



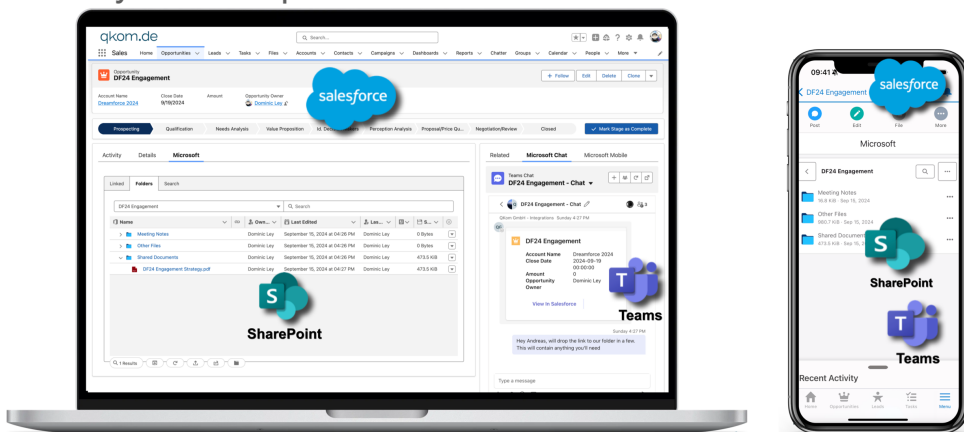
Q!365 Datasheet

Salesforce add-in to unify Salesforce, MS Teams and SharePoint.

Q!365: Unlock new value from your Salesforce and Microsoft 365

Sales and Support processes are moving faster than ever. Organizations need more innovative and efficient ways to collaborate with prospects.

Available on Salesforce AppExchange, Q!365 links powerful Microsoft 365 Teams collaboration and Sharepoint content inside Salesforce Opportunities and Service Tickets. Smart Q!365 automation will attach the best files, experts, and teams from Microsoft 365 based on Salesforce products selected, and your best practices.



Key Business Benefits

- No email bounces when sharing presentations or videos
- Intuitive to use inside Salesforce
- Durably attaches documents and chats to the Salesforce record
- Lowers Salesforce storage costs by using Microsoft 365
- Secure, with no new clouds

Improves Sales

- Better prepared
- Less time searching
- Faster sharing
- Collaboration spans everyone
- Keep files out email
- Record of what's been shared

Improving Service

- Files & chat attached to service ticket
- Track all customer collaboration
- Bi-directional editing capability

Move faster; provide an exceptional customer experience

Being prepared is vital to progressing deals and solving service issues. Q!365 is designed to ensure your teams are prepared and this is done by automatically linking files, teams and experts right into the Salesforce opportunity or service ticket.

Your employees will be able to get out of the starting blocks faster, stay better organized as they work, and they will have a complete library needed materials at their fingertips. Content is never hard to find since Q!365 links it right inside of the Salesforce opportunity or service ticket based on product and other configurable parameters.

Everything will move faster, and more smoothly. Your prospects will be impressed how quickly they can get questions answered and get access data sheets, presentations and videos. Your sales teams instantly have the latest internal assets they need, such as draft contracts, sizing worksheets and sales checklists.

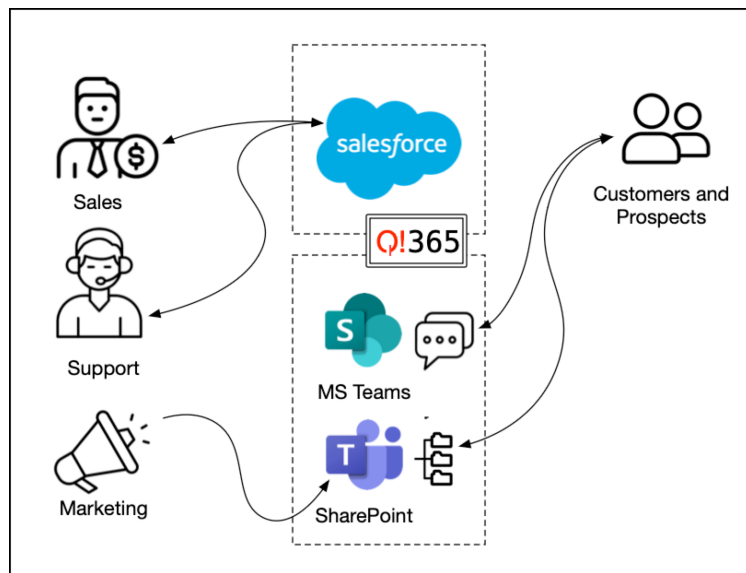
See the right files and chat inside the Salesforce record!
No more searching.



Best practices, automated

Q!365 will make your less experienced sales and support person as well prepared as your most experienced staff at the moment when a new opportunity or service ticket is created. Configurable automation will create the directories, pre-load the right files, and attach the experts right inside the Salesforce record, based on your best practices. This frees up more time for Sales and Support of focus on their jobs versus searching for information.

Configurable automation also means that Q!365 conforms to the way you do business. Q!365 always delegates to your existing security policies and auditing in Sharepoint, so it's also very secure. We'll consult and help you get it set up, but you always have the tools and ability to change as your business evolves.



Q!365 Architecture Overview

See the magic for yourself

Available today to try on Salesforce App Exchange or connect with Qkom! We are happy to show you why Q!365 customers are so excited about the positive results they are seeing.

Experience dramatic improvements in efficiency and preparedness as Q!365 brings together the power of Salesforce CRM and Microsoft 365 in ways you never imagined were possible.

[Read our terrific reviews on AppExchange!](#)



Chris Bockey
★★★★★
5 out of 5 stars

Top-notch SharePoint Integration with Fantastic Support

This SharePoint integration stands out as the best I've used so far.



Wesley Bik
★★★★★
5 out of 5 stars

Double Star Ranger

Great Solution

A great solution that integrates nicely with SharePoint 365. Additionally, the custom automation possibilities make it a great fit for more advanced scenarios.



Courtney Bethem Phillips **Double Star Ranger**
★★★★★
5 out of 5 stars

Very impressed