



Smart Contracts BizHub Solution

Streamline Contract Management with Intelligent Automation



About Galvantrix

As a Singapore-based Salesforce Consulting and Technology partner, we specialize in Salesforce and AWS-related implementations and product development. With a proven track record of executing over 75 complex Salesforce projects, our expertise includes loyalty and contract lifecycle management products that are transforming the digital experience for our clients. By embedding AI and leveraging cutting-edge technologies from AWS, we empower businesses to thrive in the ever-evolving digital landscape.



Why Contract Lifecycle Management

Automate contract creation, approval, and management to reduce manual tasks and accelerate contract cycles.

Streamlined Processes

Compliance and Risk Management

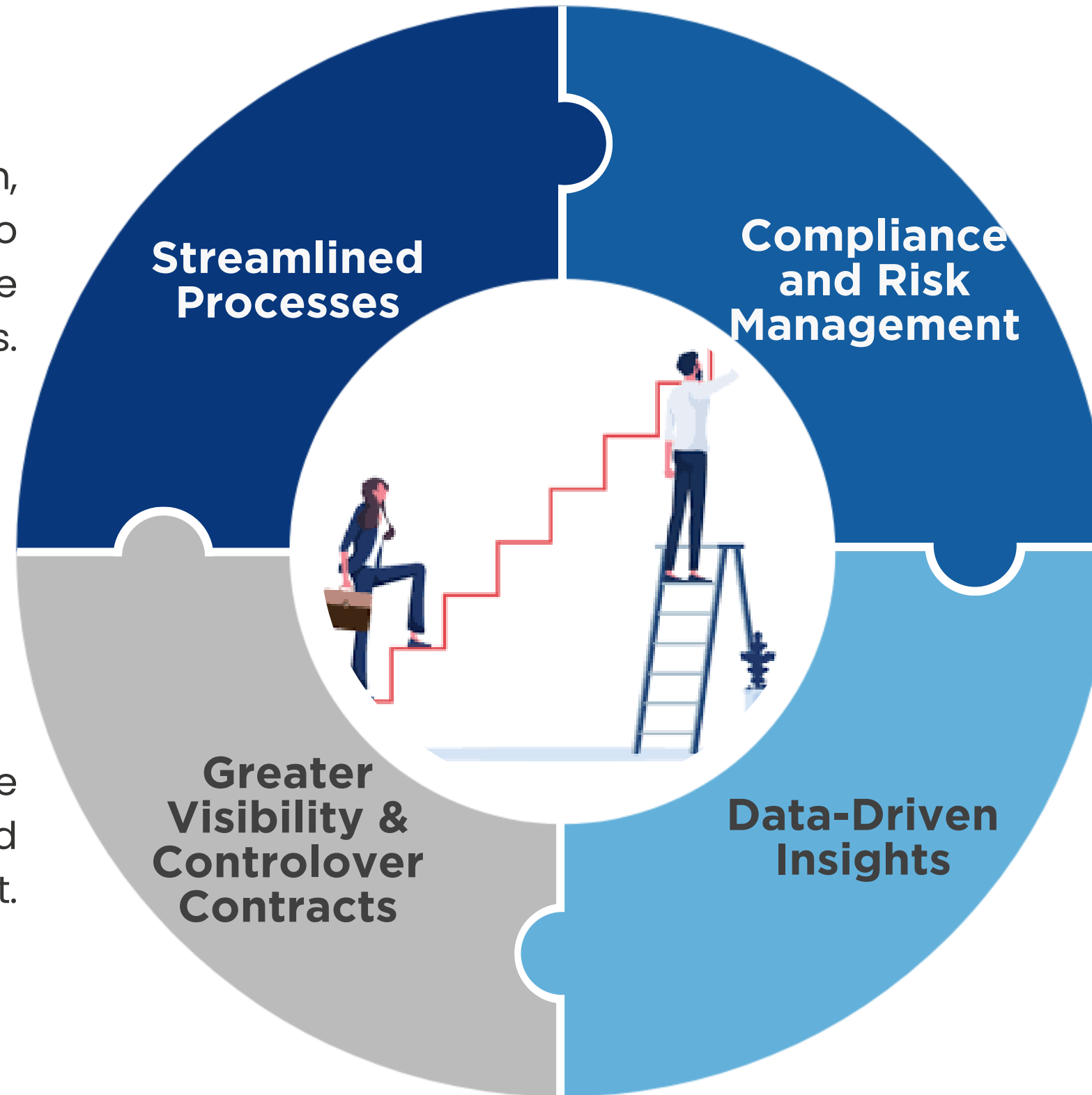
Ensure all contracts comply with legal and regulatory standards through built-in checks and audit trails along with Identifying potential risks early.

Store all contracts in a single, secure location for easy access and management.

