





### Fast Track Salesforce.com Implementation Package



#### **Bring Success To Your Business Investment**



- Drive the **Revenue Growth** by increasing sales effectiveness
- Measure and provide marketing ROI
- Increase Customer Satisfaction and retention
- Streamline your business to Increase Your Productivity
- Know Your Customer well
- Never get frustrated to wait months or years to see the return on your investment
- Experience Tangible Results And Faster ROI



## **Fast Track Implementation Package**



- Oesigned for Small Business Customers with < 50 Users</p>
- Complete Salesforce.com Implementation in 3 to 5 DAYS
- Application Setup to support your critical business processes
- **Data Migration** from Legacy Systems



- Sales
- Ø Marketing
- Customer Service

**Business Processes Implemented** 

- Account & Contact Management
- Lead & Campaign Management
- Opportunity Management
- Activity Management
- Case Management



#### **Key Benefits**

- Automate your Sales, Marketing & Customer Service Business Processes
- Implement Metrics to help measure and manage your business
- Improve Efficiency by streamlining your business processes
- Get Trained as Salesforce.com User



#### **Deliverables**

Project Kick-Off Meeting. Deliver Project Charter Document.

- Business Process Review
- Salesforce.com Application Setup & Configuration
- Oata Migration
- Reports & Dashboards
- Web-based End-User Training
- Web-based Administrator Knowledge Transfer



### **Package Comparison**

	Fast Track Sales	Fast Track Sales & Marketing	Fast Track Sales, Marketing & Service
Business Process Review	Yes	Yes	Yes
Account & Contact Management	Yes	Yes	Yes
Activity Management	Yes	Yes	Yes
Opportunity Management	Yes	Yes	Yes
Lead Management	No	Yes	Yes
Campaign Management	No	Yes	Yes
Case Management	No	No	Yes



### **Package Comparison**

	Fast Track Sales	Fast Track Sales & Marketing	Fast Track Sales, Marketing & Service
Web-To-Lead	No	Yes	Yes
Web-To-Case	No	No	Yes
Reports & Dashboard	Yes	Yes	Yes
Data Migration (Account, Contact from a Single Source)	Yes	Yes	Yes
End-User Training	Yes	Yes	Yes
Admin Knowledge Transfer	Yes	Yes	Yes



### Pricing



#### **Data Migration Assumptions**

- The customer is responsible to provide the data in a specific format requested
- The customer is responsible to extract & clean the data



#### **Contact Us**



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# Thank You

