

Salesforce AppExchange App: Native Rent

INSTALL GUIDE

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Introduction

Overview of the App

Native Rent is a comprehensive, all-in-one rental management platform designed to streamline property management, rental bookings, asset tracking, equipment leasing, vehicle rentals, and fleet operations.

Key features include:

- **Real-time inventory tracking** for efficient asset management
- **Dynamic pricing models** to optimize revenue
- **Mobile check-in/check-out** with GPS integration for seamless operations
- **Advanced fleet management** to enhance vehicle tracking and utilization

By integrating seamlessly with existing systems, Native Rent enhances operational efficiency, improves scheduling accuracy, and optimizes overall rental processes.

Target Audience

Native Rent is designed for:

- Property managers
- Car rental companies
- Equipment leasing businesses
- Fleet operators
- Other rental-based enterprises seeking a scalable and efficient solution.

Native Rent Customizability

Native Rent offers high flexibility and extensive customization capabilities, enabling businesses to tailor the platform to their unique rental workflows, asset types, and customer needs. Whether

managing equipment rentals, apartment leases, vehicle hire, or event rentals, the platform ensures a seamless and adaptable experience.

1. Customizable Rental Asset Configuration

Businesses can define rental assets according to their specific requirements, including attributes such as rental duration, condition tracking, maintenance status, and associated accessories.

Why It Matters:

- Different industries have unique needs (e.g., construction equipment vs. luxury apartment rentals).
- Allows businesses to customize fields, add/remove fields to accommodate attribute information for each asset type.

Use Cases:

- Equipment Rentals: Define configurations for heavy machinery, including fuel level, capacity and operational parameters.
- Apartment Rentals: Customize property listings with details like lease terms, furnished/unfurnished status, and utility inclusions.
- Car Rentals: Configure vehicles based on make, model, mileage caps, and insurance requirements.

2. Customizable Scheduler Interface

Businesses can modify the rental scheduling interface to fit their operational needs, offering drag-and-drop scheduling, color-coded availability and much more.

Why It Matters:

- Allows for real-time availability tracking and conflict prevention.
- Customizable scheduling views (daily, weekly, monthly) for better resource planning.
- Supports reservations directly from Scheduler View.

Use Cases:

- **Event Rentals:** A party rental business can configure a scheduler to track the availability of tents, chairs, and sound systems for different dates.
- **Construction Equipment Rentals:** A heavy equipment rental company can use the scheduler to track backhoes, cranes, and forklifts across multiple job sites.
- **Co-Working Space Rentals:** Schedule meeting rooms, shared desks, and event spaces with real-time availability.

3. Customizable Rental Search Interface

Businesses can personalize the search experience based on customer preferences, rental duration, and asset categories, ensuring users find what they need quickly.

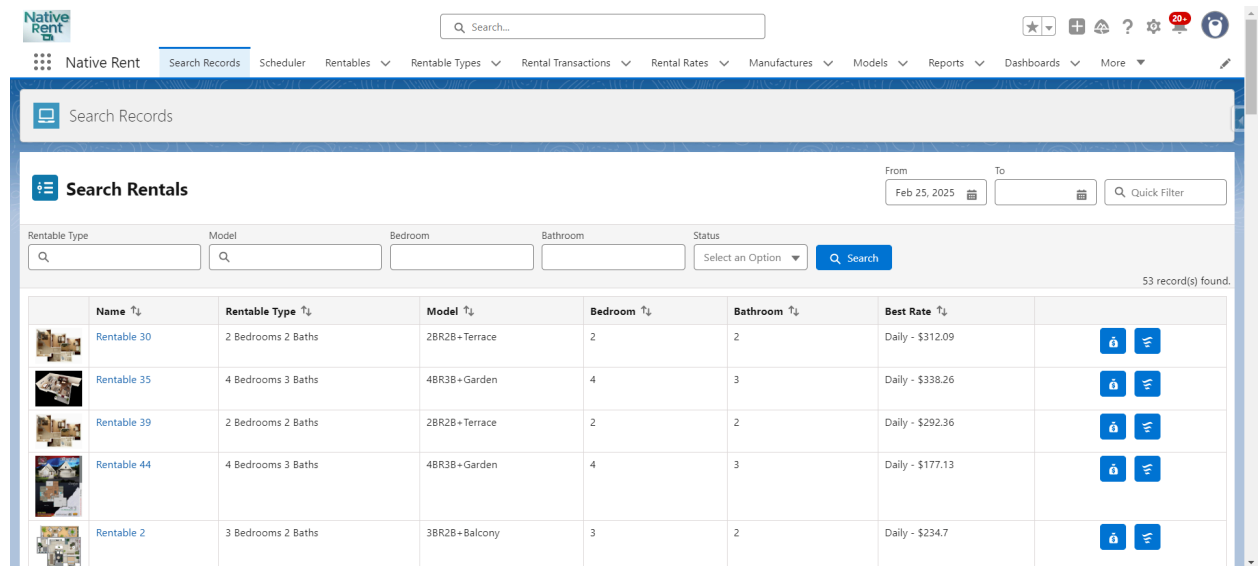
Why It Matters:

- Custom filters based on location, price range, availability, and features.
- Integration with inventory tracking to prevent double bookings.