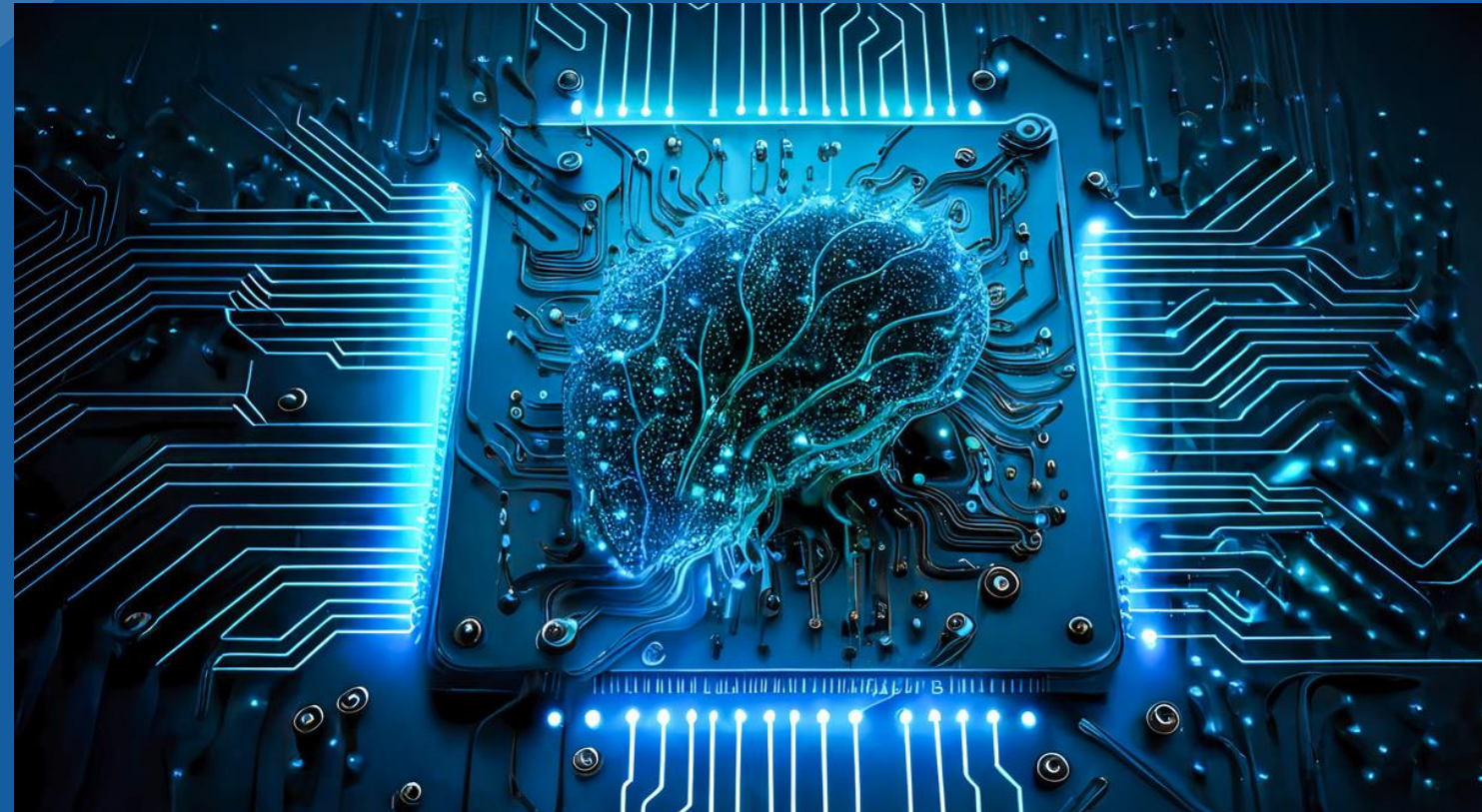
Greater Visibility & Control over Contracts

Data-Driven Insights

Gain insights into contract performance, identify trends, and optimize contract terms.



