



# A New Approach to Salesforce Management for the New World of Agent Complexity

Traditional applications like Salesforce are transforming into AI agent platforms, demanding a new era of vigilance.

Valo delivers real-time Salesforce security, cost-cutting, and productivity capabilities to keep your organization current -- and running optimally -- even as agent and app complexity intensifies.



Valo.ai was founded by cloud & cybersecurity product veterans behind Salesforce Platform Security, **Salesforce Shield** and F-Secure **Cloud Protection**

## 22% of Salesforce Connected Apps have a Low Security Score



Valo has analyzed the security of **1000+ service providers** to help you better understand the risk level of varied human and non-human code connecting to your Salesforce Orgs -- revoke unwanted access and optimize usage with Valo.



### Find and act on security and compliance risks

Fix user, access and non-compliance issues proactively -- even as non-human identity use increases. Valo delivers deep visibility and actionable insights into how your Salesforce data is accessed, even across Orgs.



### Ensures Salesforce uptime and security

Quickly respond to unexpected activity, insecure configurations, and potential IT waste. Valo's continuous anomaly detection analyzes Salesforce usage patterns to detect concerns and deliver early alerts.



### Optimize Salesforce budgeting

Change the speed and accuracy of your Salesforce budgeting. Match Salesforce licenses to actual usage to avoid unnecessary expenses and redeploy spend. Pinpoint where user adoption is now, and model predicted future use, to optimize organization-wide productivity and budgets.



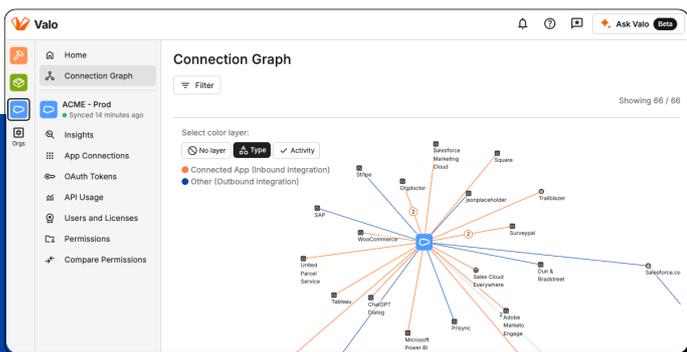
### Find unexpected cost savings

Identify dormant apps and users for significant savings (\$200k+ in one case) using Valo's automated analysis of application categories and usage. Untangle permissions and sharing complexities with an intuitive interface and scoring users, to detect excessive access and master controls.



### Know more than you ever could before

Continuously optimize security, productivity and costs with Valo's customizable connection graph and detailed security insights. Understand even the most complex Salesforce landscapes and make useful discoveries through the eyes of AI, for ongoing business system integrity



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