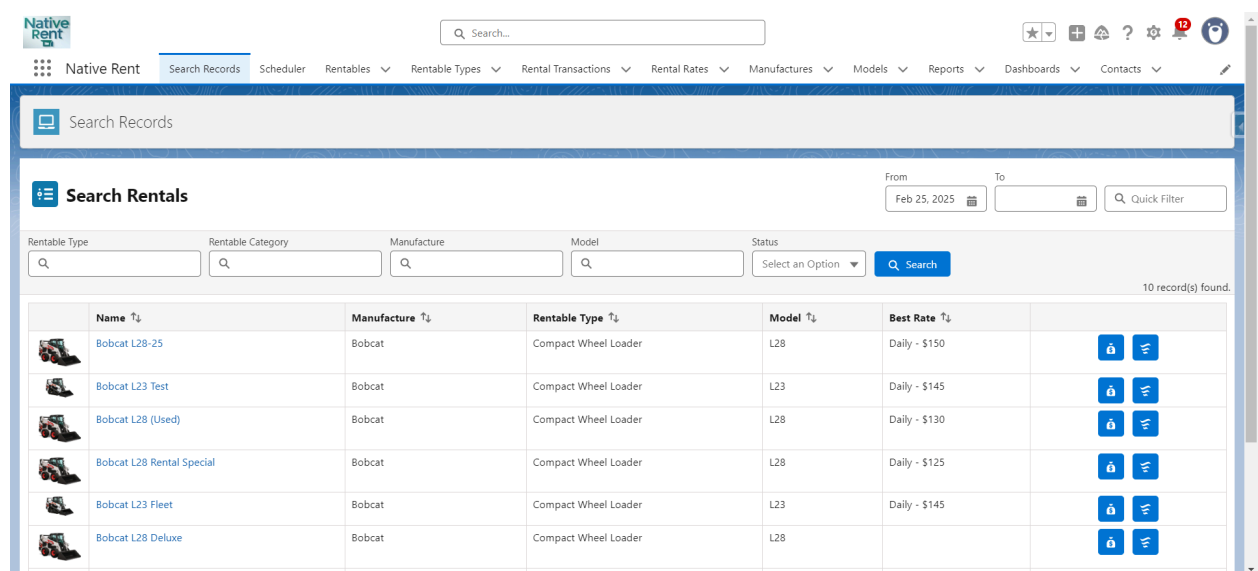
Use Cases:

- **Luxury Car Rentals:** Allow customers to search by car type (SUV, sports car, sedan), brand, and rental period.
- **Vacation Rentals:** Enable filtering by city, price range, amenities (WiFi, pool, pet-friendly), and proximity to landmarks.
- **Camera & Equipment Rentals:** Let photographers search by brand, lens compatibility, and rental duration.

Refer to the examples below to get an idea of the customizability of the application:



Above screenshot depicts a search page for Property Rentals while the below screenshot shows equipment rentals:



4. Support for Multiple Rental Rates, Fees, and Add-On Services

Businesses can configure flexible pricing models, including:

- Hourly, daily, weekly, or monthly rental rates.
- Optional add-ons like insurance, GPS tracking, cleaning services, or maintenance packages.

- Dynamic pricing adjustments based on demand, seasonality, or customer loyalty.

Why It Matters:

- Enables diverse monetization models for different industries.
- Customers get greater transparency in pricing.
- Automates fee calculations, reducing manual errors.

Use Cases:

- Bike Rentals: Offer hourly rates for tourists and monthly memberships for commuters.
- Hotel & Vacation Homes: Charge extra for late check-outs, cleaning fees, and concierge services.
- Medical Equipment Rentals: Allow hospitals to rent ventilators with optional maintenance and training add-ons.

5. Configurable Workflows to Meet Diverse Operational Needs

Businesses can customize workflows to match their internal processes, from reservation to check-out, billing, and return tracking.

Why It Matters:

- Ensures operational efficiency by automating approvals, notifications, and payment reconciliation.
- Reduces manual intervention with pre-set triggers for overdue returns, maintenance alerts, and contract renewals.
- Can integrate with CRM, ERP, and accounting systems for a seamless experience.

Use Cases:

- Corporate Laptop Rentals: IT teams can set up workflows to approve rental requests, track usage, and enforce return deadlines.
- Furniture Rentals: Automate renewal reminders for customers renting sofas, dining sets, or office desks.

- **Luxury Watch & Handbag Rentals:** Enable high-end brands to implement authentication checks and security deposits.

Customizability is a Game-Changer for Rental Businesses

Native Rent's ability to adapt to different industries, workflows, and pricing structures makes it an ideal choice for businesses looking for a scalable rental management solution. Whether you're renting construction equipment, apartments, vehicles, or consumer electronics, the platform ensures:

Seamless customization of assets, pricing, and workflows.

Enhanced customer experience with tailored search and scheduling.

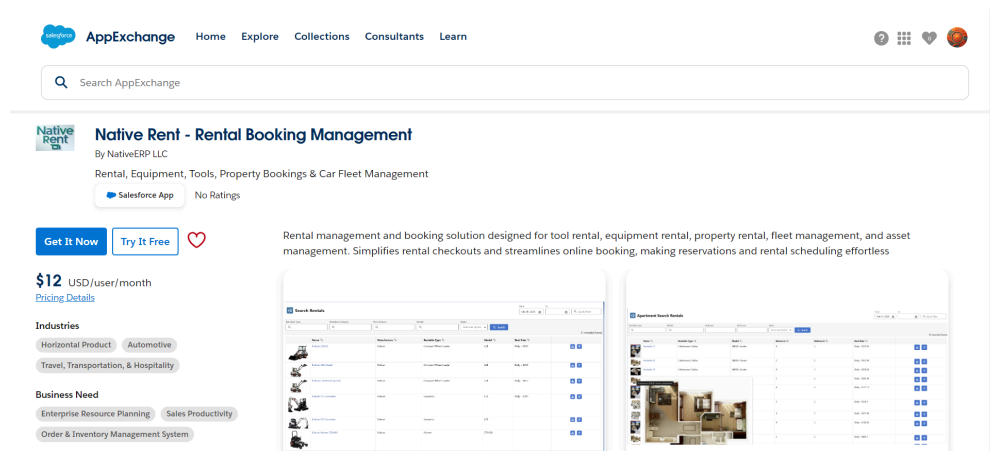
Operational efficiency with automated rental lifecycle management.

With Native Rent, businesses can optimize their rental operations, increase revenue, and improve customer satisfaction.

Getting Started

Installation

- Steps to install the app from Salesforce AppExchange.



If you're interested in exploring Native Rent before committing to a purchase, you can take advantage of Salesforce AppExchange's App Trial feature. An App Trial allows you to experience the app in a pre-configured Salesforce environment

without the need for installation or setup or in your own sandbox environment.

Here's how you can get started:

Step 1: Visit the Native Rent Listing on AppExchange

1. Go to the [Salesforce AppExchange] (<https://appexchange.salesforce.com/>).
2. Search for "Native Rent" in the search bar.

