



Ascent Apps 360 IOM: Inventory and Order Management

Apps 360 IOM is a Salesforce-native powerhouse that unifies ordering, purchasing, and inventory into one seamless omnichannel experience. By directly enhancing standard Salesforce Order and Product objects, it transforms your CRM into an AI-ready command center capable of automating complex dropshipping and precision picking. Designed for the modern enterprise, Ascent IOM eliminates data silos and provides the intelligent foundation needed to scale your operations with speed and predictive accuracy.



Inventory Management

Manage your multi-warehouse inventory process like never before. Adjust product levels, manage lots, view serial # granularity, control units of measure, costing models and transaction histories with full visibility and in real time.



Purchasing Management

Master global sourcing with multi-currency purchase orders. Create purchase orders to meet stock levels or the need for products to meet demand. Select the right supplier based on price and product availability. Receive to specific locations and lots to automatically adjust inventory.



Quote Management

From a Salesforce opportunity or directly from a customer account, quickly create one or multiple quotes with quotes lines records. Easily convert approved quotes into sales orders.



Order Management

View all orders in a central location for an efficient and effective omni-channel management experience. Create, review, activate and respond to orders by provisioning services or shipping products.



Order Fulfillment

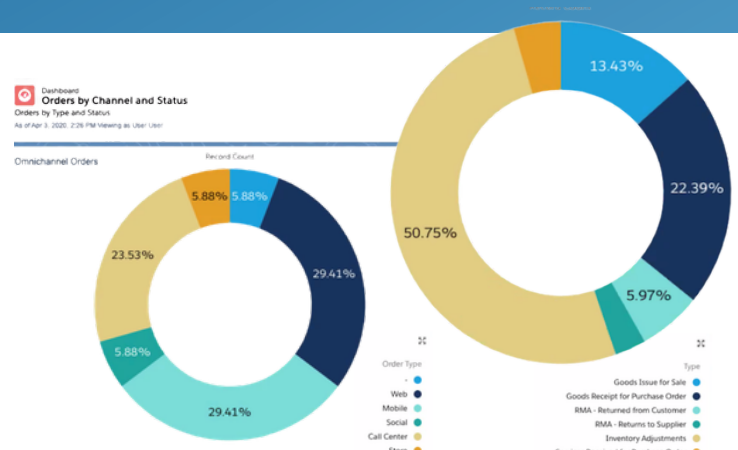
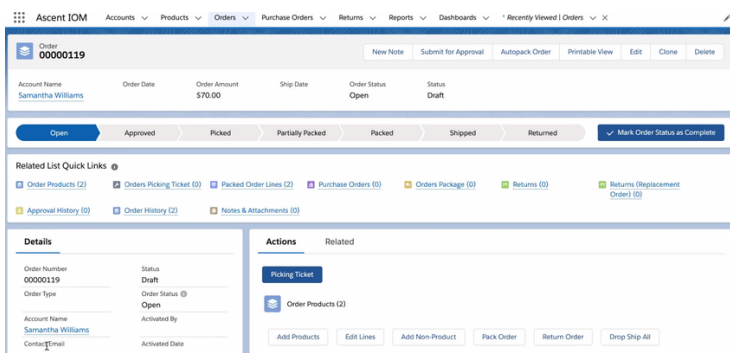
Create picking tickets, allocate and pack from a specific location or lot. Generate order packages or drop shipping purchase orders with a few clicks.



Returns Management

Simplifies a complex process for end to end returns from customers or returns to vendor tools for CSRs. Provides accurate information for speedy SLA decision-making, while enabling users to move or returns products and materials into their final destinations for the purpose of capturing value or proper disposal.

From vendor to customer — run your operations entirely on Salesforce.



benefits



Affordable

With solution pricing starting at \$125/user/month, Ascent Apps 360 IOM provides an enterprise-class experience at an SMB price.



Increase Visibility

Service customers more effectively with deeper insights for inventory, omni-channel orders, fulfillment, returns, and vendor management.



Extend Sales Cloud, Service Cloud, & Field Service Lightning

Extend Salesforce functionality with real time inventory, order, and return management features that empower CSRs, sales, dispatchers and field technicians with critical insights to better service customers.



Drive Incremental Revenue

Gain more control over real time inventory, orders and warehouse fulfillment, to ensure you always have the right products in stock, at the right time.



Reduce Operational Costs

Lower costs associated with excess inventory, slow fulfillment and inefficient vendors. Evaluate suppliers, negotiate costs and improve vendor performance to enhance your overall operations.

Learn More

Learn more about Ascent Apps 360 IOM

- www.ascenterp.com
- [Salesforce AppExchange](#)
- Contact us at sales@ascenterp.com

Ascent Solutions is critical for companies striving to achieve Operations 360° a strategic desire to assemble best-in-class Salesforce applications that dramatically improve operations, revenue, and customer satisfaction across lines of business.



PLEDGE
1%

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