



Discover & Act - Best Practice Assessment

How do you ensure the success of your transformation program and safeguard your investments in the **Salesforce** platform over time?

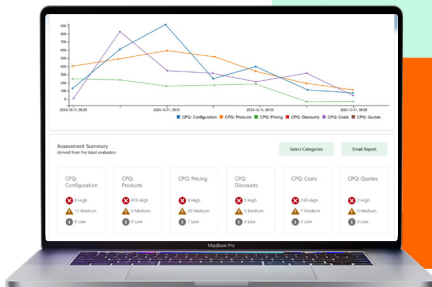


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Discover & Act (DNA) service combines the power of our rules-driven Best Practice Assurance platform with the expertise of our Salesforce professionals. The DNA service provides the analysis and assessment of your Salesforce solution implementation (environment) to identify areas for optimization, alignment with Salesforce best practices, and opportunities to enhance performance and customer experience.

By pairing human expertise with intelligent software analytics, DNA delivers actionable insights that empower you to maximize the value of your Salesforce investment. Whether you're seeking to diagnose existing issues or take your implementation to the next level.



Discover & Act Best Practice Assessment

Key Elements

Best Practice Assurance Platform

Leverage over 300 actionable best practices shaped by our Salesforce delivery experts - what to do, what not to do and why.

Experts that Understand Your Business

Our experts previously designed products for Salesforce and delivered complex business transformation solutions across the globe.

Human Expertise + Platform = Success

The right team enabled with the right tools deliver the right results, helping you to evolve and succeed

Comprehensive Coverage

Supports Salesforce CPQ, Revenue Cloud, Communications Cloud & Omnistudio today, with the ability to extend to additional modules as needed.

Key Benefits

Keep up with Salesforce Best Practices

Stay aligned with Salesforce's ever-evolving capabilities. By adhering to best practices, your organization can easily adopt new features, avoid disruptions, and continuously optimize for peak performance.

Reduce Business Continuity Risk

A well-tuned Salesforce platform ensures your business remains resilient, with minimum operational risks.

Faster Time to Market

Consistency is the key to success. Launch faster, respond to market demands more efficiently, and stay ahead of the competition.

Reduced Total Cost of Ownership

Reduce time spent on maintenance and issue resolution. Your IT teams can operate more efficiently, reducing the total cost of ownership by over 30%.

Improved Performance

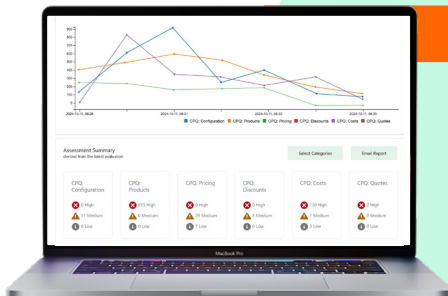
Build a sustainable platform with the scalability and reliability to support your growing business needs.



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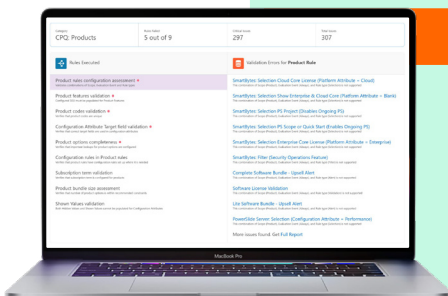
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PHASE 1. DISCOVERY & MOBILIZATION

An initial high-level evaluation of your Salesforce organization conducted by our team of experts. We install the Best Practices Assurance (BPA) platform on one of your sandboxes and deliver a detailed summary of findings (customer read-out). This includes tailored recommendations for next steps.

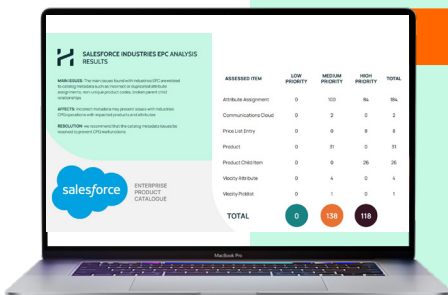
Usually takes 2 weeks to complete - US\$ 2,400.



PHASE 2. DEEP DIVE

Building on Phase 1, our team conduct a deeper analysis. This phase delivers detailed next steps and recommendations, including prioritized actions, impact assessments, and expected improvements.

Usually takes 2-3 weeks to complete, at US\$ 12,000 for < 500 items for review, and up to 8-9 weeks at US\$ 72,000 for up to 3000 items



PHASE 3. ONGOING HEALTH-CHECK

This is an extension of the DNA service. Our experts regularly (usually, monthly) utilize the BPA platform (with the latest set of rules) to evaluate your solution, providing observations and recommendations, similar to Phase 1. This service offers an ideal way to monitor solution health over time and proactively address potential issues before they escalate