OR

The AppExchange link to install the app is as follows:

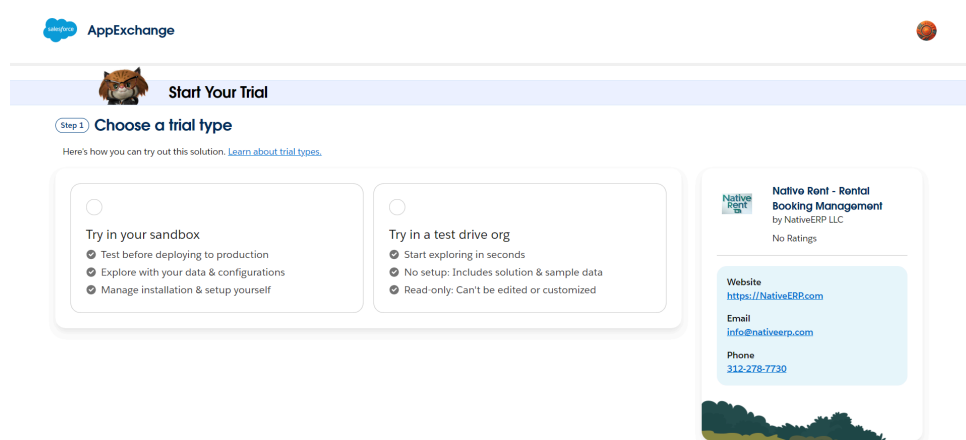
<https://appexchange.salesforce.com/appxListingDetail?listingId=76bc847d-7b43-4a52-88f0-7e8acd3f8ebf&channel=recommended>

Click on the link to go to the AppExchange.

3. Click on the Native Rent listing to open its details page.

Step 2: Start the app Trial

1. On the Native Rent listing page, look for the "Try It Free" button (usually located near the "Get It Now" button).
2. Click on the "Try It Free" button.



3. Choose the option "Try in a test drive org"

1. Try in a Test Drive org

to launch the app in a pre-configured Salesforce org.

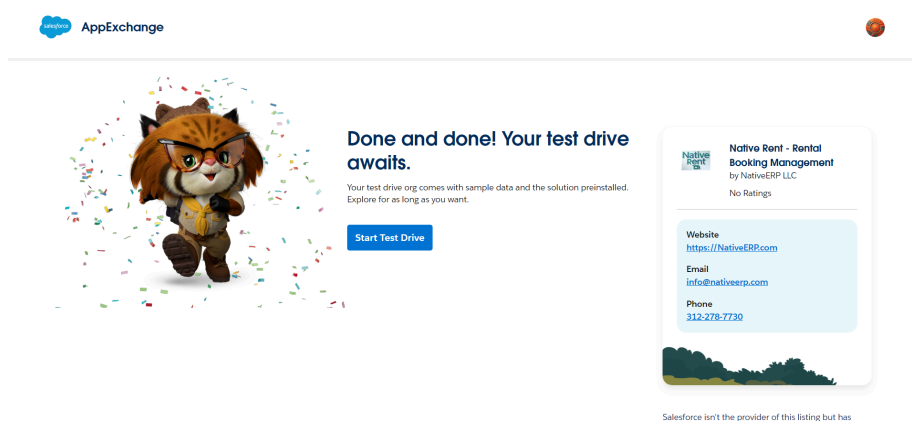
- No installation is required for a Test Drive.

- The Test Drive org is a temporary environment where you can explore the app's features.

Explore Native Rent in the Test Drive Org.

Fill up the form with your details to share your contact information with the app developers.

If you are already logged into your trailblazer account, then your information will be prefilled for you.



1. Click on the start Test Drive button to instantly load the Test drive org.
2. Once the Test Drive org loads, you'll be directed to the Native Rent app interface.
3. Use the sample data provided to explore key features, such as:
 - Asset Management: Check the already added rental assets (e.g., properties, equipment, vehicles).
 - Rental Bookings: Check rentals, schedules, and reservations.
 - Dynamic Pricing: Check pricing models with multiple rates, fees, and add-ons.
 - Reporting and Analytics: View pre-built reports and dashboards.
4. Take note of the app's customizability and automation features.

Step 3: Evaluate the App

- Test how Native Rent fits your business needs by simulating real-world scenarios.
- Explore the mobile check-in/check-out features, real-time inventory tracking, and dynamic pricing models.
- Check out the customization options to see how the app can adapt to your workflows.

Step 4: End the Test Drive

- The Test Drive session lasts for as long as you want
- Once the session ends, you can start a new Test Drive or proceed to install the app in your own Salesforce org if you're ready.

Benefits of a Test Drive:

- No commitment: Explore the app without purchasing or installing it.
- Hands-on experience: Interact with the app in a real Salesforce environment.
- Quick evaluation: Determine if Native Rent meets your business needs.

By trying Native Rent in a Test Drive org, you can confidently evaluate its features and capabilities before making a decision. If you have any questions during the Test Drive, reach out to the Native Rent support team for assistance.

Step 6: Install Native Rent in Your Org

If you're satisfied with the Test Drive and want to use Native Rent in your own Salesforce environment:

1. Try it in your sandbox

1. On the Native Rent listing page, look for the "Try It Free" button (usually located near the "Get It Now" button).
2. Click on the "Try It Free" button.
3. Choose the option "Try in your Sandbox"

Note: Choose This option when you have a Sandbox environment ready for installation of AppExchange Apps.

- This option is suitable for trial to check how this app works alongside your customized org and data.
- You can customize the app to make it work as per your preferences.
- You can deploy it to Production after Test drive into Sandbox.

