

The Express Console™



The screenshot displays the Express Console interface within a Salesforce environment. The top navigation bar includes tabs for Sales, Home, Express Console, Express Console Admin, Opportunities, Leads, Tasks, Files, Accounts, Contacts, Campaigns, Dashboards, Reports, Calendar, Cases, and Forecasts. The main content area is divided into three sections:

- Pipeline View:** A table listing opportunities with columns for Opportunity, Forecast, Probability, and Close. Opportunities include Burlington Textiles - Plant generators, Dickenson - Mobile Generators, Edge - Emergency Generator, GenePoint - Lab Generators, GenePoint - SLA, Grand Hotels - Generator Installations, Pyramid - Emergency Generators, United Oil - Refinery Generators, and United Oil Office Portable Generators. A summary row shows (9) TOTALS with a Quota of \$300,000, Gross of \$772,500, Probability of \$394,500, and Attainment of 132%.
- Edge - Emergency Generator Detail:** A sidebar showing details for the selected opportunity, including Description, Amount (\$85,000), Stage (Negotiation/Review), Next Step (Call Rose re: Dinner tonight //), Account ID (United Oil & Gas Corp.), and sections for Additional Information, Products, Key Tasks, and Stage History.
- Today - Friday, July 5:** A sidebar showing a list of tasks and events for the current day. Tasks include Rose re: Dinner tonight //, Stella - deal status, Lauren for lunch tomorrow, Meet with Nidhi to discuss project, Research SLA, and Research competition. Events include Meeting with Nidhi, Discuss SLA with team, Conference Call - Grand Hotels, and Dinner with Rose to discuss contract.

The Express Console™ from Leaping Fox is a streamlined Opportunity and Task management application for the Sales Cloud that **cuts the clicks required to manage Opportunities by 50%.**

It helps companies increase the adoption of Salesforce, boosting sales productivity and increasing deal information for more effective management coaching.

Salespeople will enjoy:

- 50% fewer clicks for the common actions they perform every day
- Faster response time
- An easy "Today" list to track the day's tasks and events

Sales Management will appreciate:

- Greater adoption of Salesforce by sales teams
- Improved ability to coach sales teams
- More accurate forecasts from salespeople who will "live inside their pipeline."

Lightning Web Components (LWC) Architecture

The Express Console is written in the new Salesforce LWC framework. It utilizes Web 2.0 and HTML5 standards to provide a user experience and level of performance not previously available in Lightning.

Two-time Demo Jam Winner

The Express Console™ has won two major Salesforce-sponsored demo competitions: the Dreamforce LWC Demo Jam and the AppExchange Marketing Program (AMP) SE Demo Jam.

You can view a brief highlight video here: leapingfox.com/7things.

Schedule a demo today.



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SCAN FOR WEBSITE

