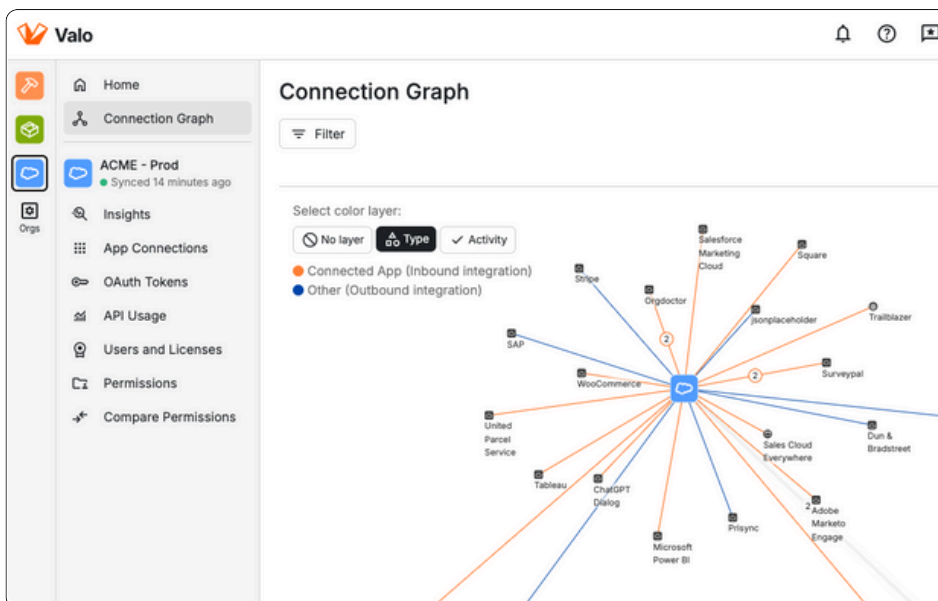- Discovered business card scanning apps copying Salesforce data to Russia and China.

- Protected production data breach with authentication tokens copied to employee laptop.

- Identified **$330,000** in cost savings just in one month

- Profiled **1100+ Salesforce Apps** with Valo Security Score (0-100) and discovered **22% of them had a low Security Score**

> ❝ Valo has helped surface the inconspicuous inbound and outbound connections to our treasured Salesforce data in a simple and consumable way with an excellent and responsive UI; you will sleep much better after using Valo.

Ari Leeds
CEO, LeedsSource

Case Study - Manufacturer Uponor

For **Uponor**, a global industrial manufacturer, managing a complex global Salesforce environment ($1.31 billion USD in revenue as of June 2024, 4200+ users), the goal wasn't merely visibility into configurations; they needed true understanding of actual actions and data access within Salesforce — whether initiated by humans, integrations, or automated agents — coupled with the ability for an AI solution to take immediate action when necessary.

Uponor chose Valo AI precisely because it meets these critical needs. It goes beyond static record and config checks to actively monitor and interpret the real activity occurring in their environment. This capability is highly valued by their Salesforce team because it translates directly into tangible benefits: a **reduced workload** for technical staff, **significant cost savings**, and **fundamentally enhanced security** for their critical Salesforce data and operations.

Real Time Benefits of Valo:

Proactive Risk Mitigation: Valo AI identifies and automates security risks, such as rogue apps, data leakage or overprivileged access proactively, before issues escalate into incidents

Confident Data Security: Valo pinpoints overexposed profiles and permissions and provides automations to help organizations lock down access precisely where needed

Optimized License Utilization: The platform reveals exact access insights, both permissions and licenses are over- or under-used, helping organizations reduce waste and save costs on their Salesforce investment.

Integration Management: Valo AI surfaces unwanted or risky integrations and assists organizations in swiftly removing or remediating them.

Admin Efficiency: freeing up admin teams time from manual reactive fixes to automated solutions so they can focus on strategic improvements.

Request Trial → **valo.ai | hello@valo.ai**