AI in Contract Lifecycle Management

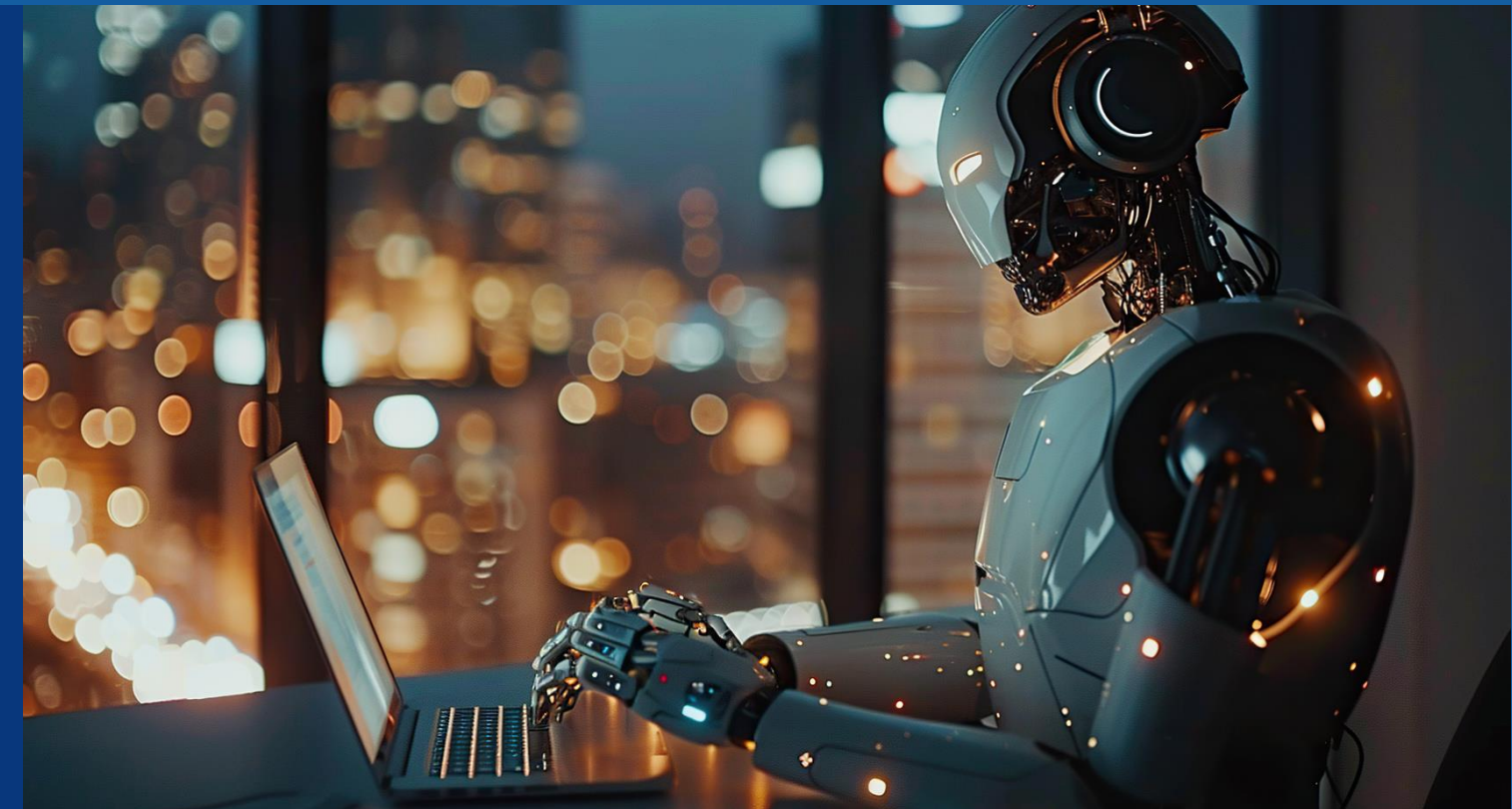


AI-Powered Review & Risk Mitigation

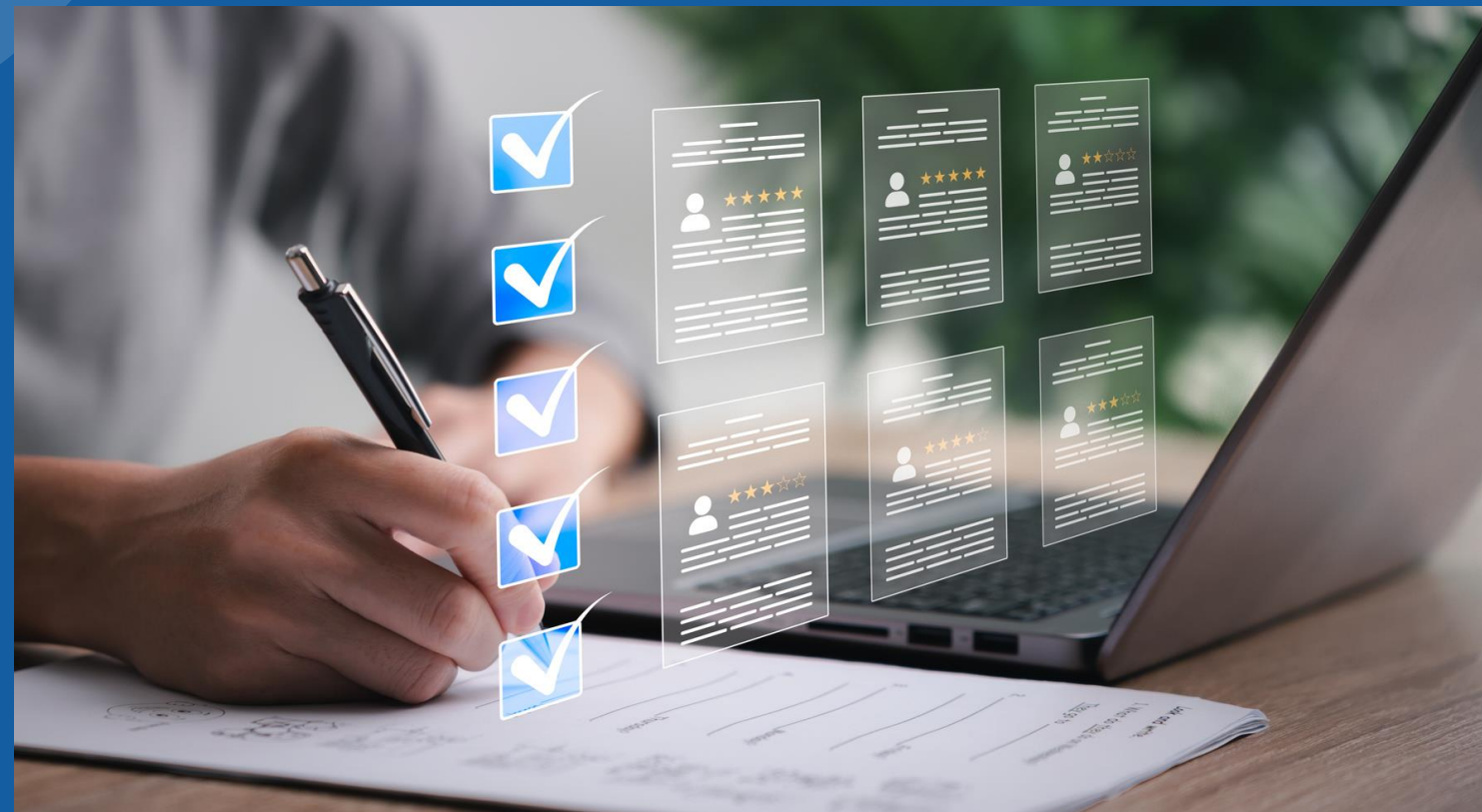
Automates the review process by identifying potential errors, inconsistencies, and risky clauses, analyzing historical data to predict and flag high-risk elements, enabling proactive adjustments to ensure compliance.

Automated Drafting

AI can generate contract templates and standardized clauses, reducing manual effort.



AI in Contract Lifecycle Management



Efficient Document Management

AI enhances search functionality with natural language queries and automatically categorizes and organizes contracts, streamlining the management of large volumes of documents.

Enhanced Negotiations

AI analyzes past negotiation outcomes to suggest optimal strategies and automates redlining, highlighting changes and suggesting counteroffers to expedite and optimize the negotiation process.



Industry Focus



Manufacturing

Purpose

Managing supplier contracts, production agreements, and supply chain logistics

Benefits

Enhances supply chain efficiency, ensures timely renewals, and mitigates risks associated with supplier agreements



Energy & Utilities

Purpose

Manages energy supply contracts, infrastructure projects, and distribution agreements

Benefits

Streamlines project management, ensures regulatory compliance, and effectively handles long-term agreements



Industry Focus



Retail & Consumer Goods

Purpose

Handles vendor contracts, procurement agreements, and marketing partnerships

Benefits

Accelerates contract negotiations, ensures compliance with procurement policies, and improves vendor management