2. Install in Production

If you want to install it in production directly, then click on the "Get It Now" button as seen in below screenshot:

AppExchange Home Explore Collections Consultants Learn

Search AppExchange

Native Rent - Rental Booking Management
By NativeERP LLC

Rental, Equipment, Tools, Property Bookings & Car Fleet Management

Salesforce App No Ratings

Get It Now Try It Free

\$12 USD/user/month
[Pricing Details](#)

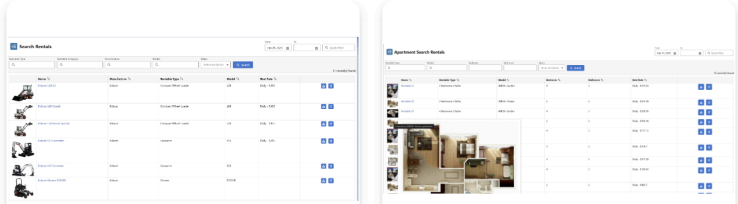
Industries

Horizontal Product Automotive
Travel, Transportation, & Hospitality

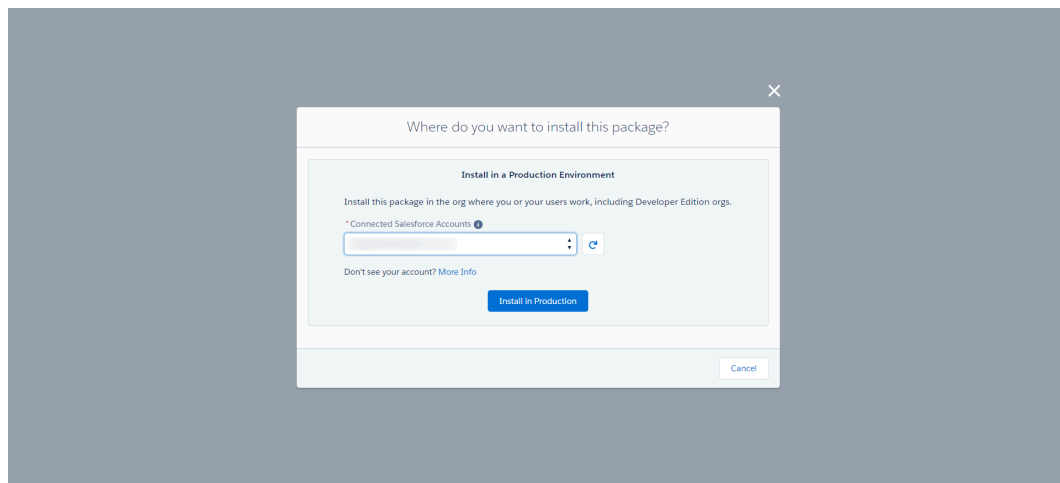
Business Need

Enterprise Resource Planning Sales Productivity
Order & Inventory Management System

Rental management and booking solution designed for tool rental, equipment rental, property rental, fleet management, and asset management. Simplifies rental checkouts and streamlines online booking, making reservations and rental scheduling effortless



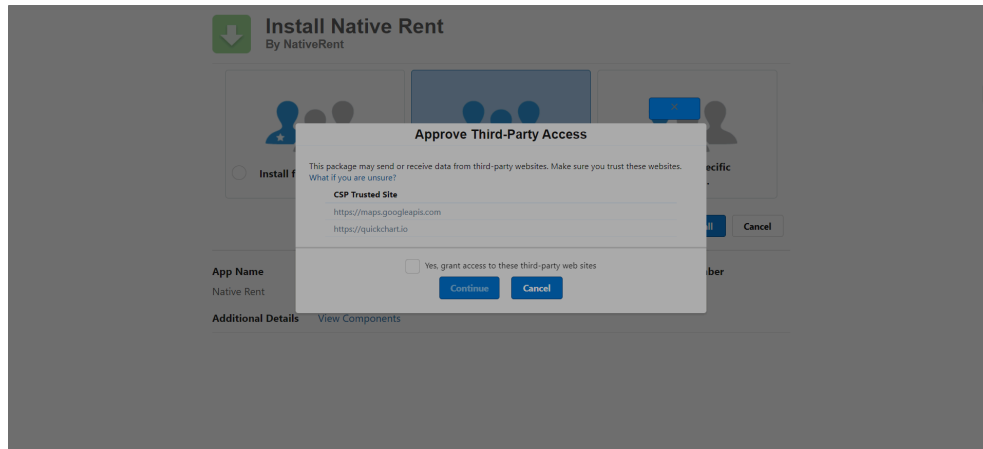
Choose the Production Environment where you want to install the app and click on “Install in Production Button”:



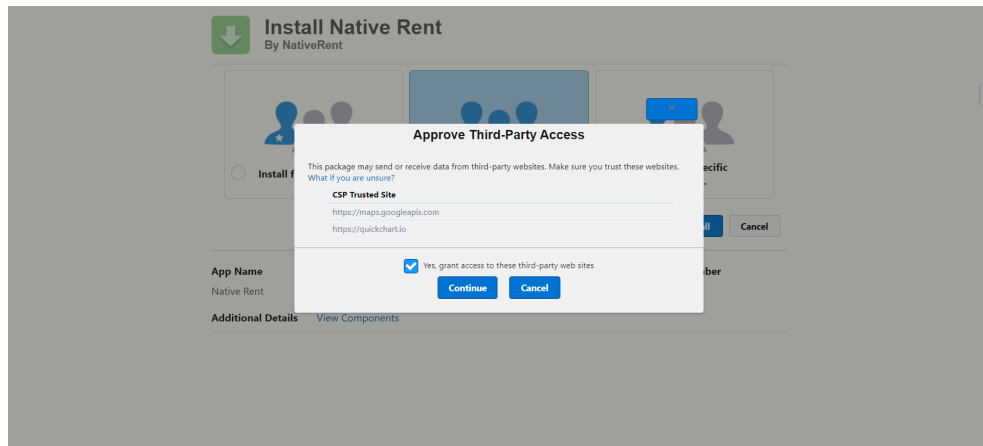
Confirm the custom Installation details and click on the “confirm and Install” button:

Grant Access to Third party websites which are used by Native Rent App.

