



Testimonials



Sam Wellington

Integration Management Officer

SAFRAN INTERNATIONAL

"Powerscope works particularly well for complete ecosystem management, where you have to leverage relationships between several organizations towards complex accounts."



Harvey Dunham

Managing Director of Business Development

STRATEGIC ACCOUNT MANAGEMENT
ASSOCIATION (SAMA)

"I have not seen anyone else doing what Perfluence does with RIIM [Relationship Intelligence and Influence Management]. I have seen nothing like Powerscope, or even close to."



Nicolas Swetchine

SVP Infrastructure &
international Key Accounts

LAFARGE HOLCIM

"The most innovative method and software I have ever seen in this field. Finally people who understand our job!"



Testimonials



Salesman

KAM

IDEMIA

"I'm convinced in a multiple account environment and in a team work, this tool and metho can definitively help increase the sales performance by enabling to focus the sales efforts on the right target."



Account Executive

HP

"I recently won a critical multi-million dollar deal for which the RiIM methodology was decisive. As what was at stake was not only thee deal by itself, this story will be highly visible in the company."



G. Benkimoun

VP Metals and Mining

TECHNIP FMC

"Methodology very powerful and useful for me!"