



Take Medical Asset Tracking to The Next Level

LocatorX is the Intelligent IoT platform that provides a unique digital fingerprint for your product lifecycle, supply chain and beyond. Leverage LocatorX within your Salesforce platform to not only gain a 360-degree, real-time global view of your supply chain but also design a proactive asset performance and ordering solution.

Designed to sit natively within your Salesforce platform, LocatorX goes beyond a track and trace solution. By combining its tag and data intelligence with your existing data, real-time maps and Slack alerts, you can proactively engage throughout the supply chain process to streamline operations, utilize assets effectively and reduce patient wait times.

10% - 20% of a hospital's mobile assets (valued approx. \$3,000 per item) are lost or stolen during their useful life.

-According to AMR Research

The Power of LocatorX + Salesforce:



Prevent theft and loss of assets in real-time

Any anomalies or deviations from the expected route can trigger automated workflows sending alerts to the right channels (email, Slack, text, etc.), opening a case for the remediation process and escalating sensitive cases in Service Cloud with Swarm messaging.



Gain 100% real-time global visibility across the entire journey

Keep a virtual digital eye on medical assets across every mile, not just at the scanning points of entry and exit. Know exactly where your packages are in real-time from storage to the moment they leave the warehouse through the final delivery destination.



Optimize inventory management & automate reordering

Know where your assets are so that you can maintain optimal stocking levels. By combining the tag data with your inventory information, you could create automated triggers in Salesforce to reorder assets when inventory is low and reduce your procurement costs.



Facilitate data accuracy and save time

Eliminate manual entry and errors by automatically populating the associated data in Salesforce through LocatorX's unique CQR code tagged to the specific asset.



Harness the power of the data

Leverage the extensive amount of data collected by LocatorX for every package including tracker pings, sensor data, transit data including start, stop, enroute, Logistic Pro Cloud (LPC)-enabled scanning events and more. The data can be sent to Data Cloud for robust reporting and analysis.



Reduce equipment downtime and patient-wait times

Leverage tag data collected to proactively schedule maintenance based on a predictive schedule for all equipment. Have critical equipment ready, when needed and with peace of mind that it is functioning properly.



Eliminate hardware barriers

LocatorX is your single source to supply the best-of-breed hardware that meets your specific needs including Bluetooth Low Energy (BLE), LoRaWAN, satellite and GPS all in one single view.

LocatorX App Assets Inventory Organizations Facilities Tags Route Plans Settings

Search Salesforce

Tags Tag 123456 Edit

Tag ID 129223 Route Route 123456 Organization Org XYZ Department Tag Dep Contact Tom Gill

Details Tracking Tag History

Origin Address Facility BAC 415 Mission St, San Francisco, CA Destination Address Facility BAC NY 20 2nd St, New York, NY Mileage 2904.4 miles

Current Zone Zone 3

Current Latitude 24.5 Current Longitude 20

Miles travelled 1544.0 Miles left 1360.5

Deviation Start 03:30:33 PM EST Deviation (m) -1200 m

Map showing route from San Francisco to New York.

Deviation detected!

Suggested actions:

1. Check Deviation details.
2. Go to Case Page.

Go to Case

Related Assets

Assets (3)

Asset Name	Asset ID	John Smith
Asset Name	Asset ID	John Smith
Asset Name	Asset ID	John Smith

LocatorX App Assets Inventory Organizations Facilities Tags Route Plans Settings Case: Case 123456

Search Salesforce

Cases Case 1234567 + Follow Close Edit Delete Change Owner

Case Number 129223 Priority High Status New Tag Tag 43210 Organization Org XYZ

Deviation detected!

Suggested actions:

1. Check messages from Driver or contact Driver.
2. Update Case.
3. Post to Slack / Chatter.
4. Close Case.

Contact Vinad RAJESH

Driver Profile vinad.rajesh@gmail.com

Driver Phone Number (009) 123 456 78 Driver ID 123452332

Call Driver

POST POST TO SLACK

Post Update Max 300 characters.

Post

Related Assets

Assets (3)

Asset Name	Asset ID	John Smith
Asset Name	Asset ID	John Smith
Asset Name	Asset ID	John Smith

Deviation Details

Deviation detected 06/13/23 03:30:23 PM EST Deviation (m) 500.5

Deviation Longitude 33.4 Deviation Latitude 45.3

Country USA Deviation Reason -

Case Details

Case Origin Salesforce - Tracked deviation

Case Number 1234567 Case Owner John Smith

Priority High Case Status New

Case Opened 06/13/23 03:30:23 PM EST Case Closed -



Native Integration

Data Cloud
Service Cloud

Supports

Health Cloud
Manufacturing Cloud
Sales Cloud

Supplier 360
Slack
Maps



Subscribe via Salesforce AppExchange.