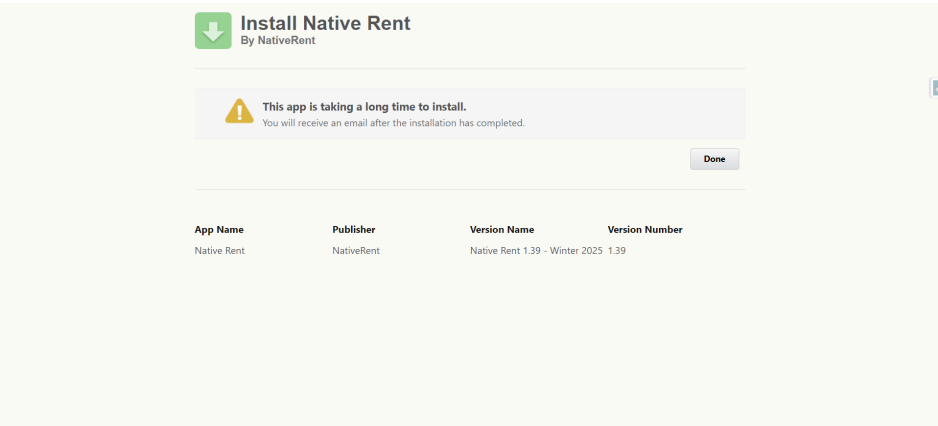
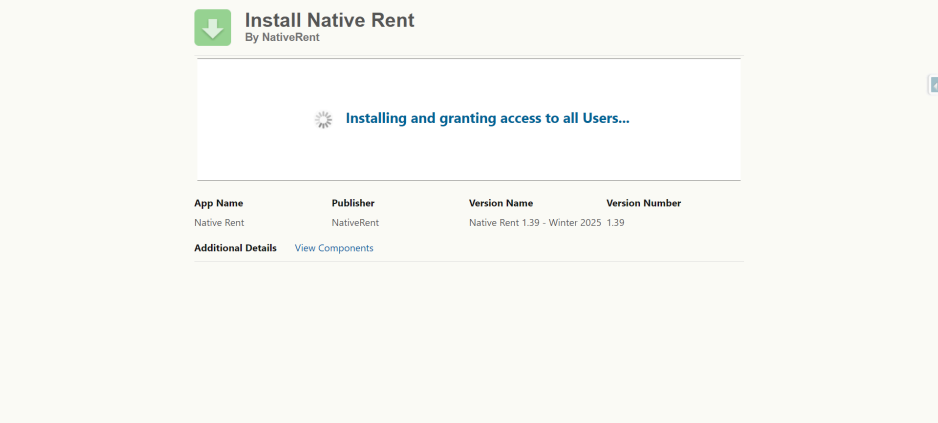
It currently uses third party websites Google Maps and Quickcharts.io.



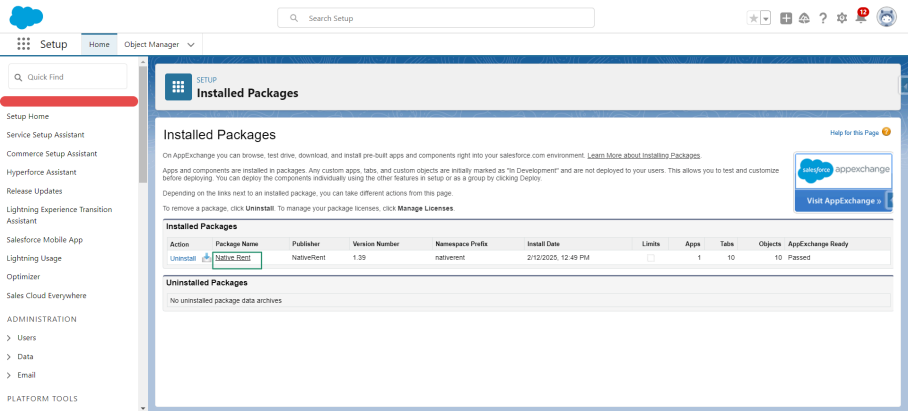
Click on the “Continue” button.



Wait for the app to Install. If it takes more time, you can expect an email from Salesforce notifying the Installation completion of the application to the org associated email.



After the app is installed successfully, you can see it under Setup -> Installed Packages



To Manage Licenses button, Click on it to assign Licenses to the appropriate users before they can use the Native Rent App.

The screenshot shows the Salesforce Setup interface. On the left is a navigation menu with options like 'Setup Home', 'Service Setup Assistant', 'Commerce Setup Assistant', 'Field Service Setup Home (Beta)', 'Hyperforce Assistant', 'Release Updates', 'Lightning Experience Transition Assistant', 'Salesforce Mobile App', 'Lightning Usage', 'Optimizer', 'Sales Cloud Everywhere', and 'ADMINISTRATION' (with sub-items 'Users', 'Data', 'Email'). The main content area is titled 'Installed Packages'. It includes a search bar, a 'Quick Find' box, and a 'Help for this Page' link. Below the title, there's a paragraph explaining that apps and components are installed in packages and can be tested, downloaded, and installed into the Salesforce environment. It also mentions that custom apps, tabs, and custom objects are initially marked as 'In Development' and are not deployed to users. A link 'Learn More about Installing Packages' is provided. Below this, it states that depending on the links next to an installed package, different actions can be taken. To remove a package, click 'Uninstall'. To manage package licenses, click 'Manage Licenses'. A table titled 'Installed Packages' shows one package: 'Native Rent' by 'NativeRent' with version '1.43'. The 'Manage Licenses' link is highlighted with a green box. Below the table, there's a section for 'Uninstalled Packages' which currently shows 'No uninstalled package data archives'.

Click on “Add Users” button.

The screenshot shows the 'Licensed Users' section in the Salesforce Setup interface. It features a table with columns: 'Full Name', 'Role', 'Active', and 'Profile'. The table is currently empty, with the text 'No records to display.' below it. Above the table, there are two buttons: 'Add Users' (highlighted with a green box) and 'Remove Multiple Users'. At the top right, there's a search bar and a list of letters (A-Z) for filtering.

Select the users and click on “Add” button.

The screenshot shows the 'Package Manager' page in the Salesforce Setup interface. It's titled 'Native Rent'. Below the title, there's a 'View' dropdown set to 'All' and a 'Create New View' link. A table titled 'Available Users' shows three users: 'Doe, John' (checked), 'User, Integration', and 'User, Security'. The 'Add' button in the 'Selected Users' section is highlighted with a green box. Below the table, there's a section for 'Selected Users' which currently shows 'Doe, John'.

