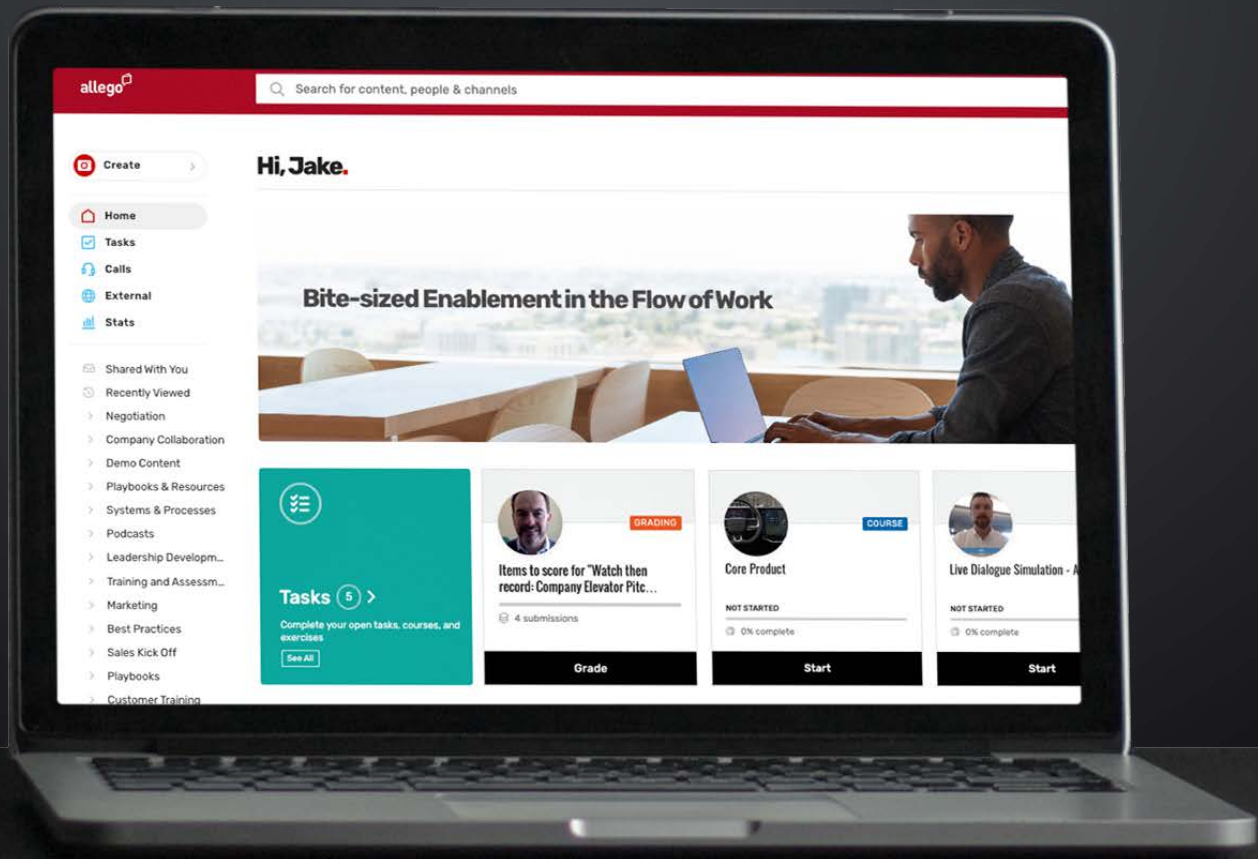


Allego Modern Learning

Grow Seller Skills and Knowledge
to Win Buyers with Confidence



SOLUTION

► CHALLENGE

Driving Learning That Sticks

The learning environment sellers face today is far more dynamic than ever before. Products evolve, markets change constantly, competitive messaging must be countered, and customers demand immediate responses.

Formal learning in the form of instructor-led sessions, eLearning courses and quizzes make up about 90% of the training done today, yet salespeople learn only 10% through formal learning.

► Allego Modern Learning

Traditional onboarding and training approaches are rapidly outdated and quickly forgotten. Allego Modern Learning ensures sellers have the skills, timely knowledge, and supporting materials to accelerate success.

With Allego Modern Learning, training, enablement, and L&D teams can share best practices from the field and deliver bite-sized learning that sellers need to succeed in today's dynamic business environment.

How We Help



ONBOARD & TRAIN SELLERS

Deliver collaborative learning and reinforcement in seller workflows



MASTER EVERY CONVERSATION

Eliminate skill gaps with dynamic video practice and AI reinforcement



REPLICATE WINNING BEHAVIORS

Capture best practices to support reps in their moment of need

What Makes Us Unique?

To acquire a new skill, sellers must apply it up to 20 times, which formal training alone can't solve. With Allego, sellers improve by seeing how top performers sell and practice conversations in lifelike simulations. As a result, they pick up how to lead conversations with confidence and win over buyers.



SELLER-CENTRIC DESIGN

We deliver learning, content, and coaching in the flow of how sellers work.



INTUITIVE USER EXPERIENCE

Our proprietary video technology and mobile app is easy to access and use.



COMPREHENSIVE. YET FLEXIBLE.

Deploy standalone, best-in-class products. As you grow, expand to the full platform.



AWARD-WINNING SUPPORT

Our customer success team has decades of experience across tech, financial services, life sciences, and manufacturing for faster time-to-value.



OPEN ARCHITECTURE & INTEGRATIONS

Over 120+ out-of-the box integrations with dialers, web conferencing, CRM, and more.

