

# SALES CLOUD QUICK START

## Essential

This package is a rapid implementation solution designed for companies with up to 10 Sales Cloud user licenses. Our experts will work with you to develop a solution that addresses the unique needs of your business and will get you up and running within 7-10 days.

DURATION	PRICING
7 - 10 DAYS	US \$2999 <sup>†</sup>



### OUR GUARANTEE

We offer a 100% money back guarantee.

We have perfected our implementation and quality control process, thereby ensuring outstanding services for our clients. In a highly unlikely event if you're not completely satisfied with our services for any reason, just let us know by the end of first milestone and we will refund all your money paid to us.

# SIMPLION

Great Results. Always.

### WHAT'S INCLUDED

#### PRE-ENGAGEMENT

- 1-hour expert session

#### SALES FORCE AUTOMATION

- Project kick-off call
- Business Process Review (BPR) session
- Basic organization setup
- Setup of up to 10 users
- Account, Contact, Opportunity setup
- 2 formula fields
- 4 validation rules
- 2 workflow rules
- 2 HTML email communication templates

#### MARKETING AUTOMATION

- Lead setup
- Web 2 Lead implementation

#### DATA MIGRATION

- Import up to 50,000 Leads from single excel file
- Import up to 50,000 Accounts/Contacts from single excel file

#### ANALYTICS

- 5 custom reports
- 1 dashboard with up to 4 components
- User adoption dashboard

#### POST-CONFIGURATION

- 1-hour review session
- Rapid changes (up to 2 hours)

#### TRAINING<sup>‡</sup>

- 2-hour user training session
- 1-hour admin training session

### WHAT'S NOT INCLUDED

- Custom objects and apps
- Apex, Triggers, Visualforce pages
- Data cleansing, transformation and de-duplication
- Any other services not listed in "What's Included" section

### SAMPLE DELIVERY PLAN

#### DAY ① Project kick-off

- BPR Session

#### DAY ③ Milestone #1

- Sales Force Automation
- Marketing Automation
- Client Review

#### DAY ⑤ Milestone #2

- Data Migration
- Analytics
- Client Review

#### DAY ⑥ Milestone #3

- Post-Configuration
- Rapid Changes

#### DAY ⑦ Milestone #4

- Training