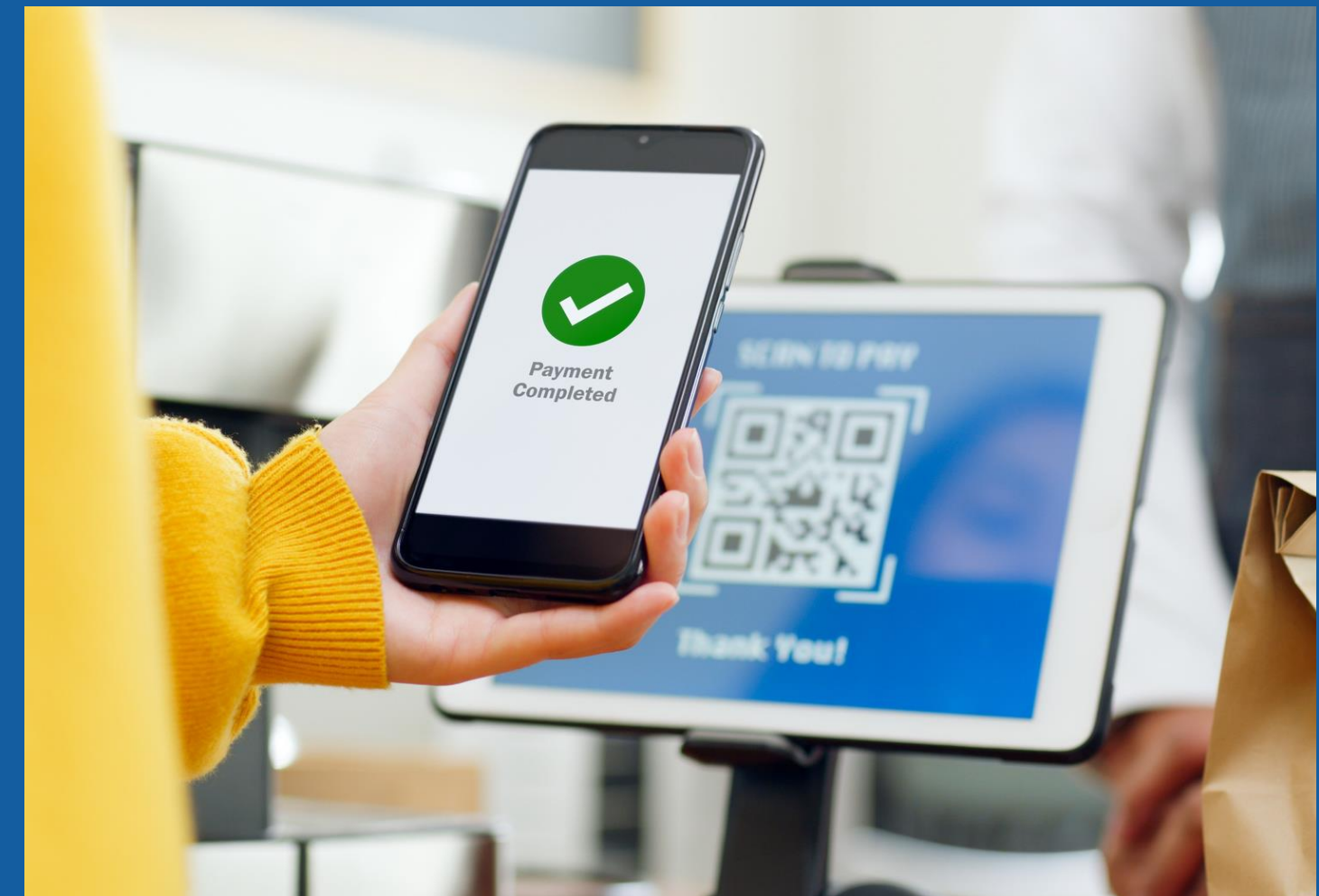
Financial Services

Purpose

Manages complex financial agreements, ensures regulatory compliance, and automates approval workflows

Benefits

Results in faster approval processes, strict adherence to financial regulations, and enhanced audit readiness

