

T: +61 (3) 9397 0443
M: +61 419 944 444
F: +61 (3) 8080 6635

jeff.challis@aakonsult.com
www.aakonsult.com

AAkonsult delivers, whether implementing, optimising or expanding on your Salesforce.com investment. We can get you up and running quickly ... or tailor your system to meet your business needs ... or just be on call when you need us.

Choose from our wide range of services:

Consulting

AAkonsult consulting provides the expert services that you can rely on to deliver your project to industry recognised best practices.

AAkonsult can provide:

- Access to fully certified professionals. All our consultants have a minimum of Consulting (CON-201), Advanced Admin (ADM-201/ADM-301) and Advanced Developer (DEV-401/DEV-501) Salesforce.com certification.
- Access to experienced consultants with the hindsight and experience of dealing with more than 130 organisations and an average of 4.5 years working directly with Salesforce.com product suite.
- Local consultants

JumpStart

JumpStart uses proven processes and best practices that will ensure you are successfully live and running with Salesforce.com CRM in no time at all.

AAkonsult can provide:

- Expert knowledge to ensure your roll out is completed successfully first time.
- Quicker return on licence investment due to quicker implementation.
- Lower risk as all our consultants are fully certified professionals.
- Lower internal resource costs.
- Provides a solid foundation for future growth and greater return from your licence investment.

JumpStart is for organisations that have 1 to 20 users in a single department. JumpStart is tailored to your needs with packages varying from 1 to 5 days.

Force.com Development

Unleash the power of the Force.com Platform and build secure, scalable and robust solutions using AAkonsult development expertise. Integrate Salesforce.com to your business processes and needs.

AAkonsult can provide :

- Access to specialised Salesforce.com development skills
- Automate and integrate data to improve business process
- Accurate data when and where it's needed (reduce reliance on stand alone databases)
- Best practice development with scalability
- Data management matching your business processes
- Value from your Salesforce license by doing more



Jeff Challis, Principal Consultant and Director, initiated AAkonsult Pty Ltd in October 2009 offering Salesforce.com consulting and development services to businesses located in the southern hemisphere (Australia & New Zealand).

Prepaid Administration & Consulting

We can offer fully qualified and knowledgeable Salesforce.com expertise when you need it. Free up your staff and let us manage your Salesforce.com application.

AAkonsult can provide:

- Administration requests performed to best practice
- Access to Salesforce.com capabilities and innovations
- Report creation
- Data importation
- Refresher training
- Best practice advice
- Code debugging
- and more...