The screenshot shows the 'Licensed Users' section in the Salesforce Setup interface. It features a table with columns: 'Action', 'Full Name', 'Role', 'Active', and 'Profile'. The table contains one record: 'Doe, John' with the role 'System Administrator'. The 'Add' button in the 'Selected Users' section is highlighted with a green box.

Initial Setup

Google map setup

The **Native Rent** app integrates with **Google Maps** to display the last known location of rentable items (e.g., equipment, vehicles, properties) on the **Rentable record detail page**.

Rentable
A-0000000018

Edit Delete Clone

Name	Purchase_Date	Purchase_Price	Description
Bobcat L23 Quick	1/1/2021	\$28,000.00	Quick and efficient, maximizes productivity

Related Details Schedule

Name: Bobcat L23 Quick Status: Available

Manufacture: Bobcat Purchase_Date: 1/1/2021

Model: L23 Purchase_Price: \$28,000.00

Rentable Category: Loaders Deposit Amount:

Rentable Type: Compact Wheel Loader Warranty:

Description: Quick and efficient, maximizes productivity Additional Information:

Serial: B3L11129 Weight: 3,421 lbs

Best Rate: Daily - \$140 Length: 103"

Rentable Details: Manufacture: Bobcat, Category: Loaders, Type: Compact Wheel Loader, Model: L23 Width: 47"

Active: ☒ Location: Loc-0000000

Is Add-On: ☐ Location GEO: 41.881832, -87.623177

test number: 

Created By: Adi Argov, 2/7/2025, 11:27 AM

Last Modified By: Adi Argov, 2/11/2025, 6:08 PM

Owner: Adi Argov

Upload Files Or drop files



Rentable Last Location

Chicago

Activity

Rental Rates (3)

Monthly

Rental Rate Name: R-0000000036

Charge Name:

Rate: \$7,980.00

Below is a step-by-step guide to setting up Google Maps in Native Rent:

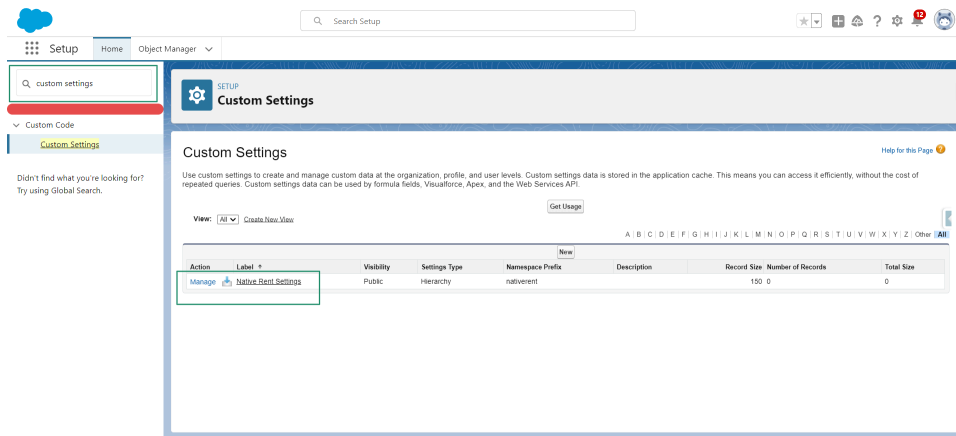
Steps to Set Up Google Maps

1. Obtain a Google Maps API Key
2. Go to the **Google Cloud Console**: [Google Cloud Console](#).
3. Create a new project or select an existing one.
4. Enable the **Google Maps JavaScript API** and **Geocoding API** for your project.
5. Generate an **API key**:
 - Navigate to **APIs & Services** → **Credentials**.

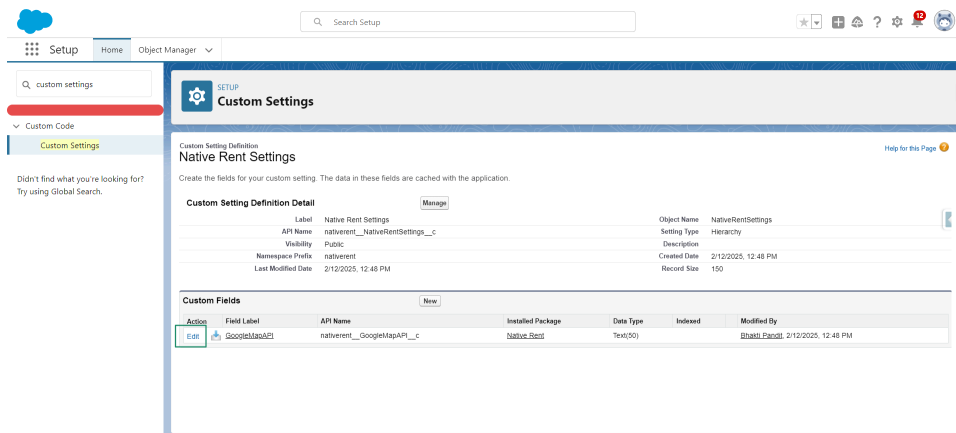
- Click **Create Credentials** and select **API Key**.
- Copy the generated API key.

