



Make Sure Your Salesforce Security is Ready for AI Agent Era

We don't just find vulnerabilities; we find the vulnerabilities that actually matter—and we fix them.

Enterprises are facing an exponential increase in non-human identity risk (AI agents and connected apps) within their core business systems. As your Salesforce Org evolves into an AI agent platform, traditional security tools are leaving you exposed.

22% of connected apps have low security scores, yet remain deeply integrated into your data. AI agents and connected apps create a web of complex permissions that are impossible for humans to manage manually. Valo is designed in San Francisco by ex-Salesforce Platform Product leaders behind Salesforce Shield, Event Monitoring, Transaction Security, Health Check and Big Objects and built in Finland.



In 2025 Valo had **40,000+ Salesforce production users** secured by Valo's platform



In 2025, **300 + risky and dormant connections** removed for our customers



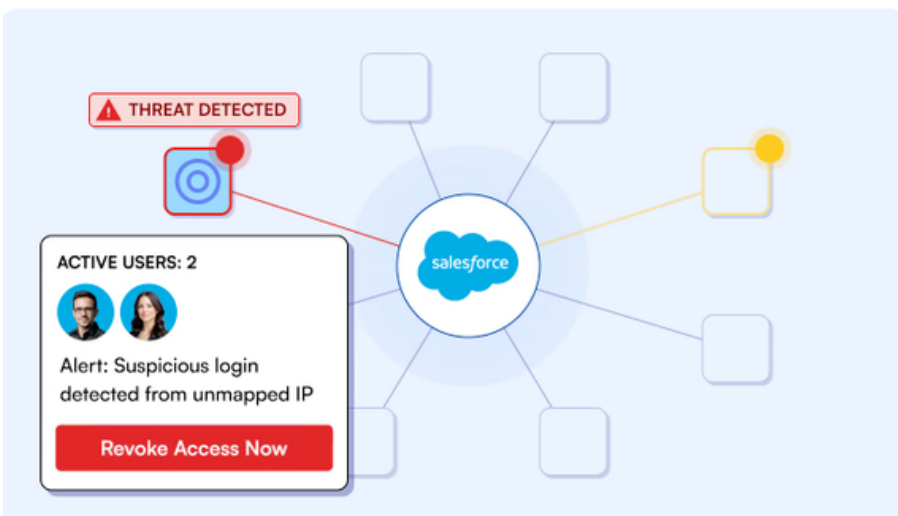
Discovered business card scanning apps copying Salesforce data to **Russia** and **China**



Identified **\$330,000** in cost savings just in one month



Profiled **1100+ Salesforce Apps** with Valo Security Score (0-100) and discovered **22% of them had a low Security Score**



"Beyond just visibility, Valo gives us a true understanding of Salesforce actions and the ability to act immediately."

Sankar Sivagnanam
Director IT, Georg Fischer



"Valo eliminated the need to hunt through our Org. We went from no clear picture to knowing exactly what to address and mitigating risks we hadn't even considered."

Jessica Manthey
Director of Business Engineering, Resonate

Resonate: Mastering Salesforce Security

Resonate, the leader in AI-powered consumer intelligence, relies on high-fidelity proprietary data as the core of its brand promise. After a major industry breach, the team realized they lacked visibility into their own Salesforce "black box," leaving them unable to identify third-party connections or active threats. By partnering with Valo.ai, Resonate moved from a reactive state to a proactive security posture, gaining a centralized view of their entire ecosystem and operationalizing their data hygiene.

Real Time Benefits of Valo:



Eliminated Security and Compliance Risks with App Connections: Valo immediately surfaced active tokens for users offboarded years ago and a decade-old connection to a defunct 2011 iPad app.



Rapid Incident Response: During subsequent vendor breaches, the team used Valo to instantly verify connection status, replacing hours of manual investigation with immediate clarity.



Automated User, App or AI Agent Offboarding: The team moved away from manual tracking to a "set it and forget it" process, ensuring all connections are killed the moment a user leaves the company.



Total Ecosystem Observability: Resonate transformed their Salesforce environment into a clean, monitored, and secure system, providing the board and customers with peace of mind.

Resources

[Product Introduction](#)

[How to use Valo](#)

[Valo.ai Achieves SOC 2 Type 1](#)

[Certification](#)

[The Importance of Salesforce](#)

[Integration Health Checks](#)

[5 Steps to Perform Salesforce
Integration Health Checks](#)

[How Huhtamäki Untangled Decades
of Salesforce Complexity.](#)

[Is Your Salesforce Complex?](#)

Case Study - Manufacturer Uponor

For **Uponor**, a global industrial manufacturer, managing a complex global Salesforce environment (\$1.31 billion USD in revenue as of June 2024, 4200+ users), the goal wasn't merely visibility into configurations; they needed true understanding of actual actions and data access within Salesforce — whether initiated by humans, integrations, or automated agents — coupled with the ability for an AI solution to take immediate action when necessary.

Uponor chose Valo AI precisely because it meets these critical needs. It goes beyond static record and config checks to actively monitor and interpret the real activity occurring in their environment. This capability is highly valued by their Salesforce team because it translates directly into tangible benefits: a **reduced workload** for technical staff, **significant cost savings**, and **fundamentally enhanced security** for their critical Salesforce data and operations.

Real Time Benefits of Valo:



Proactive Risk Mitigation: Valo AI identifies and automates security risks, such as rogue apps, data leakage or overprivileged access proactively, before issues escalate into incidents



Confident Data Security: Valo pinpoints overexposed profiles and permissions and provides automations to help organizations lock down access precisely where needed



Optimized License Utilization: The platform reveals exact access insights, both permissions and licenses are over- or under-used, helping organizations reduce waste and save costs on their Salesforce investment.



Integration Management: Valo AI surfaces unwanted or risky integrations and assists organizations in swiftly removing or remediating them.



Admin Efficiency: freeing up admin teams time from manual reactive fixes to automated solutions so they can focus on strategic improvements.

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