force.com
consulting services overview

Company Overview

**History**: established 4 years ago providing IT consulting services

Global Delivery Centers: Headquarters at Newark, CA & Offshore Centers in Beijing, China and New Delhi, India

force.com expertise: experience in force.com application development, force.com sites design, development & force.com application testing

Practice Areas: Salesforce.com consulting, force.com development, Salesforce.com Analytics, Data Integration & Mobile Application Development
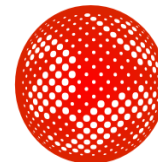
http://www.mansasys.com/about
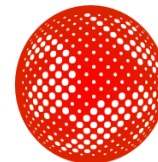
MANSA
SYSTEMS
We excel. You succeed.

Why force.com?

The fastest way to build custom cloud apps and web sites!

- ✔ Programmable **user interface**
- ✔ Programmable **cloud logic**
- ✔ Real-time **workflow and approvals**
- ✔ Real-time **web sites**
- ✔ Real-time **mobile deployment**
- ✔ Integrated **content library**
- ✔ Real-time **analytics**
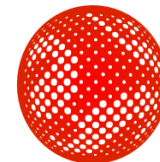- ✔ Granular **security and sharing**

Why Mansa?

On Time, On Budget & Customer Satisfaction Guaranteed!

- ✅ **Proven Experience** in force.com platform
- ✅ **Certified** Professionals
- ✅ **Fixed Bid** Projects
- ✅ **Global** Delivery
- ✅ **Cost Effective**, Reliable & Experienced
- ✅ Best **Customer References**

Force.com Service Offerings

Force.com Custom Application Development

Force.com Native AppExchange Application Development

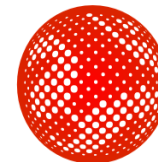**Force.com Mobile** Application Development
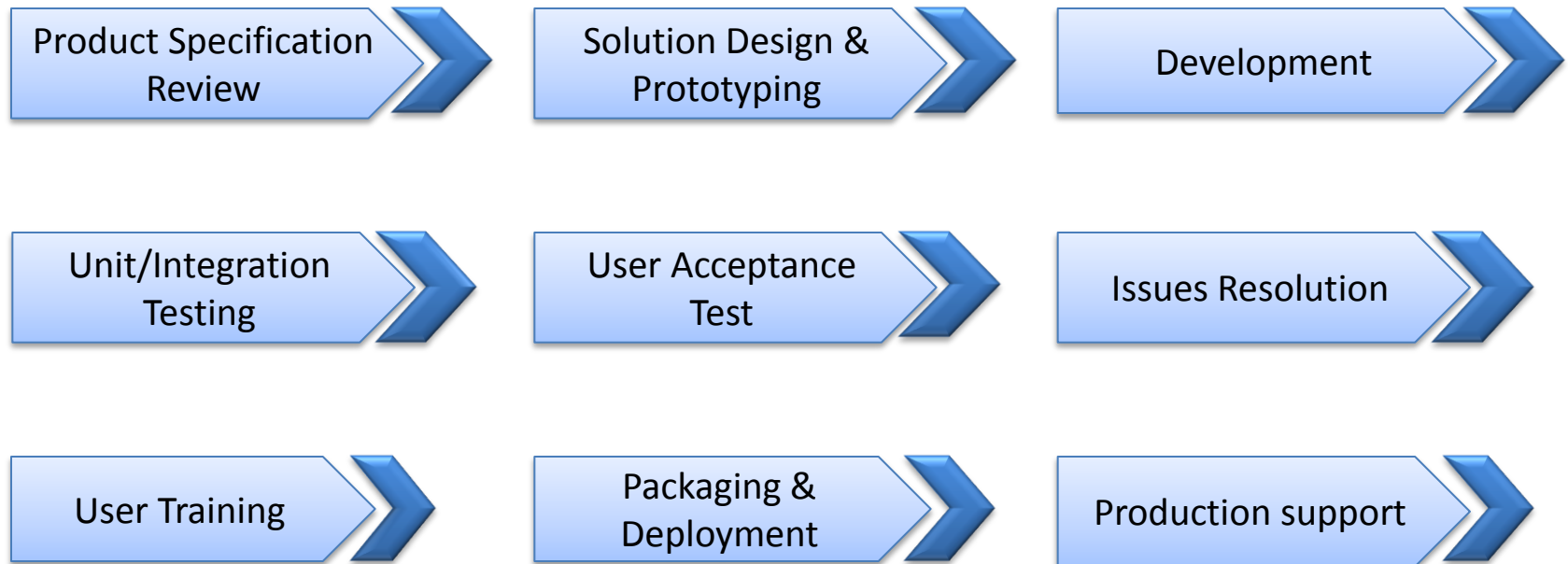
Force.com Sites Design & Development

