

An End-to-end business solution for all your Healthcare Needs

Contact us for free live Demo of Elixir





Full Strength CRM



Fully customizable EHR



Patient Care Management Industry Leading EHR



Elixir EHR is a Salesforce cloud-based, specialty-specific solution available with an affordable monthly subscription. Elixir's EHR is fully customizable and designed for physicians' unique workflow and patient charting preferences to meet the practice and individual user needs. The specialty-specific solutions help bring more workflow efficiency by providing solutions relevant to the healthcare providers' needs, making it the best in the market for healthcare providers.

The high mobility of Elixir EHR allows you to connect anywhere through desktop, laptop, mobile, or tablet, providing the care team with the tools to take control of their workdays, improve efficiency and offer the best care to the patients.



Encounter Readiness

Patient Journey Tracking

Track every step of the patient journey from check-in to checkout to improve clinical efficiency.

The build-in monitoring capabilities are designed to identify delays and avoid bottlenecks through intuitive alerts to help you provide the best patient experience. Be compliant with the insurance payers claim process by automatically adding the procedure duration

Chart Summary

Intuitive and easy to understand chart summary provides a readily available snapshot of the patient information and history to help you make fact-based



Patient Care Management



Intuitive Note Taking

Enhance your care team's note taking speed and accuracy, improving documentation and hassle free experience for the patient. Elixir's next generation note taking abilities are available for use on laptop, desktop, tablet or mobile, providing time-saving flexibility that allows providers to chart anytime, anywhere..

- Built-in note and form template builder allows you to create customized notes and forms for expedited and simplified charting.
- Dual and multi-signature capability allows patient and multiple care team members to sign off on a single note or form.
- Enhance the quality of your notes and forms by enabling multi-level approval process which provides approvers with the ability to directly approve the requests through the system.
- Eliminate all duplicate work and re-entry of data with the ability to prepopulate notes and forms based on past history and conditional workflows.
- Document multiple encounters in a single note or maintain two separate notes at the same practice for a patient.
- Store and manage consent forms, including signature captures, in a secure, HIPAA-compliant electronic environment.
- Attach documents and mark images attached on the note or form for enhanced communication between the care team members.
- Directly send out forms to your patients from the EHR which they can complete while sitting at home.



Patient Care Management Vast integrated ecosystem





e-Prescription

E-prescribing, powered by Change Healthcare, allows care team to send prescriptions to pharmacies electronically, for both controlled and non-controlled substances, directly from the am, Elixir's future forward EHR directly links to internal lab of healthcare provider to provide a seamless experience. Elixir also streamlines the entire external lab order process with seamless integration to many major lab companies using Change Healthcare systems as an intermediator. The care team is able to review lab results directly from the patient's medical record, without the need to navigate between the systems, ensuring optimal clinical efficiency.



Medical devices

High interoperability of Salesforce platform enables it to integrate with any system and Elixir being built on top of Salesforce will be able to easily integrate with most devices and systems, allowing their continued use with the ability to import data directly into patient's record.optimal clinical efficiency.



Telehealth

Engage in secure, encrypted, HIPAA compliant telehealth video meetings between the provider care team and the patient. It can be done on a one-to-one or one-to-many basis to include group sessions or support group meetings. The open architecture of Salesforce platform enables Elixir to easily integrate with any video conferencing tool like Zoom, Webex etc.



Other

The powerful integration capabilities of Elixir see no end. The open architecture enables quick, easy and seamless integration with various different CTI tools, web forms, Outlook, Gmail and many more.

Patient Care Management Enhanced Communication



Reach to the next level of practice efficiency with easy to use and secure communication tools of Elixir.

- Enhanced internal messaging for the care team via Salesforce chatter, text or email allows for secure and convenient intraoffice communication.
- The care team can easily view and assign tasks, and track the completion status of the tasks which are yet to be completed.
- Customized and convenient letter templates make it possible to prepare communications on the fly.
- Customized user-dashboards supply personnel with the tools and information most relevant to their roles.

Intuitive Appointment scheduling

Maximize practice performance and profitability with robust appointment scheduling that allows you to seamlessly manage single or multi-location provider schedules.

- Design a custom schedule to optimize utilization and increase productivity.
- Easily allocate or modify resources including any combination of staff, room or equipment in the scheduler.
- Easily sync schedules to any mobile device, allowing users to view or make changes on the go.
- Send appointment reminders to patients automatically reflecting confirmation on the schedule to decrease no-shows and lost revenue.
- Augment the appointments with powerful note-taking abilities to take individual or group notes during the session.





Patient Intake Management

Pre-admission

- Custom workflows for ease of data capture and maintenance of Pre-assessment details allows for accurate Pre-Assessment verification to minimize errors.
- Automated and Seamless Integration with systems like Claim MD or verifyTx allows for real time verification of benefits and automates the entire Insurance Verification Process.
- Easily maintain the travel details of all your patients;
 with inbuilt alerts for travel arrangement confirmation and missed booking instances.
- Enable powerful travel management capabilities for your patient and care team by integrating with systems like Uber for maintaining patient's travel data.



