

Strategy



Abstract

Are you the decisioner? If you find that going to battle without a plan is no way to manage a business, than you need Strategy. Strategy helps you spell out your corporate mission and assign plans to your staff to keep everyone accountable.

Description

Strategy is designed to automate and coordinate your organization's Strategy Execution. To enable that progression, the solution can be quickly implemented to help you define mission, goals, and tactical plans. Give visibility to your chain of command and align your corporate structure.

Highlights

Name	Description	Type
Mission	Outline the mission statement, values, vision, activities, and roles that will help your company succeed.	☐
Goals	Identify the goals, strategy, business challenges, vision, project plans, and activities that you need to execute to accomplish your mission.	☐
Project Plans	Set individual project plans that identify in detail exactly what steps must be taken to complete each goal in order to accomplish your mission.	☐
Dashboards	View at-a-glance metrics that help you gauge your progress.	●
Reports	Run reports that help you stay in tune with your company's progress.	≡

■ = Custom Object, ☐ = Custom Tab, ● = Custom Link, ◆ = Custom S-Control
≡ = Plug-In, = Composite Component

Features & Benefits

- **Define your corporate mission.**
- **Prioritize your goals as they tie to the mission.**
- **Execute the tactical plans that support your mission.**

Key Reports & Dashboards

Name	Description
Sourcing Report	Identify which websites refer the most candidates
Employee Referrers	Keep track of employees who have referred potential candidates
Candidate Waterfall	Breakdown of which stage applicants are at in the recruiting process

Requirements

External Service	Not required
Salesforce.com Edition	Professional Enterprise Team

Specifications

Publisher	Jobscience
Type	Composite
Salesforce.com Certification	Yes
Pricing	Free

Screenshot

Windows Internet Explorer provided by Yahoo! | https://na1.salesforce.com/a11?fcf=008300000031Qq8

File Edit View Favorites Tools Help | Links Gmail Salesforce 511 94109 MSE Dictionary.com Jobsience Corporate Jobsience Marketing Library Genius Jobsience Customize Links

All ~ Salesforce - Unlimited Edition | Setup Apex Log Help & Training Logout | Appexchange Mission

Home Mission Goals **Project Plans** Dashboards Reports

Messages and Alerts
Do you have your new phone?

Search
Search All [] Go! | Limit to items I own | Advanced Search...

Shortcut
Calendar

Recent Items
Marketing
Training
Stephen Clouse
Martin Vistoft
Jobsience
EXP-20070911-0430
EXP-20070912-0432
Best Practices
Development Track
Jobsience 2007 Users Conference

Find Documents
[] Go!

Find Products
[] Go!

Create New... []

Custom Links
IS Marketing

All | Help for this Page ?

View: All [] Edit Create New View

A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | Q | R | S | T | U | V | W | X | Y | Z | Other | All

Change Owner

<input type="checkbox"/> Action	Stage	Plan	Project Name	Start Date	End Date
<input type="checkbox"/> Edit Del	Completed	AppExchange Sales Plan	ATSFforce Launch	9/6/2006	3/31/2007
<input type="checkbox"/> Edit Del	Completed		Jobsience Solution Certification Program	3/1/2007	5/31/2007
<input type="checkbox"/> Edit Del	Completed		Jobsience Employer Website	3/1/2007	3/30/2007
<input type="checkbox"/> Edit Del	Completed	System	Mapping: New Payroll system (Peoplesoft) to old data	1/18/2007	4/1/2007
<input type="checkbox"/> Edit Del	Completed		New Customer Implementation Standard	3/15/2007	4/30/2007
<input type="checkbox"/> Edit Del	Completed		Customer Renewals	3/1/2007	3/31/2007
<input type="checkbox"/> Edit Del	Completed		Communication Plan	5/1/2007	6/30/2007
<input type="checkbox"/> Edit Del	Completed	System	Battle Creek - Peoplesoft Conversion		9/30/2007
<input type="checkbox"/> Edit Del	Completed	Client Services (Operations Plan)	Renewals	6/10/2007	12/31/2007
<input type="checkbox"/> Edit Del	Completed	Sales - Enterprise (Operations Plan)	Opportunity Updating	6/10/2007	6/29/2007
<input type="checkbox"/> Edit Del	Completed	Sales - Enterprise (Operations Plan)	Commision Plan	6/21/2007	6/29/2007
<input type="checkbox"/> Edit Del	In Development	System	Reports	4/30/2007	12/25/2007
<input type="checkbox"/> Edit Del	In Development	System	Winter 2007 Jobsience Upgrade	8/1/2007	12/31/2007
<input type="checkbox"/> Edit Del	In Development	System	Adena - ATS-Feed	2/22/2007	9/14/2007
<input type="checkbox"/> Edit Del	In Development	System	Background Checking Rewrite	5/1/2007	9/28/2007
<input type="checkbox"/> Edit Del	In Development		Healthcare Sales Plan	1/5/2007	12/15/2007
<input type="checkbox"/> Edit Del	In Development		Develop Effective Sales Team	3/19/2007	12/5/2007
<input type="checkbox"/> Edit Del	In Development	System	NorthBay - Lawson HRIS Feed	5/15/2007	9/30/2007
<input type="checkbox"/> Edit Del	In Development	System	Methodist LeBonheur: HRIS Integration w/ SAP	5/15/2007	9/30/2007
<input type="checkbox"/> Edit Del	In Development	System	Piedmont: HRIS Integration	5/16/2007	9/30/2007
<input type="checkbox"/> Edit Del	In Development	Client Services (Operations Plan)	Customer Centric Focus	6/20/2007	9/30/2007
<input type="checkbox"/> Edit Del	In Development	Client Services (Operations Plan)	10 Referrals/References	6/20/2007	12/31/2007
<input type="checkbox"/> Edit Del	In Development	Sales - Enterprise (Operations Plan)	Renewals	6/10/2007	12/31/2007