

Salesforce data migration from legacy systems, proven in test before go-live

Replicated sources, generated transformations, repeated test loads, layered validation and a rehearsed cutover.

80%

of records arriving through API integrations were duplicates, in a 12-billion-record Salesforce sample

Plauti, 2021

76%

of CRM users report that less than half of their CRM data is accurate and complete

Validity, 2025

59%

of organizations do not measure data quality

Gartner

Migration from legacy systems to Salesforce

The practice from which every other Acellas data service descends: our experts rehearse each load in test until production repeats a proven sequence.

Sources

The number and kind of source systems, and whether records must be merged across them.

Product structure

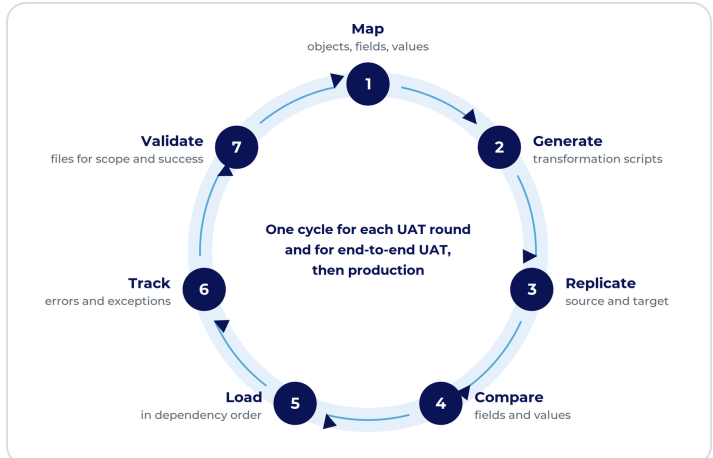
Bundles, options, pricing models and the Salesforce Revenue Cloud functionality in use.

Billing

Whether billing runs in Salesforce, the ERP or a separate platform, and what must agree among them.

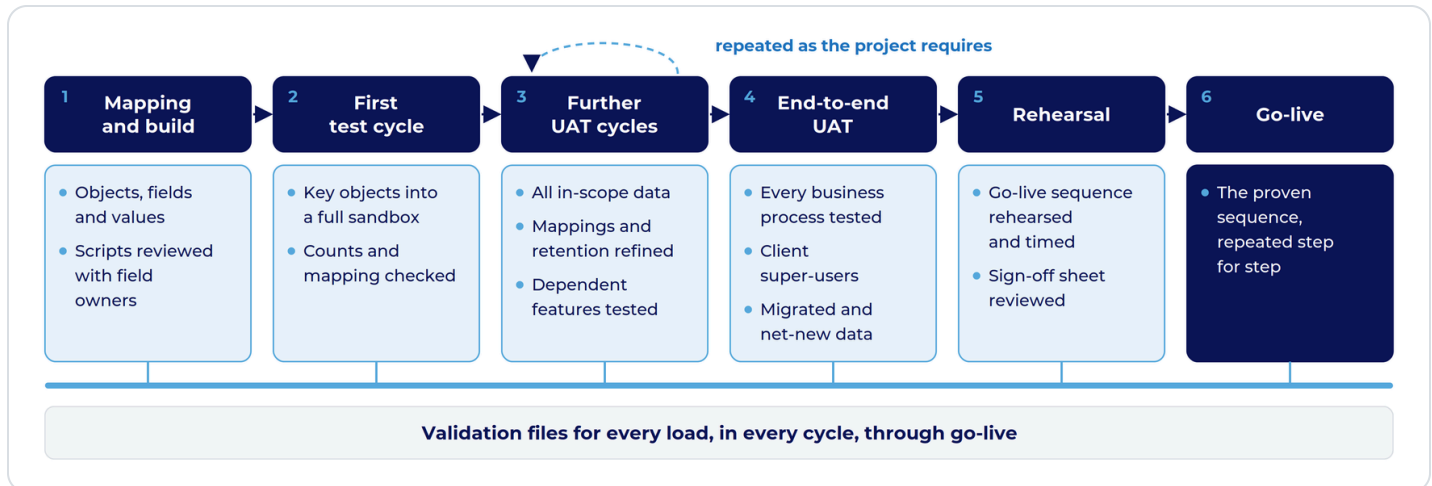
Condition of the data

Duplicates, hierarchies, merges and the fields upon which renewals and invoices depend.