http://www.mansasys.com/force

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Methodology

|		
Product Specification Review	Solution Design & Prototyping	Development
Unit/Integration Testing	User Acceptance Test	Issues Resolution
User Training	Packaging & Deployment	Production support

Our Approach

- **Commit To The Scope** of Project Specification
- **Methodology Driven Process** with planning, define, design, develop, test, train, deploy & support cycles
- **Conduct Discovery Sessions** with customer to brainstorm the requirements
- **Use Of Project Document Templates** in every phase and get them signed-off by project stake holders
- **Set Milestones** for every project and have clear cut entry and exit strategy defined
- **Offsite Communication** via phone, web conferencing, IM and email
- **Onsite & Offshore Team** structure
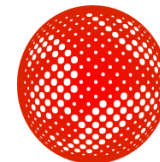
Success Story – "Its On The Grid" force.com portal application

Problem:
Customer wanted to build a subscription-supported website to provide entertainment industry professionals, as well as those aspiring to become film professionals, with an easily searchable database of entertainment industry-related information.

Solution:
Mansa Systems built http://www.itsonthegrid.com website on force.com platform using customer portal, visual force, sites, xhtml, css, built in security and sharing features, custom objects. Entire website has been designed and developed in a matter of weeks.

Success Story – "Mission Asset Fund" force.com web portal

Problem:

Mission Asset Fund wanted to make the intake form accessible to MAF partners via a web portal. The intake form in the web portal must utilize the same scoring mechanism in MAF's salesforce.com instance to produce a list of services clients might qualify for. MAF wanted the portal to consist of the following three outwardly facing web-pages: portal entry page, intake form, results page.

Solution:

Mansa Systems built http://red.force.com website on force.com platform using customer portal, visual force, sites, xhtml, css, standard security and sharing features, custom objects. Entire website has been designed , developed and deployed very quickly.

Customer Voice

> I can't believe my luck to have found Siva and Aaron and the team at Mansa Systems when I was looking for a technology partner to help me develop www.itsonthegrid.com. Not only do they know the salesforce.com/force.com platform backwards and forwards, their cost-conscious approach helped us launch on time and on budget. I'm looking forward to moving into our Phase 2 development with them, and I'd recommend them highly to anyone looking for a professional, responsive and expert team of developers.
>
> **- Jason Scoggins, President @ It's On The Grid**

> As a small non-profit organization with little experience with Salesforce.com, it was indeed a pleasure to work with everyone at Mansa Systems in developing our project. Mansa Systems' team was extremely professional, inventive and insightful in helping realizing our vision. I fully recommend any organization to work with Mansa Systems' team.
>
> **- Jose Quinonez, Executive Director @ Mission Asset Fund**
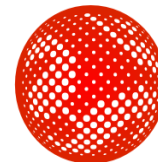
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Customers

Partners

297

Locations

Head Quarters
39675 Cedar Blvd, Suite 250
Newark CA 94560
United States

India Office
HIG 20, KPHB Colony
Kukatpally Hyderabad
India

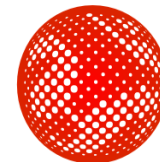**UK Office**
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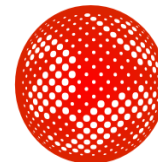
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Thank You