

MANUFACTURING

Industry Insider



See how our partner SharinPix improves collaboration with contractors and other external partners in the construction industry. From job assignment to feedback management, the SharinPix Inspection App has you covered.

With SharinPix, it's easier than ever to manage your field team and gather onsite information, feedback, and more.

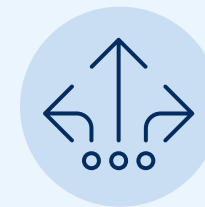


Here's how SharinPix helps construction dispatchers communicate with teams in the field.



Easily Engage with Contractors

Communicate with external contractors by sending links via text, WhatsApp, or agenda entries, and automatically collecting responses into Salesforce.



Guide Your Team

Keep external contractors up to speed by sharing instructions which may include steps where you need photos to be taken, floor plans to be filled, or forms to be signed.



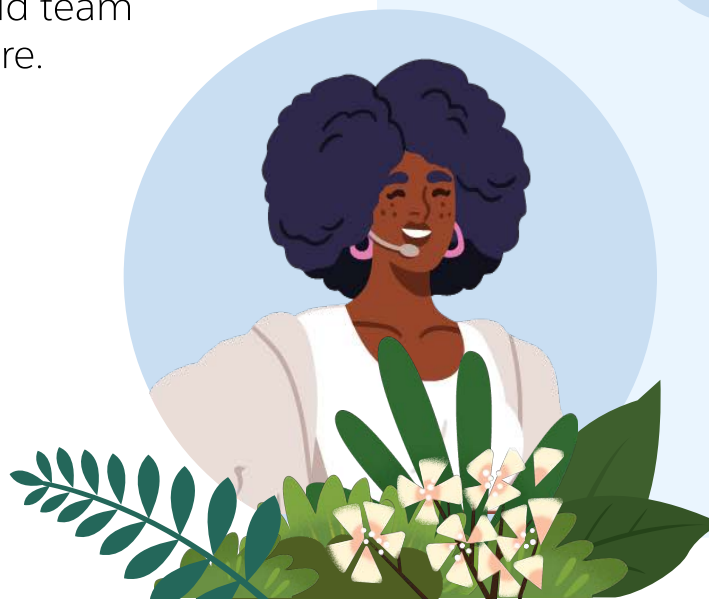
Collect Job Documentation

Ensure contractors have achieved everything as expected with end-of-job checklists to complete and forms to fill.



Manage Appropriate Follow Ups

Use generative AI-powered summaries to learn what went on during the job, determine if further action needs to be taken, and automatically assign follow-up actions.



SharinPix helps you gather job documentation from contractors, whether or not they have direct access to your Salesforce.

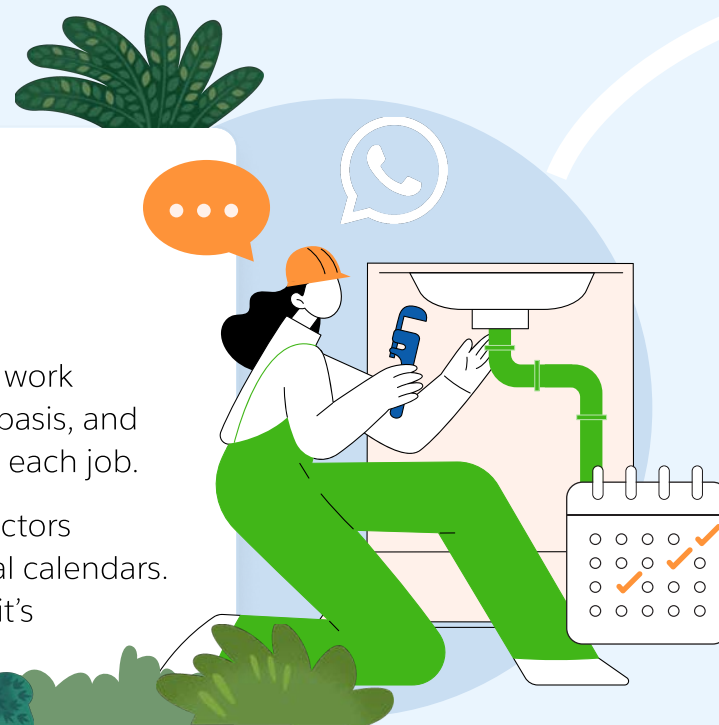
The Solution

SharinPix helps you meet all your construction field management needs in Salesforce.

Manage all your contractors — even those without Salesforce access.

The Challenge: Construction companies often work with many external contractors on a job-by-job basis, and it can be challenging to track who has accepted each job.

The Solution: SharinPix lets you contact contractors automatically via SMS, WhatsApp, or their digital calendars. When a contractor responds to accept the job, it's automatically tracked in Salesforce.



Standardize and collect job documentation.

The Challenge: Construction companies require external contractors to collect specific information about the job, such as proof that work was completed or an issue was recorded correctly.

The Solution: SharinPix sends contractors clickable action items to automatically capture end-of-job information, including photos, signatures, or dynamic surveys. The information is uploaded to Salesforce, even if the contractor is offline and isn't one of your Salesforce users.



Communicate performance standards.

The Challenge: Contractors need to complete work according to your company's methods and standards, but it can be difficult to communicate all this information.

The Solution: SharinPix automatically sends all contractors contextual instructions from Salesforce, delivered as SMS, WhatsApp, or agenda entries, so that everyone is on the same page.



Automate the execution of appropriate follow-ups

The Challenge: Making sense of contractor notes and figuring out the necessary follow-up actions post-job is a time-consuming process, especially when managing the projects of multiple contractors.

The Solution: SharinPix helps you learn, via generative AI-powered summaries, what went on during the job and if further action needs to be taken. From there, SharinPix automatically assigns follow-up actions to the right stakeholders.



The Scenario

In this example, let’s imagine how a construction dispatcher can use SharinPix to help contractors successfully complete their jobs.

Maesyn Booker

Construction Dispatcher

Maesyn is in charge of assigning installation, repair, or construction jobs to independent contractors as efficiently as possible.



Her Goals

- Finding and contacting contractors for specific jobs.
- Ensuring each job is completed up to standards.
- Getting as much detailed information from the field as possible.

Her Challenges

- Not duplicating Salesforce data or using outside communication channels.
- Keeping track of what has been done in the field.
- Ensuring she has captured all the job details she needs, when she needs them.

SharinPix solves Maesyn’s challenges by helping her to:

Work with contractors who do not have Salesforce access.

Maesyn can use SharinPix to connect with more contractors via What's App, text messaging, and agenda entries to assign jobs, drive specific actions, and gather information. All correspondence is integrated by the app into Salesforce.

Drive contractors to document each job, as she needs it.

With SharinPix, Maesyn can standardize all the information external contractors need to collect from the field to uphold quality and reputation.

Collect rich visual information as part of the job documentation.

Maesyn can enrich job documentation by requesting categorized photos, scanned documents, end-of-job forms with signature, room plan scans, and sketches. Visual information is easy to upload through SharinPix, saving contractors time in the field.

[Learn more about SharinPix](#)