



TRIDENT

CONTRACT MANAGEMENT

END-TO-END CONTRACT MANAGEMENT

BETTER INFORMATION. BETTER DECISIONS.

CONTRACTS ARE THE KEY TO YOUR COMPANY'S VALUATION. POSEIDONCLM AUTOMATES PROCESSES, OPTIMIZES EFFICIENCY, AND SCALES YOUR BUSINESS

STRUCTURED PROCESS + RUN LEAN + SCALE EFFICIENTLY =



POSEIDONCLM
AUTOMATE. OPTIMIZE. SCALE.

TARGET AUDIENCE

No matter your funding/growth stage, PoseidonCLM can help you to the next level

- VC-Backed Companies - Scaling Fast
- Private Equity-Owned Companies - Growth Demands Efficiency
- Bootstrapped Companies - Scaling Smart with Limited Resources
- Family-Owned Companies - Nurturing Legacy & Sustainable Growth

THE PROBLEM

Growing companies need structured processes and operational efficiency

- Contract Volume and Complexity is Growing
- Limited Resources
- Need to Scale the Business
- Increase the Business Valuation

THE SOLUTION

Scale your business, increase valuation, and exit on your terms.

- Every contract impacts your company's value
- Scale your business without adding headcount
- Investors and M&A Teams look at contracts first
- Structured Processes Reduce Risk and Drive Compliance

POSEIDON PLATFORM \$500 / MONTH

Request Form(s)	Link on SharePoint/Intranet to start all request processes (New Vendor, New Contract, ...)	Ⓢ
Initial Review & Approval	Short approval process to approve/reject	Ⓢ
Internal Security Questionnaire(s)	Completed by requestor, weighted values for the Risk Tier	Ⓢ
External Security Questionnaire(s)	Completed by the vendor, weighted values for the Risk Tier	Ⓢ
Risk Tier Review & Approval	Compliance/Security team assess Risk Tier and approve/change	Ⓢ
Contract Generation	NDA, MSA, BAA, ...	Ⓢ
Internal Collaboration	Invite internal team members to collaborate on documents	Ⓢ
Send for Negotiation	Redline / Version Tracking	Ⓢ
Send for eSignature	Electronic signature process	Ⓢ
Vendor Onboarding Email Templates	Language based on Risk Tier	Ⓢ
Vendor Onboarding Intake Forms	Data/Document requirements based on Risk Tier	Ⓢ
Vendor Categorization	Category and Subcategory tracking	Ⓢ
Compliance Review & Approval	Validate all data/documents are collected, reviewed, and approved	Ⓢ
Renewal Notification Processes	Set notification date(s) and reminder processes	Ⓢ
Contract Administration	Completed contract renewals are reviewed for completeness/accuracy - cloned for tracking	Ⓢ
Due Diligence Program	Scheduled Data/Document review process based Risk Tier	Ⓢ
Addendum Tracking	Determine which addendums have controlling values	Ⓢ
Task Assignments	Task assignments for activities within contract term	Ⓢ
Process Documentation	Step-by-step work instructions for each process step	Ⓢ
Training	By role and/or by process steps - unlimited	Ⓢ

INCLUDED ONBOARDING ITEMS

- | | | | |
|------------------------|-----------------------------|-------------------------|-----------------------------|
| • Calendar Views | • Set-up/Configuration | • Training | • Workflow Automation |
| • Reports & Dashboards | • Data & Document Migration | • Process Documentation | • Unlimited Records / Files |

ADD ON ITEMS

- | | | |
|--|--|---|
| • Centralize & Manage (CM) User: \$100/month | • Centralize & Manage Read-Only (CMRO): \$100/month (per 25-Users) | • Outlook Integration: \$20/month |
| • 5CM License Pack: \$300/month | • Electronic Signature: \$25/month | • Artificial Intelligence: \$250/month (per org) |
| • 10CM License Pack: \$600/month | • Contract Lifecycle Management (CLM): \$250/month | • Application Integrations: TBD (CRM, ERP, SaaS, ...) |



World Class Platform
Enterprise Capabilities at Entry Level Costs
Department to Enterprise Scalability

Onboarding Excellence (Five Phases)
25 Years of Experience
Save Time. Save Money. Reduce Risk.

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