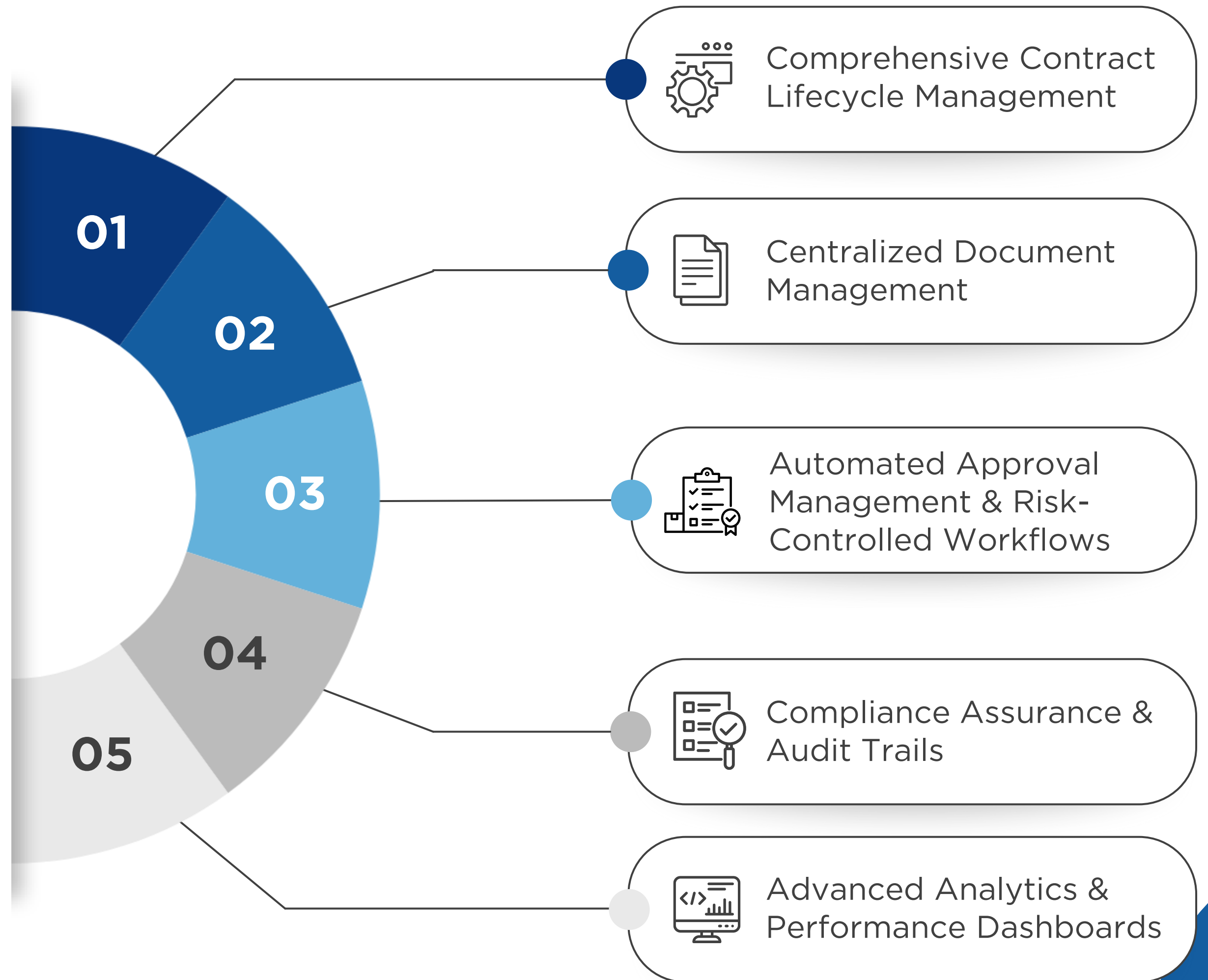




Introducing Smart Contracts BizHub Solution

A comprehensive, scalable CLM solution with seamless integration capability delivering a unified 360-degree view of all stakeholders for efficient and secure contract management

Our Product



Challenge (1/4)

Inefficient Contract Handling

Manual Workflows

Slow contract creation, approval, and management processes

Difficulty Scaling

Higher chances of human errors leading to costly mistakes.

Operational Delays

Bottlenecks that hinder business operations and scalability.

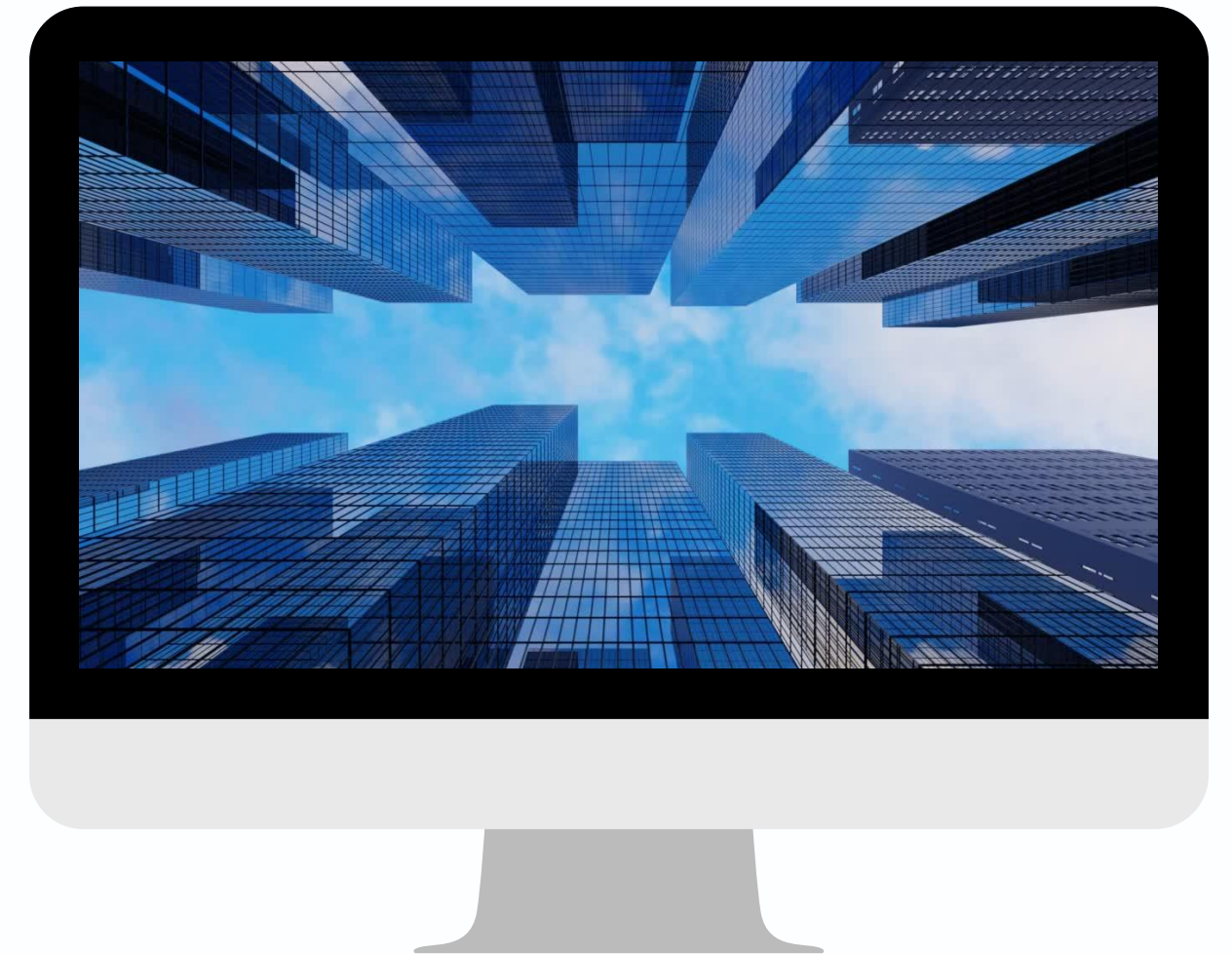


KEY FEATURE (1/5)

Comprehensive Contract Lifecycle Management

Covers all contract types customer, vendor, HR, service, construction, custom agreements, and financial deals.

Handles amendments, extensions, terminations with version control and automated workflows.



VALUE PROPOSITION (1/2)



REDUCTION IN PROCESSING TIME FROM MANUAL PROCESSES

Time to create contracts using templates, collaborate, obtain approvals, e-signatures and track final upload status.

VALUE PROPOSITION (2/2)

SHORT CYCLE TIME

Time to complete the entire cycle for standard contracts with no delays in approvals.

