

Cloud Property Management System(PMS)

THE OMOTENASHI



Concept of product

Business form of the hotel is increasingly complex in many ways from diversity-oriented and customer spread of the Internet in recent years, it is possible to respond quickly to a variety of circumstances is required. In addition, it can respond to new things always advances in equipment to support the hotel also being sought. Precisely because the era of big change like this, we have developed a product in a single-minded desire to have help with the latest technology. In addition, "Omotenashi" is a great culture from Japan as in the product name. From desire and that let to disseminate to the world embedded in the product concept to this, we will release this application simultaneously in the world.



(Why we look forward cloud based PMS?)

The biggest feature of this system is that it is a cloud system. How necessary in the age to come this thing, how are going to be alive you can see at a glance and who can look at the product.

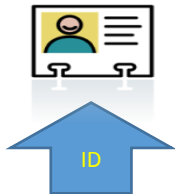
- ✓ **The foundation of the Salesforce who is industry giant**
- ✓ **Can access anytime, anywhere - (PC, mobile phone, tablet devices) that are not dependent on device.**
- ✓ **No IT assets – No needs to own by yourself.**
- ✓ **Absolute peace of mind – No worries for Security, BCP.**
- ✓ **Adopt cutting edge IT technology**
- ✓ **Growth with VOC(Voice of customer)**
- ✓ **Free Major upgrade of once a year**

A system to each staff

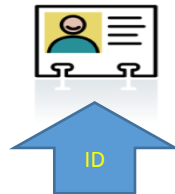
Hotel conventional systems were configured to share information with everyone in one system. However, we believe that it can not take advantage of the system in the real sense of the term each individual to manage the information. This system will take the form that you can use the system in the individuals have an (license) ID to every one. This approach will make the way of working of each individual in the future use and value of the system in the real sense of the term.

(Example)

Bell Staff



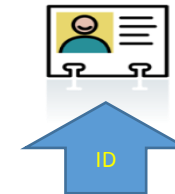
Front Office



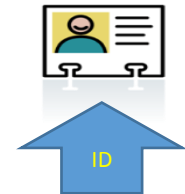
Housekeeping



Reservation



Revenue manager



5 license

Key Features

Business

Reservations :

Employee reservation, Booking Room , Event room scheduler ,3rd parties reservation engine connection(option), Online booking(option)

Front Desk & House Keeping :

Easy Check-in & Check-out , Folio Manager, 5 quick & fast views, Account Receivable, House Keeping Tracker, Staff Task Tracker, Front change management

POS on Salesforce :

Mobile order entry, POS on salesforce, Restaurant POS(Optional)

Customer Relationship :

CRM features, email tool, SNS connection, CTI(option)

Employee Management :

Time card, Skill management

Collaboration :

Chatter (Internal SNS)

Reports & Dashboard :

Standard reports(reservation, front desk, revenue/occupancies, house keeping, financials) custom reports, dashboard

OMOTENASHI Tools :

OMOTENASHI method, OMOTENASHI task tracker

Other Tools :

Audit tools, Daily Night Audit

Platform

Multi Language , Multi Currency , Multi Properties, Yearly Free Upgrade , Customizable application

Usability & Accuracy

+PLUS

Leverage to

(Mobile new platform)



Price list

(Basic price)

Items	List Price	Remarks
Initial registration fee (first time only)	500 USD	User registration, various paperwork
Basic License	25 USD per user / per month	(Application usage fee, support, upgrades) one-year contract

(Optional)

Items	List Price	Remarks
Setup support	500 USD	System basic configuration, data registration (in case of request)
CTI Tools Setup (※)	1,000 USD	CTI tool (Aloha ND4 compatible), local adjustment cost
Internet connection (※)	1,000 USD	Connection tool (site controller), local adjustment cost
Restaurant POS	1,000 USD	Restaurant POS tool (iPad compatible)
Data conversion (※)	Individual quote	(Customer, accommodation) data transfer from the old system
Multiple properties	2,000 USD	(Data shared across multiple properties, centralized management) add up to five properties
EMAIL (additional functions)	1,000 USD	E-mail templates, mail sending and receiving functions
Customize	Individual quote	Various customization requirements
Training (Webiner)	700 USD	2-day course (4 hours / day)
Training (Local) (※)	1,000 USD	2-day course (4 hours / day)

(※) transportation fee will submit differently.

Application Support Model

Simply click the link at the bottom of the application home, support can be issued a support ticket.



(Support Model)



Item	Detail
Time	Mon – Fri (9:00 – 18:00 IST) * Does not include weekend or holiday
Location	India and Japan
Support style	Email or remote support
Target for fix	In 2 business days. (1 st response is in 1 hour.)
Paid support	Basically we makes support in this support model. (There is no limit of the ticket) However, some case is needed for paid support in case of deep problem. Such a case, we will submit the quote in advance.
Local support	In view of the load of transportation costs, we recommend support for remotely as much as possible. It becomes support from will receive free quote and contact advance if local support is needed.

Free Upgrade

- We will conduct a free upgrade once a year in this application. Because it is included in the base rate, this does not go your worry and get an additional payment. Also, we will send a representative bidder for Updates link in advance. Once the timing of implementation, it is now to complete the work of 3-5 minutes simply by clicking on it. Also, content of upgrade will introduce on the home page of product in advance. In this upgrade, you will not fear about the data lost and functionality degrade at all.
- There is a case where the operation method in a small part is a concern while using the product. This application takes the specification customization can not basically, but we have a page called “Get ideas” to the home page of the product. Please post the function that you want to improve the functions and usage want here. It's based on the idea that the share to other users of the world, agree people can vote. It's based on the idea that also additional functions other than those based on the annual plan, to be adopted in favor of the thing was great voice from customers upgrade once a year. This, we are aiming an environment that foster the product together with our customers.

January

September

December

•Apply Updgrade

•End of Ideas,vote
•Selection of ideas

•Development

•Announce the major
upgrade
•Trial release

Acceptance of ideas (24 hours , 365 days ~ anytime)