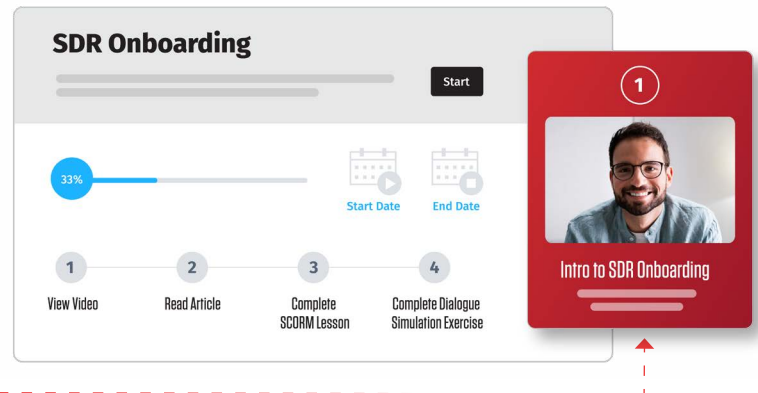


POWERED BY AI

Drive more successful outcomes by scaling and personalizing coaching recommendations.

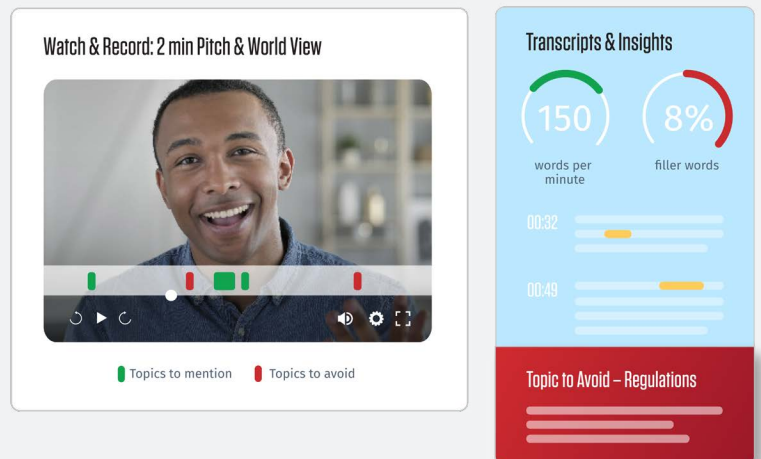
Accelerate Onboarding and Upskilling

- Streamline your learning and reinforcement using personalized learning journeys, AI-powered microlearning and automated competency tracking
- Share bite-sized insights from experts and top performing peers, delivered in the moment of need



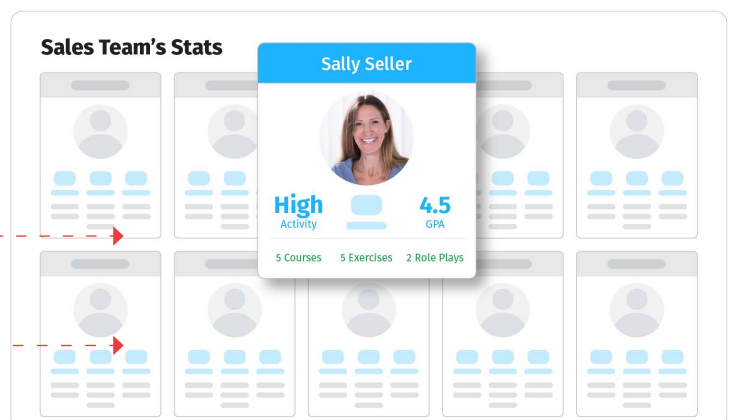
Scale Personalized Coaching with AI

- Develop skills using dynamic video roleplay, in-person coaching, simulated objection handling, call coaching, and AI-powered coaching and feedback
- Maximize engagement, knowledge retention and reinforce training with AI adaptive quizzes and flash drills



Gain Visibility into Sales Readiness

- Track skills mastery, progress and competencies to identify individual and team strengths and weaknesses
- Gain a holistic view of your Enablement efforts and automatically pinpoint skill gaps with next-best-action learning and content recommendations



Features We Love



AI SCORING & FEEDBACK

Deliver automatic scoring and comprehensive feedback on every Allego video exercise



HOT SEATS & DIALOGUE SIMULATOR

Test skills with rapid fire objections or simulate conversations with an AI-generated actor



AI VIRTUAL COACHES

Scale learning by deploying a dedicated AI virtual coach for any Enablement initiative



STRUCTURED COURSES & LEARNING ANALYTICS

Create courses with exercises, quizzes, or experiential learning—and measure progress



FLASH DRILLS & REINFORCEMENT

Give learners a fast and fun way to reinforce training by using mobile friendly flash cards

SKILLS FRAMEWORK

Collect data from scorecards, quizzes and calls to understand skill attainment

What Our Customers Say

1 week

ResMed condensed their 90-day onboarding program into 1 week using Allego Modern Learning.



What's great is that everyone's getting visibility on this journey, which we hadn't had before. We're able to give really solid feedback"

► **EMILY MASON**
Senior Learning Strategist,
ResMed

[READ THE CASE STUDY](#) →

Our Humble List of Accolades



Curious? Get a Demo Today

[Request Demo](#)

About Allego

Allego is the future of revenue enablement. Our sales enablement, learning, content management, and conversation intelligence products accelerate performance for sales and other teams. Allego is AI-driven and seller-centric, with the power, agility, insight, and ease you need to drive results in a hybrid world—all in a single app. Nearly 1 million professionals use Allego to equip sellers with intelligent training, coaching, and content that engages and converts buyers. Learn more about sales enablement that wins sellers and buyers at allego.com.