AS LOW AS

10 MINS

Challenge (2/4)

Lack of Visibility and Control

Missed Deadlines

Difficulty tracking contract expirations, renewals, and key dates

Lost Revenue

Overlooked opportunities for contract renewals or upselling

Uncontrolled Terms

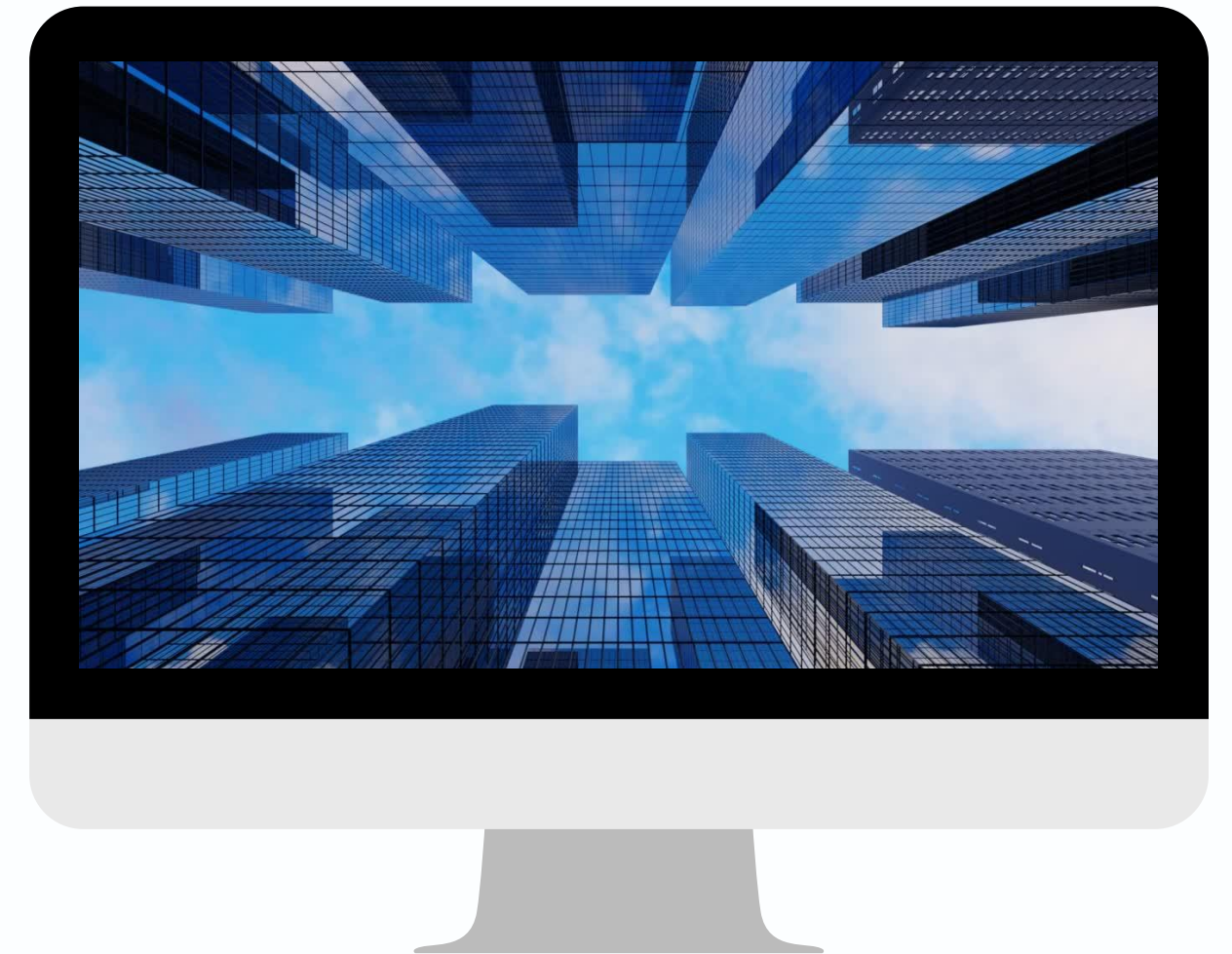
Lack of centralized control over contract terms and conditions



KEY FEATURE (2/5)

Centralized Document Management

Secure, centralized repository for all contract documents and templates, featuring advanced search filters for quick and efficient retrieval of specific contracts and information.



VALUE PROPOSITION (1/2)

SECURED CONTRACTS AND TIMELY ALERTS

100%

No missed documents or lost opportunities due to missed renewals.

VALUE PROPOSITION (2/2)

MASS CREATION AND APPROVALS

Create up to 200 contracts and mass approve at one time,
for each level of approver.

UPTO
200
IN ONE GO

Challenge (3/4)

Challenges in Risk Management and Compliance Oversight

Inadequate Risk Identification

Difficulty identifying and addressing risks within contracts, leading to compliance issues and missed obligations.

Regulatory Breaches

Increased risk of legal and regulatory failures, resulting in penalties and reputational damage.

