

YOUR SALESFORCE PARTNER

STRATEGIC. OUTCOME-DRIVEN. BUILT TO SCALE.

Founded in 2020, TruSummit Solutions is a **100% Salesforce-focused consulting partner** helping organizations maximize and scale their Salesforce investment through disciplined delivery, strong governance, and measurable business outcomes. Headquartered in **Pittsburgh, PA**, with a **nationwide team**.

5.0CUSTOMER
SATISFACTION**117**SUCCESSFUL PROJECTS
DELIVERED**125**SALESFORCE
CERTIFICATIONS**15**YEARS MANUFACTURING
INDUSTRY EXPERIENCE

What Sets Us Apart

Business-First, Outcome-Driven Delivery

Salesforce positioned as a core enterprise platform, not a point solution.

End-to-End Lifecycle Expertise

Strategy → Discovery & Design →
Implementation → Managed Services.

Industry & Process Depth

Deep domain expertise across Revenue Operations, Customer Success, Field Service, Manufacturing Ops, and Finance.

Governance & Platform Health Focus

Reduce technical debt, eliminate data redundancy, and enable long-term scale.

PLATFORM CAPABILITIES

Sales

Service

Field Service

Revenue Cloud (CPQ, RCA)

Manufacturing Cloud

Experience Cloud

Marketing

MuleSoft

Data 360

Agentforce

OMS

Analytics

Platform

Partner Cloud

OUR ENGAGEMENT FRAMEWORK

Four Phases. One Proven Approach.

From strategic vision to sustained platform health — we guide every step of the journey.

- 01 Strategic Consulting**
We help clients define their strategic vision and create the corresponding Salesforce strategy and roadmap to achieve those goals.
- 02 Discovery & Design**
We identify the needs and requirements of our clients to provide a tailored solution that meets their business objectives.
- 03 Implementation**
We strategically implement an end-to-end Salesforce solution, leveraging core platform products and custom enhancements.
- 04 Managed Services**
We proactively support the administration of your Salesforce instance — minimizing administration efforts while providing full transparency.

OUR PROVEN DELIVERY PROCESS

MOBILIZE & INITIATE

Assembling our team of skilled consultants. Aligning project kick-off and accelerating client immersion.

DISCOVER & DESIGN

Facilitating discovery sessions to define business requirements mapped to your organization's strategic goals.

IMPLEMENT

Building and demonstrating solutions iteratively, providing a real-time feedback cycle throughout the build.

ENABLE

Training and transition to ensure your organization has the right capabilities and knowledge to sustain success.

ASSURE

Testing for quality of build and certifying best practice development. Guiding user acceptance and triaging feedback.

SCALE

Stabilizing with Hypercare support and providing guidance on what's next for continued growth.

Ready to maximize your Salesforce investment?

Translate platform investments into measurable revenue, margin, and customer experience outcomes.

[LET'S CONNECT](#)