

ZENOO

CLAIMS AND EVIDENCE

AI investigates, humans decide.

Every number Zenoo uses, what it means, and the before state it replaces.

THE PROBLEM

Onboarding and compliance are drowning in manual work.

6 to 8 tools

per team, disconnected, reconciled by hand

34 days

average corporate onboarding, losing up to two thirds of applicants (Fenergo, 2024)

95% noise

industry false-positive rate in screening alerts (Accenture, McKinsey, ACAMS)

VERIFIED IN THE METRICS REGISTRY

What changes with Zenoo.

2-4 h → 60 s

company research, as a 50+ field
cited dossier

3-5 d → 30 min

full business onboarding,
collection to decision-ready

32 event types

immutable audit trail across 8
categories, one-click export

209 countries

screening reach, 16 risk
indicators per country

Alert disposition falls from 20 to 45 minutes to 2 to 3 minutes. Individual due diligence from 1 to 3 hours to under 45 seconds.

HOW IT WORKS

Collect, screen, decide. Inside Salesforce.

01

Collect

Ownership mapped, UBOs resolved, company data pulled from registries as a cited dossier.



02

Screen

Sanctions, PEP and adverse media on every party, scored across the four FATF dimensions.



03

Decide

Your analyst reviews structured, cited evidence and makes the call. Nothing is decided autonomously.

Every field lands in your Salesforce data model. Your workflows, reports and audit trail run on it without a separate integration.

A case in flight.

The analyst decides. Always.

← Cases

JL

Jaguar Land Rover Limited

CASE-2418 · Co. 01672070

In Progress

Due soon

Motor vehicles · UK

RISK

30

MEF

Medium risk

score 30 · model AHL v3

Jurisdiction

UK · low

Structure

Ownership unresolved

Screening

No hits

Product

Manufacturing

Customer

+15

Country

-10

Product

+20

Channel

+5

Score

30 · Medium

How this was derived

Override risk

Requires a reason · logs to the trail

CUSTOMER

Incorporated

15 Oct 1982 · UK

Sector

Motor vehicle mfg

Parties

6 · 0 UBO

Open the full company record

Decision

Flow

Evidence

Structure

Comms

Files

Discussion

Trail

Report

< 12 of 102 >

Audit

Export

DECISION READINESS

Almost ready to approve.

No sanctions, PEP or adverse-media hits across the structure. 4 of 6 parties are a defensible file. Three things need you before sign-off, and none of them change the Medium rating.

+ COPILOT RECOMMENDATION

High confidence

Recommend: review, then escalate for sign-off

Based on no sanctions, PEP or adverse-media hits across the 6 parties and 14 cleared checks. Ownership above Tata is unresolved, so the file cannot clear on ownership yet. Clearing the three items does not change the Medium rating.

See the reasoning · logged to the trail

Start with the 3 items

▼

Approve with override

BEFORE YOU CAN APPROVE

3 items

1

Tom Fielding · identity verification

Director · not started · IDV_DOCUMENT

+ Recommend run now

Two-minute check; the only item fully in your hands.

Run check

2

Priya Shah · proof of address

Director · awaiting client, 2 days · IDV_ADDRESS

+ Chase drafted

A draft chase is on the Comms tab for your review.

Review chase

3

Marloch Nominees · Companies House filing

Shareholder · requested from registry · CH_FILING

+ Auto-fills on arrival

Clears itself when the registry answers.

View request

THE TEAM BEHIND EVERY CASE

Ten specialised agents, not a chatbot.

RESEARCH

KYB Researcher

KYC Researcher

Alert Analyst

Document Classifier

ANALYSIS

Resolution Writer

Email Drafter

Risk Assessor

VALIDATION

Policy Parser

Model Optimizer

Vendor Mapper

Plus an automated business-onboarding pipeline that runs them end to end. Every agent action creates an audit event.

WHERE WE ARE HONEST ABOUT THE EDGES

The four nevers.

Never sets your risk rating

Scoring is your model, your thresholds. Zenoo computes, your policy decides.

Never self-learns

Nothing self-modifies in the background. Model changes are proposed, tested and human-approved.

Never treats silence as clearance

An unresolved branch stays open and visible. Absence of evidence is never a pass.

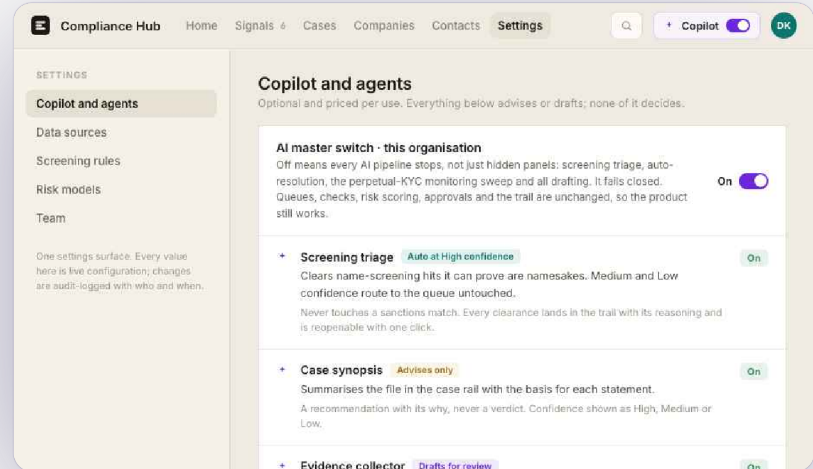
No transaction monitoring, no SARs

Those duties stay with your compliance team, where the regulator expects them.

GOVERNANCE

Auditable at every step. Off means off.

- One master switch per organisation. AI fails closed; the product keeps working without it.
- Every AI action logs its reasoning, confidence and sources as an immutable audit event.
- Risk models change through champion/challenger testing, backtested before anything goes live.



ZENOO

Book a demo.

30 minutes. Your data. No slides.

zenoo.com/get-a-demo