Third-Party Risks

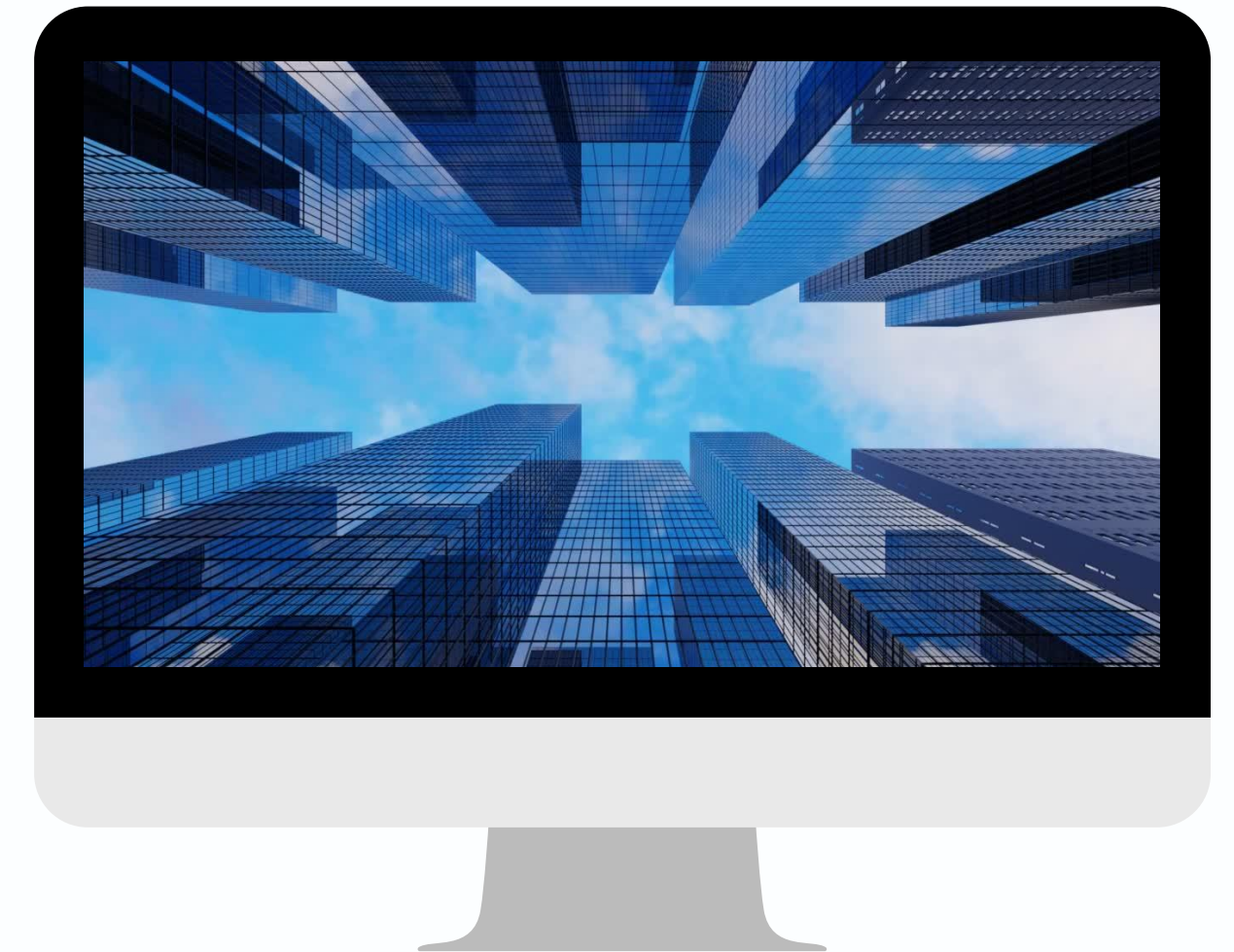
Higher exposure to risks from suppliers and partners due to poor oversight



KEY FEATURE (3/5)

Automated Approval Management & Risk-Controlled Workflows

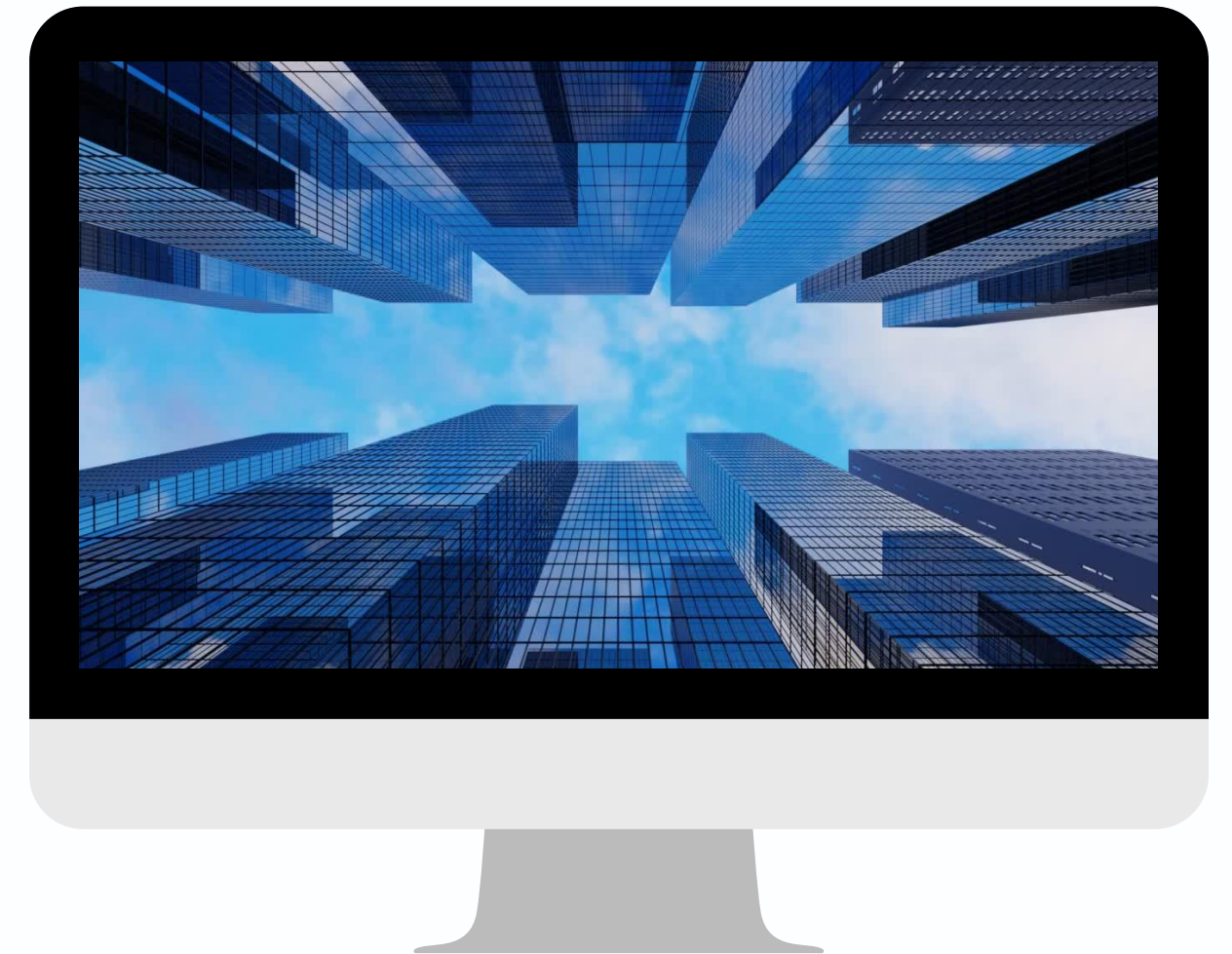
Implement multi-level approvals with automated workflows, notifications, and escalation mechanisms to ensure that all contracts undergo thorough review and approvals, significantly reducing the risk of oversights and enhancing risk mitigation.



