



**MANSA**  
SYSTEMS

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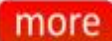
salesforce.com®

Registered Consulting Partner

# salesforce.com consulting services overview



Salesforce.com Consulting Done Right!  
On Demand! On Time! On Budget!

more 

# Company Overview

**History:** established 4 years ago providing IT consulting services

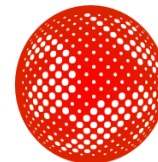
**Global Delivery Centers:** Headquarters at Newark, CA & Offshore Centers in Beijing, China and New Delhi, India

**salesforce.com expertise:** experience in salesforce.com end to end implementation, best practices, integration, customization, application development, support and end user training

**Practice Areas:** Salesforce.com consulting, force.com development, Salesforce.com Analytics, Data Integration & Mobile Application Development



<http://www.mansasys.com/about>



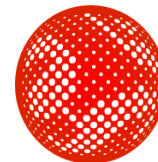
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# Why Mansa?

## On Time, On Budget & Customer Satisfaction Guaranteed!

- ✔ **Proven Experience** in force.com platform
- ✔ **Certified Professionals**
- ✔ **Fixed Bid** Projects
- ✔ **Global Delivery**
- ✔ **Cost Effective, Reliable & Experienced**
- ✔ **Best Customer References**



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# Salesforce Focus Areas



Salesforce Automation



Marketing Automation



Service & Support



Partner Relationship Management



Analytics



Ideas



Content Management



Mobile



Google Apps



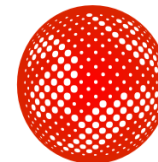
Google Adwords



AppExchange Applications



Custom Applications



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# Salesforce Service Offerings



Strategy Consulting



Best Practices



Implementation



Customization



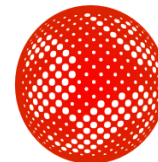
Integration



Support & Training



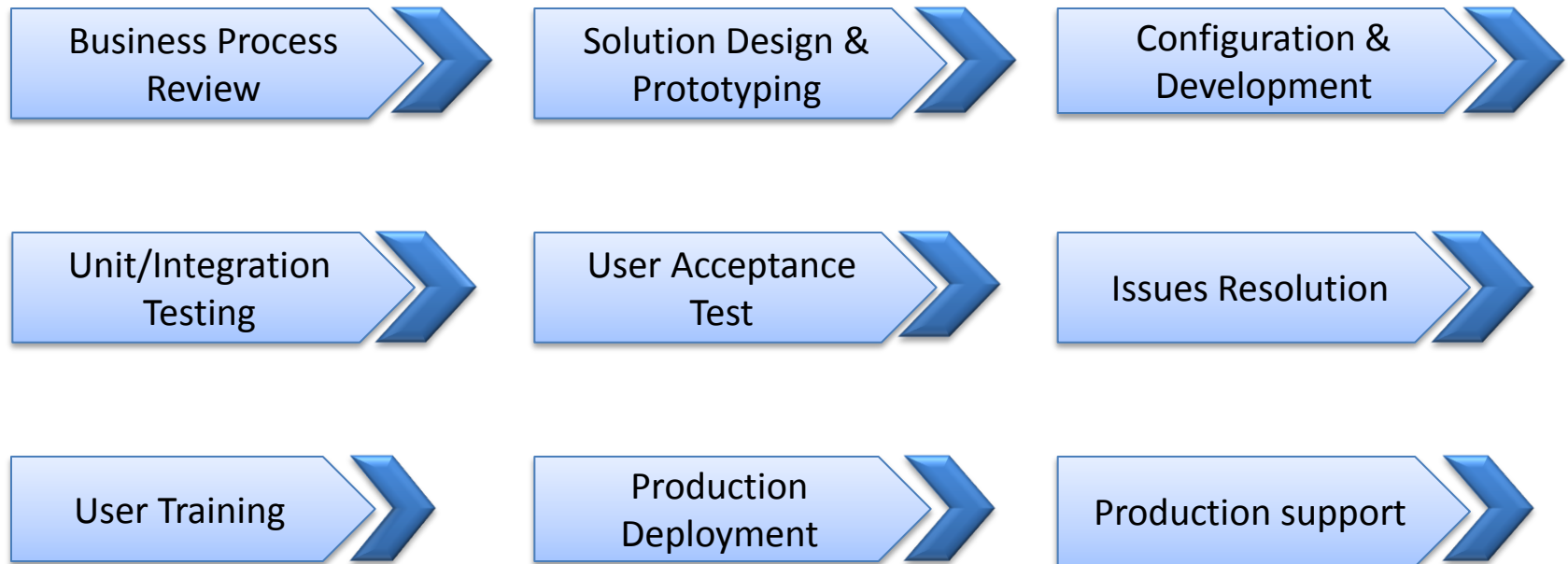
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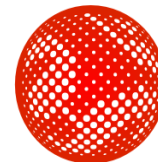
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# Methodology



# Our Approach

- **Commit To The Scope** of customer requirements
- **Methodology Driven Process** with planning, define, design, develop, test, train, deploy & support cycles
- **Conduct Discovery Sessions** with business and IT teams to understand the various systems
- **Use Of Project Document Templates** in every phase and get them signed-off by project stake holders
- **Set Milestones** for every project and have clear cut entry and exit strategy defined
- **Offsite Communication** via phone, web conferencing, IM and email
- **Onsite & Offshore Team** structure



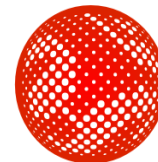
# Customer Voice

“We’re very happy with Mansa System’s work. You had a solid understanding of the Salesforce.com application and third party/freeware utilities that you used in the development process. You attacked and solved problems in a creative fashion. One of the best experiences I’ve had using outside consulting company.”

- **Scott Parker, VP Sales @ Oclaro**

“I was very pleased with the results of my salesforce.com customization project with Mansa Systems. I highly recommend Mansa Systems for salesforce.com customization work.”

- **Jason Krauss, Managing Director @ Home Abroad**



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# Customers



OPENWAVE™



<http://www.mansasys.com/customers>



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# Partners



<http://www.mansasys.com/partners>



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# Locations



## Head Quarters

39675 Cedar Blvd, Suite 250  
Newark CA 94560  
United States



## India Office

HIG 20, KPHB Colony  
Kukatpally Hyderabad  
India



## UK Office

9 Arnold Close  
Harrow HA39TN  
London  
United Kingdom

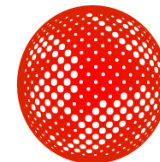


## China Office

Rm 1607, LC International Center  
Tongzhou District  
Beijing 101100  
China



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# Contact Us



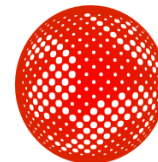
+(1) 510-857-5700



info@mansasys.com



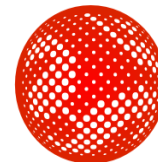
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# Thank You



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