



Hiring contracts and framework agreements made easy

“Great support, great app, great possibilities”

Customer Profile

The customer is a European IT talent matching company with over 300 employees and a turnover exceeding €1 billion in 2023. They have facilitated the growth of more than 12,000 professionals across Europe.

Challenge

The customer faced several challenges in managing their sales agreements efficiently:

- They needed to generate sales agreements in multiple languages and layouts to accommodate diverse markets.
- As they continued acquiring new subsidiaries, they required a centralized system for agreement generation, ensuring that standardized, centrally approved processes could be seamlessly rolled out to newly onboarded entities.
- They also sought a structured approach to managing framework agreements and amendments.

Documill's Value

- Seamless integration with existing ATS: Fully integrated with Byner, the company's Applicant Tracking System, Documill enhances the transition from candidate placement to contract generation, ensuring accuracy and efficiency.
- Centralized & scalable: Enables seamless contract generation, ensuring consistency across the growing group.
- E-Signing for faster execution: With Documill's built-in e-signing, agreements can be reviewed, signed, and finalized within Salesforce, eliminating delays and providing a frictionless experience for all stakeholders.

Documill's impact

- Efficiency: Automated document generation cut preparation time, allowing talent teams to focus on customers and strategy
- Consistency: Standardized offers ensured adherence to internal standards
- Adoption: Operating directly within Salesforce's browser made the tool intuitive, driving high adoption with minimal training

INDUSTRY

Staffing