Easy to Use Business intelligence

- Check bed and room availability and assign beds to patients in a single or multi facility capacity on a single screen.
- Analyze the trends with salesforce's golden thread reporting which creates intuitive heatmap for real-time status of the facility census.
- Monitor the maintenance status and send real-time notifications to your Housekeeping teams



Revenue cycle Management

Integrated Medical Billing

Elixir's 360-degree approach to revenue cycle management works seamlessly with clinical and clerical operations to improve profitability, with a billing process designed to maximize back office efficiency and reduce outstanding receivables...

- Document and track the patient life-cycle from registration and appointment scheduling to the final payment of a balance and payment posting.
- Generate bills directly from the appointment, quote or patient record
- Easy payment processing or settle patient balances and securely store payment profiles



Insurance Billing

- Setup fee schedules with specified date ranges for different combination of providers, insurance and locations.
- Verify benefits and calculate patient responsibility at time of visit based on insurance coverage with integrated realtime eligibility check
- Improve billing accuracy and reduce the risk of rejections by searching appropriate medical codes like ICD, CPT, **HCPCS** and Snomed code search
- Easily view patient insurance coverage information including deductible amount, deductible remaining, copay and co-insurance



Revenue cycle Management Claims Management

Achieve a lesser rejection and denial rate while maximizing reimbursement with integrated eeligibility and e-remittance claims management tools

- Mass verify eligibility for upcoming appointments with the ability to batch process.
- Simplify the remittance process with automated presubmission error checking, and secondary claims submission.
- Filter and review the status of rejected, denied or on hold claims, including reason for resubmittal, with an intuitive billing follow up queue.



Performance Monitoring

Manage the health of your practice by leveraging real-time insightful business intelligence to support well-informed decision making.

- Generate custom reports for all areas of your practice based on patient demographics, appointments and financials.
- Enhanced options allow you to filter by factors such as date range, demographics and procedures.
- Schedule reports to run and save when and where it is most convenient, and automatically send designated staff
- The golden thread of reporting allows to easily drill down into layers of core data, allowing staff to identify trends, find areas of improvement and discover opportunities for growth.
- Compare year-over-year data to analyze performance and identify improvement opportunities.



Patient Intake Management Patient Acquisition & Retention

Discover new ways to attract and retain patients using data-driven marketing intelligence to increase profitability and grow your practice.

- Elixir offers the next level of customizability, meeting the unique needs of your admission team.
- Elixir's next generation integration capabilities enable you to connect to various lead sources like web forms, CTI tools etc. and marketing platforms like Hubspot, Salesforce Marketing Cloud etc. to go even further for analysing and creating outreach.
- Track a client from inception as a lead through prospecting and screening process, enhancing your patient intake capabilities.
- Setup revenue builders and incentives directly in the system with the ability to manage commissions, tips, gift certificates and reward programs.



Census Management

- Check bed and room availability and assign beds to patients in a single or multi facility capacity on a single screen.
- Analyze the trends with salesforce's golden thread reporting which creates intuitive heatmap for real-time status of the facility census.
- Monitor the maintenance status and send real-time notifications to your Housekeeping teams



Patient Engagement





Patient Portal

Elixir's fully integrated and easy to use patient portal provides patients with access to medical information and scheduling to enhance digital engagement between providers and patients.

- Patients can easily review and update personal, medical and insurance information, as well as fill out forms online.
- Access to personal medical records, including clinical summaries, conditions, lab results and medications helps to build trust with the patients.
- The care can securely communicate with Salesforce's HIPAA compliant messaging capabilities which include chatter, text and email; and receive notifications for messages, photos and documents when published.
- Patients can easily make prescription or refill requests directly from the patient portal and with integrated EHR system, it removes complexity from the medication process.



What's in it for the care team?

- Care team can share educational documents and videos on the patient portal at any time to enhance your treatment process with fact-based education.
- The high customizability of the platform allows for providers to upload their preferred documents and update visibility as a client progresses through treatment.
- Providers can ensure timely compliance by sending required forms, surveys, and other documents; and send automated notifications.



What's in it for the patients?

- Patients can book or reschedule their appointments online and remove the needs to wait outside the provider's office.
- Enabling patients to fill pre-appointment questionnaires and forms at home before visit and allowing them to access their online session recordings enhance the patient communication.
- Make patients an integral part of the billing system by allowing them to track their bills and make payments through the portal.
- Patients can also view their payment statements, payment schedules and download e-receipts for their payments.

Patient Engagement Implementation & Practice Development

Professional Services

Elixir's proven implementation strategy consists of a series of key phases that ensure users experience both immediate and long-term success. We've leveraged decades of professional experience to create our methodology, providing scalable and repeatable successful outcomes for our customers, resulting in a 100% customer satisfaction rating in overall experience.

Implementation

With decades of combined professional and industrial experience, our team can help take your practice to the next level. When you partner with Elixir, you have access to personal guidance on how to streamline workflows, improve operational efficiency, generate additional revenue and grow your practice.





Elixir Offers complete end-to-end Health Tech solutions for all your business needs. Elixir has been focused on delivering intelligent, intuitive, integrated solutions that empower healthcare providers to maximize efficiency, optimize charting accuracy and increase overall practice profitability.

Diverse Integration Portfolio













Testimonials



A single platform solution that encompasses and 'end-to-end' set of tools encompassing a CRM, EMR After Tracking and payment information would be ideal. The ability to aggregate and analyze call data, demographics, treatment modalities, reimbursement trends and regulatory requirements would provide a significant competitive advantage. — CEO, Unity Behavioral Health

