

AIB secures Office 365 & Salesforce data with OpenText CloudAlly Backup

AIB: Empowering 20k students across 100+ countries

With a legacy of over 40 years, the Australian Institute of Business (AIB) has become one of Australia's most established private education providers, growing a global community of 20,000+ students and alumni across 100+ countries.



We found that using OpenText CloudAlly to backup Office 365 and Salesforce was simple to set up. When we tested the restores, they were straightforward, and very quick.



The Challenge: Backup Across Platforms. At Scale.

AIB's ICT team is responsible for protecting the digital backbone of the institution. These platforms hold mission-critical data ranging from student records to operational workflows. They were looking for a multi-SaaS cloud backup with seamless and unlimited point-in-time recovery.

Sean Bates, ICT Manager at AIB explains, "We're responsible for supporting all business-related technology platforms and services, including Office 365 and Salesforce. It's also crucial to us to be able to restore from any point in time, so that data can be recovered quickly, if lost, accidentally deleted, or purged."

Fast, reliable protection with CloudAlly

AIB selected OpenText CloudAlly's cloud-to-cloud backup to protect its Office 365 and Salesforce data. Bates emphasizes why, "With OpenText CloudAlly, backups are simple, automated, and secure. The customer support is prompt and responsive. We utilize OpenText CloudAlly to backup Microsoft Office Exchange Online, SharePoint Online and OneDrive for Business, with a potential use case for Salesforce.com in the medium-term future."

For an institution where uptime and data integrity are critical, OpenText CloudAlly delivered both reliability and peace of mind with:

- **Automated backup across platforms:** Daily backups with no manual overhead across Microsoft 365, SharePoint, and Salesforce.
- **Low TCO:** 5-min setup, built-in AWS storage, easy activation, and no-training UI.
- **Flexible and fast recovery:** Restores completed within minutes, reducing downtime.
- **Trusted support:** Tier-1 365x24x7 multi-channel responsive human support.



Industry:	Higher Education
Solution:	Salesforce Backup & Office 365 Backup
Company Name:	Australian Institute of Business
Company size:	200-500 employees
Location:	Australia

"With OpenText CloudAlly, backups are simple, automated, and secure. Customer service was prompt and gave us exactly what we needed to get up and running quickly."

Sean Bates,
ICT Manager, AIB



OpenText CloudAlly pioneered cloud-to-cloud backup in 2011 and now secures the SaaS data of over 30,000 organizations worldwide. Our robust, AWS-powered platform protects Microsoft 365, Google Workspace, Salesforce, Dropbox, and Box from data loss with seamless secure backup and flexible smart recovery. We are part of OpenText Cybersecurity, a global leader in end-to-end cybersecurity solutions.

With our ethos of "backup on your terms" we provide stringently encrypted, HIPAA- and GDPR-compliant backup, with unlimited retention and pay-as-you-go pricing. Backed by 24/7 real-person support, we ensure you never face SaaS data loss—giving you peace of mind to focus on what matters most.