2. Add the Google Maps API Key to Native Rent

1. Log in to your Salesforce org.
2. Go to **Setup**:
 - In the Quick Find box, type **Custom Settings** and select it.
3. Locate the custom setting named **“Native Rent Settings”**:

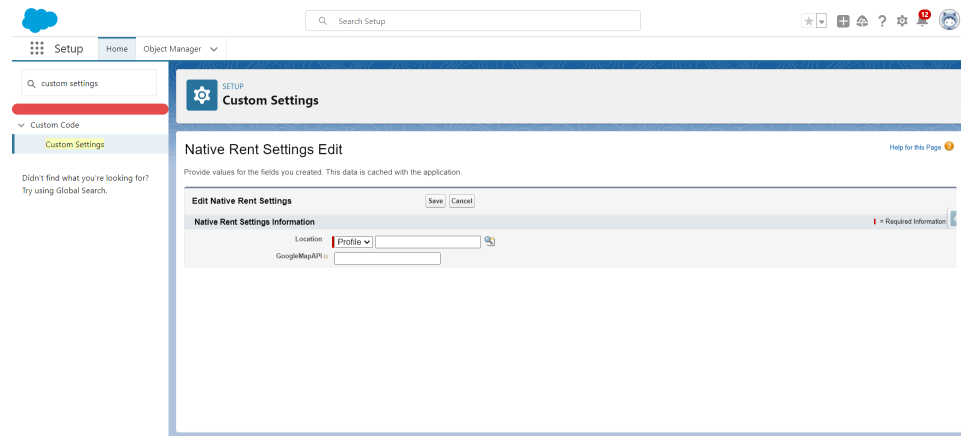


- This is where you will configure Google Maps integration.
4. Click on **Native Rent Settings** to open it.
 5. Click the **Edit** button next to the setting.



6. Add the **Google Maps API Key**:

- Paste the API key you generated from the Google Cloud Console into the appropriate field.



7. Click **Save** to apply the changes.

1. **Create Rentable Location records and associate those with Rentables**

1. Create a new Rentable location record by Navigating to the Rentable Location tab and clicking on New button in the top right corner.
2. Create new record by filling in the details such as Location name and Latitude and Longitude details.



Native Rent
Search Records
Scheduler
Rentables
Rentable Locations
Rentable Types
Rental Transactions
Rental Trar


Rentable Location
Loc-0000000

Related
Details

Rentable Location	Owner
Loc-0000000	 Adi Argov
Location	
41.881832, -87.623177	
Status	
Value1	
Notes	
dfff	
Rentable	
A-0000000018	
Rental Transaction	
Location Type	
Check-In	
Check By	
Check Date	
Previous Location	

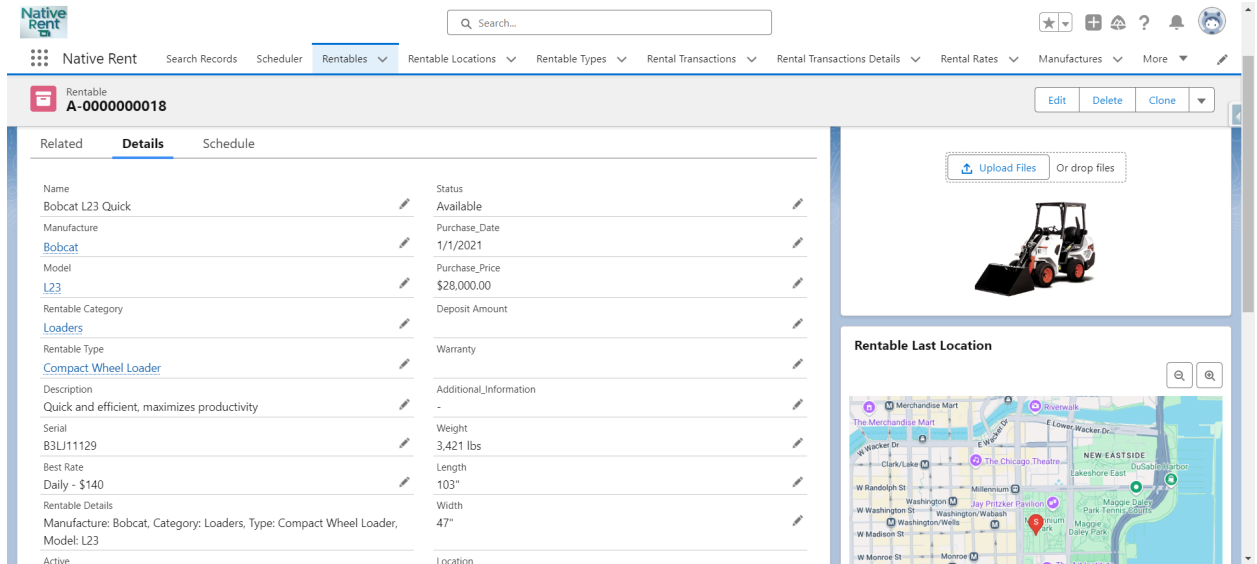
3. Associate the Rentable location record with the Rentable Record.

2. Verify Google Maps Integration

1. Navigate to a **Rentable record** in Native Rent.

2. Check the **record detail page**:

- The last known location of the rentable should now be displayed on a Google Map.



Contact Page Layout setup

Adding Check-Out/Check-In Button to Contact Page Layout

To enable **Check-Out** and **Check-In** functionality directly from the **Contact** page layout in the Native Rent app, you need to add the **Check-Out/Check-In** button to the layout. Below are the step-by-step instructions:

Steps to Add the Check-Out/Check-In Button

1. Go to Setup

1. Log in to Salesforce.
2. Click on the **Setup** gear icon in the top-right corner.

2. Open Object Manager

1. In the Quick Find box, type **Object Manager** and select it.

3. Select the Contact Object

1. Search for and select the **Contact** object.

4. Go to Page Layouts

1. In the left-hand menu, click on **Page Layouts**.

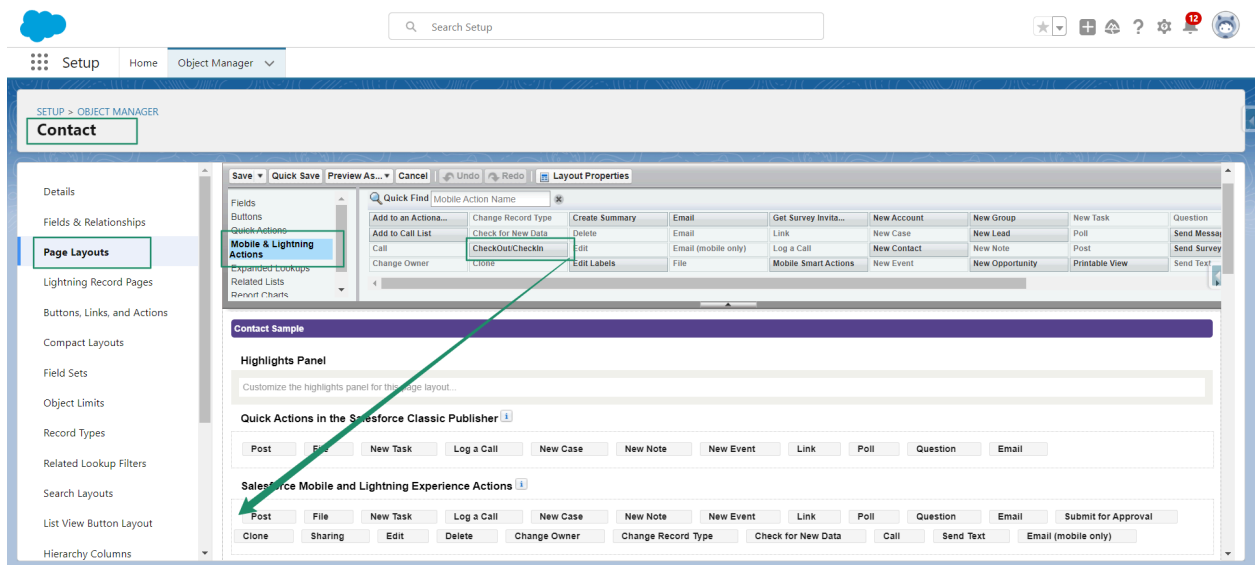
2. Select the page layout(s) you are using for the Contact object.

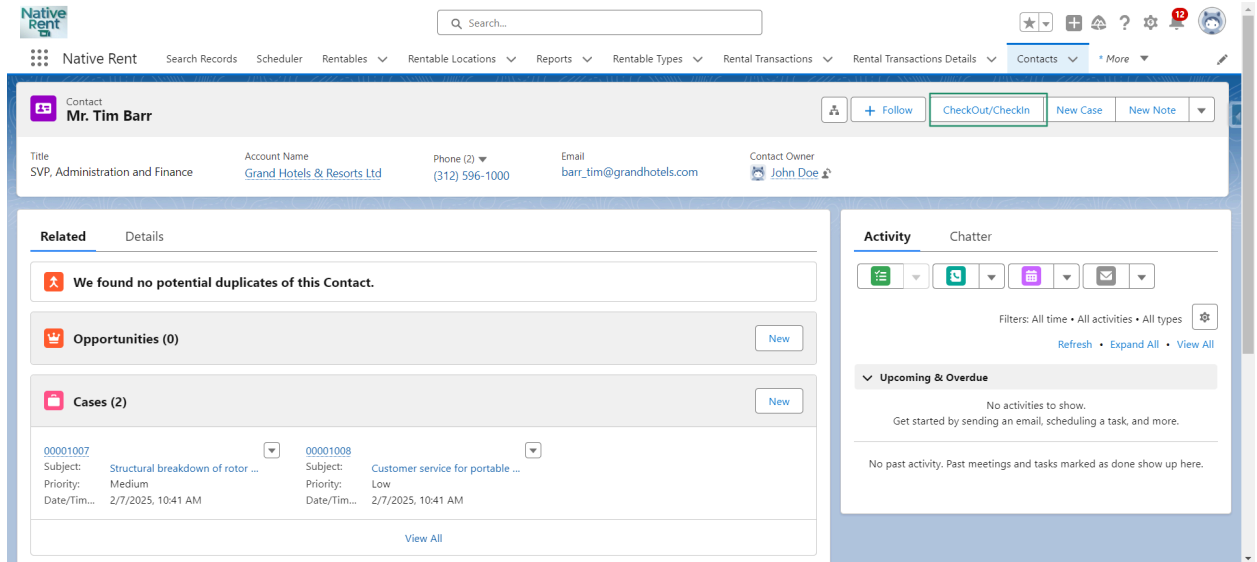
5. Edit the Page Layout

1. Click on the **Page Layout Name** to open it for editing.

6. Add the Check-Out/Check-In Button

1. In the **Lightning App Builder**, locate the **Mobile & Lightning Actions** section in the left-hand panel.
2. Drag the **Check-Out/Check-In** button from the **Mobile & Lightning Actions** section to the desired location on the page layout.
 - You can place it in the **Salesforce Mobile and Lightning Experience Actions** section.





7. Save the Page Layout

Click **Save** to apply the changes to the page layout.

Contacting Support

We are here to support you every step of the way! Whether you need help with setup, customization, or troubleshooting, our team is dedicated to ensuring you get the most out of **Native Rent**. Here's how you can reach us:

How to Reach the App's Support Team

1. Email Support:

- Send us an email at info@nativeerp.com for general inquiries or assistance.
- We aim to respond within 24 hours.

2. Phone Support:

- Call our support number at [+1 312-278-7730](tel:+13122787730) during business hours (9:00 AM – 6:00 PM EST, Monday to Friday).

3. Help Center:

- Visit our website <https://NativeERP.com> and click on *Schedule a call* button on top right.

- Choose the option *Native Rent Meeting* or *30 Minute meeting* or *60 Minute Meeting* as per your needs.

4. Personalized Assistance

We understand that every business is unique, and we're committed to helping you succeed with **Native Rent**. To that end, we offer **personalized assistance up to 10 hours for free** to guide you through the deployment process and ensure the app aligns perfectly with your business needs.

5. Schedule a Zoom Meeting with a Product Specialist

Would you like a one-on-one session with one of our product specialists? During this meeting, we can:

- Walk you through the setup process.
- Answer any questions you may have.
- Provide tailored advice to optimize **Native Rent** for your specific workflows.

Click the link below to schedule a Zoom meeting at your convenience:

 [Schedule a Meeting](#)

What to Expect During the Meeting

- A 30–60 minute session with a **Native Rent** expert.
- Guidance on best practices for managing rentals, assets, and fleets.
- Tips for leveraging automation and reporting tools.

We're Here to Help!

Your success is our priority. Don't hesitate to reach out—we're excited to help you unlock the full potential of **Native Rent**!

We're committed to providing exceptional support. Whether you have questions, need troubleshooting assistance, or want to learn more about our features, our team is ready to help.

The NativeERP Team

Appendix