

Abstract

salesforce-to-SAP Mashup Views

Let your Sales Associates View, on their salesforce.com Screen, a Customer's Bookings, Backlog, Billings, Credit Status and other information REALTIME from your backend SAP systems! Our Simple SGC Mashup Views can be installed quickly- NO Big IT Project. Simple SGC Mashup Views are Prepackaged Services which conform to salesforce.com and SAP design standards and can be installed quickly.

Description

Simple SGC Mashup Views work exclusively with SAP R/3, CRM and BW systems. This solution is intended for sophisticated Sales Organizations who need their Field Sales Associates to view REALTIME SAP information from their salesforce.com screens but want to avoid a Major SAP IT Integration Project. Other vendors offer Middleware products which require complex mapping between SAP and salesforce.com data models. This results in a costly IT implementation and ongoing support. Large enterprise solutions will require ERP customer data replication, which is why salesforce.com recently provided their own lightweight SAP R/3 Connector for replicating SAP Customer Master Data between the salesforce.com and SAP databases. On the other hand, attempting to replicate orders and invoices in salesforce.com would be a complex task. SimpleSGC Mashup Views complement the salesforce.com customer replication solution by providing Real-time, View-Only Access to SAP transactional information about those customers. SimpleSGC Mashup Views are Prepackaged Lightweight Integration Services which can be installed within Days. This integration solution conforms to both salesforce.com and SAP design standards.

Highlights

Name	Description	Type
Customer Bookings	View Orders which have Booked in SAP for your salesforce.com Account	X
Customer Backlog	View Open Sales Orders in SAP for your salesforce.com Account	X
Customer Billings	View Invoices in SAP for your salesforce.com Account	X
Customer Credit	View Open Sales Orders in SAP for your salesforce.com Account	X
Custom Mashups	Customized Mashup Views based on client specific salesforce.com – SAP requirements	X

■ = Custom Object, ▣ = Custom Tab, ● = Custom Link, ◆ = Custom S-Control
 ≡ = Plug-In, ✕ = Composite Component

Features & Benefits

- REALTIME - Give your Sales Associates real-time SAP information on their salesforce.com Screens.
- SIMPLE - No Complex IT Integration Project - Prepackaged Views.
- LOW RISK – Simple SGC Mashup Views are Display Only so there is no risk of data integrity problems between salesforce.com and SAP R/3
- QUICK WIN - Drives salesforce.com user adoption – Golden Rule of CRM implementations is "For Everything you ask from a User, you should Give Something Back". Sales Account Managers will appreciate the Valuable Back Office Customer Information at their fingertips.

Requirements

External Service None
salesforce.com Edition Enterprise

Specifications

Publisher SGC Software, Inc.
Type Composite
salesforce.com Certification None
Pricing Monthly User Based Subscription

Screenshot

Salesforce - Developer Edition - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address <https://na3.salesforce.com/servlet/Integration?id=00b30000000nkzA&eid=00150000000ExMqW>

Google Search 507 blocked Check AutoLink AutoFill Options

Salesforcesfa **Appexchange** **Sales**

Setup Help Logout POWERED BY SALESFORCE.COM

Home Leads Contacts **Accounts** Opportunities Forecasts Contracts Products Reports Documents Dashboards SAP Credit Exposure

Sales Orders for Customer: 0000019001 - Universal Container

Document Date From: 08242005 Document Date To: 08242006 Go

2,369 items found, displaying 1 to 15.
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600.00	USD	Not delivered	Wed Aug 30 00:00:00 EDT 2006	TRP100-WZP754		000010	US01	DIR		Thu Jan 01 04:54:20 EST 1970	600.00	Test	EA
3,795.25	USD	Not delivered	Wed Sep 13 00:00:00 EDT 2006	X7000-WBPD1000		000010	US01	DIR		Thu Jan 01 01:40:27 EST 1970	3795.25	5823482384	EA
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875.00	USD	Not delivered	Tue Aug 29 00:00:00 EDT 2006	AAB100-STI200ABD		000010	US01	DIR		Thu Jan 01 09:50:42 EST 1970	175.00	tester 21	EA
16,975.00	USD	Completed	Mon Sep 11 00:00:00 EDT 2006	1000-SZZD-WD2000		000010	US01	DIR		Thu Jan 01 09:38:45 EST 1970	3395.00	HSTEST1	EA
600.00	USD	Completed	Mon Aug 28 00:00:00 EDT 2006	40000-AADD-22		000010	US01	DIR		Thu Jan 01 05:51:00 EST 1970	600.00	Canada Tax1	EA

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