KEY FEATURE (4/5)

Compliance Assurance & Audit Trails

Ensure adherence to regulations with built-in compliance checks and comprehensive audit trails, minimizing the risk of non-compliance and enhancing regulatory oversight.



VALUE PROPOSITION



UPTO
15%

COST SAVINGS IN PROCUREMENT

ACHIEVE SIGNIFICANT COST SAVINGS BY MITIGATING RISKS OF CONTRACT BREACHES AND REDUCING OVERHEAD COSTS. ENHANCE COMPLIANCE TO AVOID COSTLY PENALTIES, LEADING TO MORE EFFICIENT FINANCIAL MANAGEMENT.

INCREASE IN REVENUE

UNLOCK REVENUE OPPORTUNITIES THROUGH OPTIMIZED SUPPLIER PERFORMANCE AND STREAMLINED PROCESSES, DRIVING GROWTH AND MAXIMIZING RETURNS.

Challenge (4/4)

Challenges with Data Analysis and Performance Tracking

Data Silos

Contract information scattered across multiple systems or departments

Limited Insights

Inability to analyze contract performance and identify trends

Suboptimal Negotiations

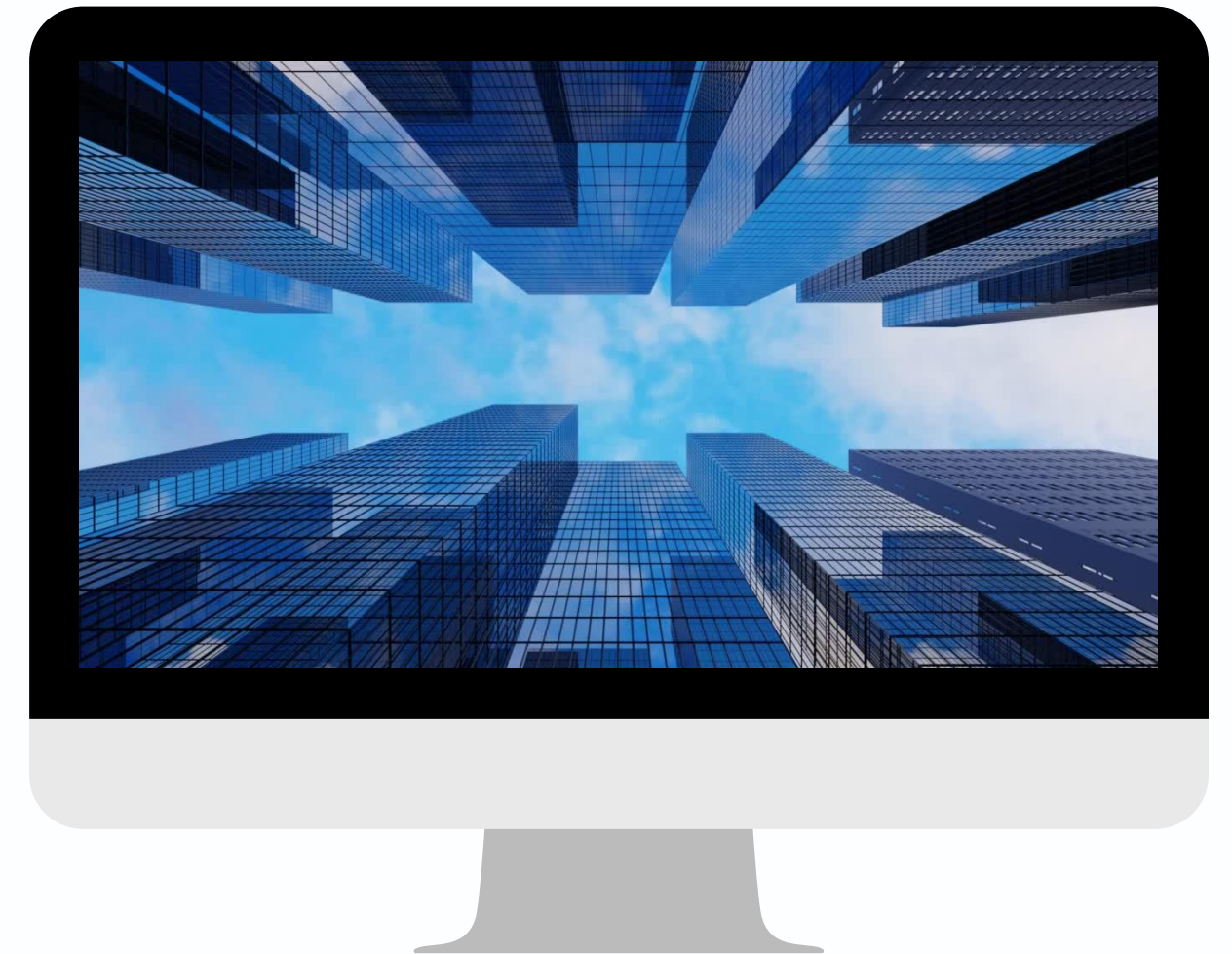
Lack of data-driven insights to inform contract negotiations



KEY FEATURE (5/5)

Advanced Analytics & Performance Dashboards

Leverage real-time analytics and customizable dashboards to easily access, analyze, and interpret contract data, providing clear performance insights and enabling data-driven decision-making.





Automatically extract and track key contract KPIs such as stage, volume, type, negotiation rate, and more, for comprehensive visibility and informed decision-making.



Gain insights into contract performance with pre-built and customizable dashboards.

Enhanced Value Features

In addition to these core capabilities, we also offer a range of value-added features designed to further enhance your contract management experience.

Global Reach

Available on the AppExchange, our solution supports multiple languages, making it accessible for users across regions and countries.

Mobile Access

Our platform provides full mobile app capabilities, allowing you to manage contracts and perform essential tasks efficiently while on the go.

Seamless Integration

It seamlessly integrates with Salesforce, DocuSign, Adobe Sign, SAP, and other major ERPs, ensuring a smooth and unified workflow across your existing systems.



THANK YOU!

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