



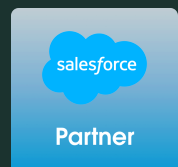
CAPABILITY STATEMENT · SALESFORCE CONSULTANCY · NEW ZEALAND AND AUSTRALIA

# Honest advice. Sharp delivery. Real outcomes.

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[hello@crius.co.nz](mailto:hello@crius.co.nz) · [crius.co.nz](http://crius.co.nz)

Most Salesforce consultancies are built to keep you dependent. We are built to make you capable.



## WHAT WE DO

## 01

# Get Salesforce right, without the consultancy nonsense.

Crius is a Salesforce consultancy for organisations across New Zealand and Australia. Senior architects, a small team, and nobody learning on your budget. We build new estates, rescue struggling ones, extend the ones that work, and support all three.

## **Builds.**

Implementations, migrations and platform rebuilds that fit how your business actually runs.

## **Fixes.**

Stuck or underperforming orgs. Diagnosis in days, not quarters. Scoped and priced up front.

## **Scales.**

New features, integrations and structured training so your team gets more from the platform every quarter.

## **Supports.**

Ongoing help from the people who know your org. From a few hours a month to a standing team, on terms that suit you.

## HOW WE WORK

## 02

# Scope. Build. Hand over.

Three phases. Each ends with something you can see, use and sign off, and nothing carries into the next on trust.

# 1

## **Scope.**

Two conversations, not ten. We map what you have, agree what changes, and put an honest price on it before anything starts.

# 2

## **Build.**

Architecture, configuration, integrations, migrations. You see working software every week and your team is in the org from day one.

# 3

## **Hand over.**

Documentation your admins can follow cold, training that sticks, and support after go-live on whatever terms you choose.

## THE ARCHITECTS

03

## Architect-led, start to finish.

Every Crius engagement is designed and delivered by certified Salesforce architects who have spent their careers inside large estates in health, financial services and government. Senior people on the tools, from the first workshop to the last release.

30+

Salesforce certifications across the architect and specialist tracks

SYSTEM ARCHITECT

APPLICATION ARCHITECT

AGENTFORCE SPECIALIST

DATA 360 CONSULTANT

INTEGRATION ARCHITECT

PLATFORM DEVELOPER

AGENTFORCE AND  
DATA 360

04

## Agents in production.

Not another pilot. Most agent projects stall on data, guardrails and ownership, so we design for all three before the first prompt is written.

### Data first.

Data 360 shaped so the agent has something true to reason over.

### Guardrails built in.

Scope, permissions and escalation designed before the first prompt.

### Run by your team.

Agents your people can tune, extend and switch off without calling us.

Built by our architects. *Run by yours.*

## SECTORS

05

## Sectors we know inside out.

Three sectors where we have done the most work. If it runs on Salesforce, we work on it.

### Health and care.

Patient 360, care coordination and the data plumbing behind safe, joined-up clinical care. Public and private.

### Financial services.

Banks, insurers, KiwiSaver providers and advisers. KYC, life events and compliant household views.

### Public sector.

Licensing, grants, case management and the integration backbone agencies need. We know how government buys.

## THE STACK

06

## Salesforce, end to end.

Built, integrated and supported on the platform and the products Salesforce owns. Nothing bolted on that your team cannot run.



### Core Clouds

Sales, Service, Experience



### Agentforce

Agents in production



### Data 360

One trusted customer record



### MuleSoft

Integration backbone



### Tableau

Reports your leaders read



### Slack

Where work gets done

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# Start with a straight conversation.

Twenty minutes on what is working, what is not, and whether we are the right people to help. If we are not, we will say so and point you somewhere better.

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SERVICING

New Zealand and Australia

Talk to us →