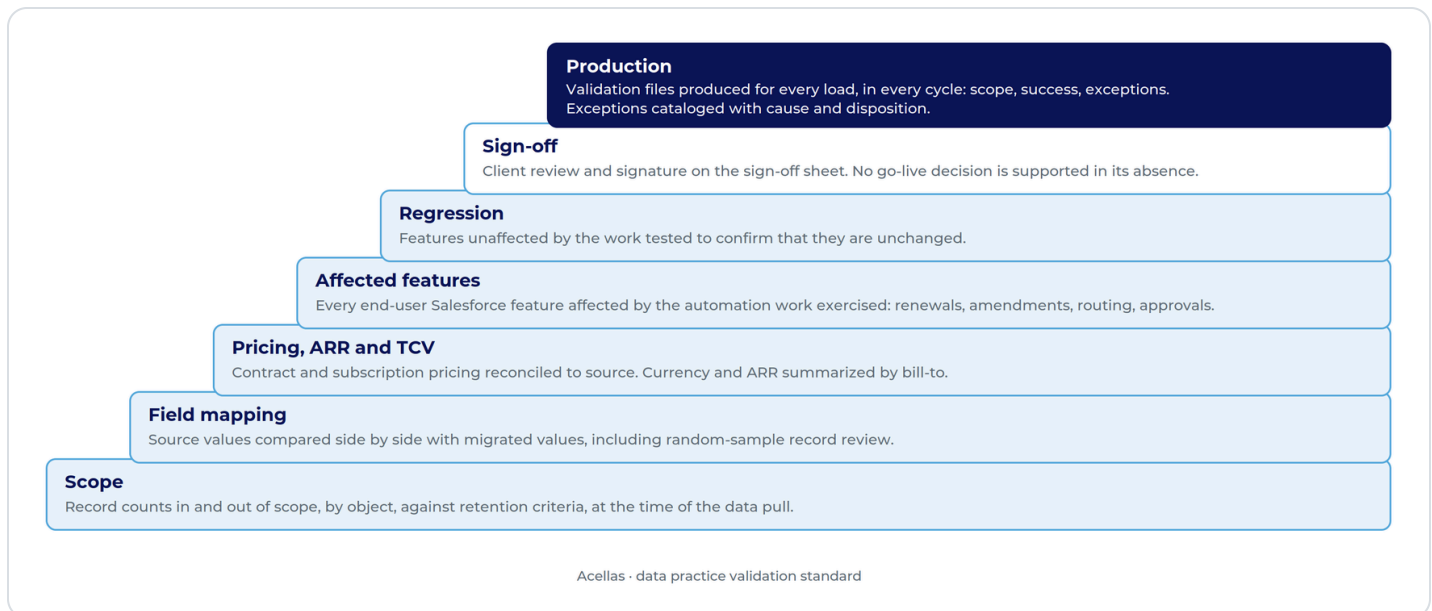


From first load to go-live

Validation files for every load, in every cycle, through go-live.



Layered validation, from scope to production



Questions about Salesforce data migration

How many test cycles does the project need?

As many as the project requires; our team does not fix the number in advance. The client's users test every business process in end-to-end UAT before a timed rehearsal and go-live.

Can Acellas merge Salesforce orgs into one?

Yes. Our data practice lead and several of our experts spent more than fifteen years consolidating as many as twenty-five acquired software companies into one system of record.

Plan the migration

A conversation with the practitioners who would perform the work.

Talk to our experts · acellas.com