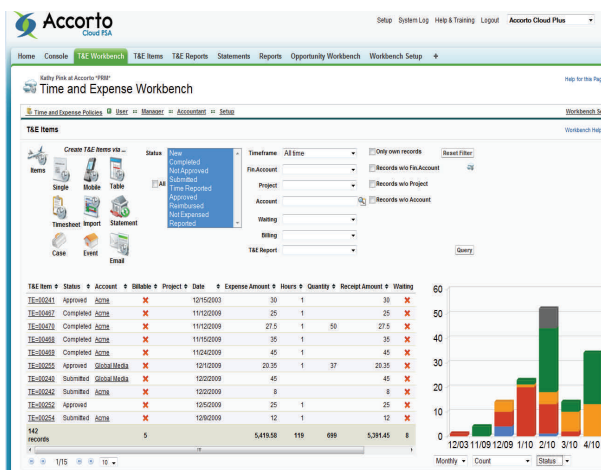
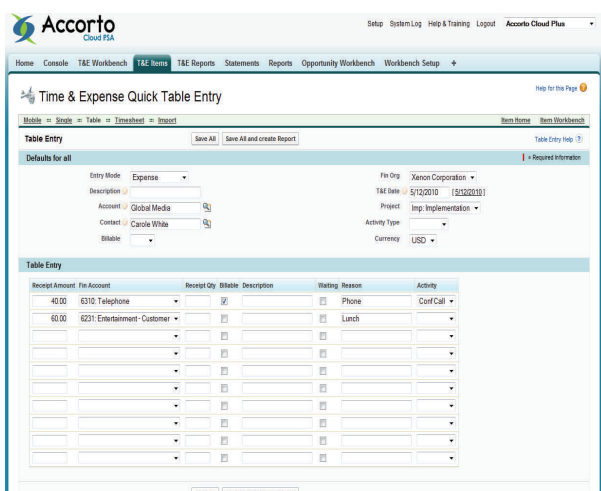


If you have complex requirements, you will especially benefit from this highly customizable and easily expandable solution.

The screenshot shows the 'Time & Expense Quick Table Entry' interface. It includes a navigation menu with options like Home, Console, T&E Workbench, T&E Reports, Statements, Reports, Opportunity Workbench, and Workbench Setup. The main area displays a form for entering time and expense data. The form includes fields for Entry Mode, Description, Account, Contact, Billable, Fin Org, T&E Date, Project, Activity Type, and Currency. A table below the form shows the entered data with columns for Receipt Amount, Fin Account, Receipt Qty, Billable, Description, Waiting, Reason, and Activity.

Receipt Amount	Fin Account	Receipt Qty	Billable	Description	Waiting	Reason	Activity
40.00	6310 Telephone		X			Phone	Conf Call
60.00	6231 Entertainment-Customer					Lunch	

Accorto Cloud Applications

Accorto Cloud T&E and Accorto Cloud Plus are feature-rich solutions that automates the management of corporate expenses and project billing via comprehensive time recording and reporting capabilities, thus facilitating intelligent accounting practices and strategic decisions throughout the enterprise. Designed for users across industries, this highly customizable and easily expandable SaaS solution provides immediate value to professional services departments and organizations seeking to streamline operations, cut internal costs and improve business processes.

Highlights

- ♦ Capture time and expenses efficiently—via web, email, mobile, spreadsheet, credit card.
- ♦ Communicate time & expenses to customers and optionally get approval.
- ♦ Create customer invoices for time and expenses with project, customer or contract specific billing rates.
- ♦ Supports corporate expense policies, business processes and extensive reporting capabilities.
- ♦ T&E Workbench for ad-hoc query, charts and details with drill down and quick links for T&E entry.

Accorto's Cloud T&E automates the expense process, saving you time and money, while supplying management with the necessary information to make strategic business decisions.

The Accorto Advantage

A recent study by American Express examining the Travel and Expense Management process found that preparing an expense report costs approximately \$39.64 in employee time and materials with an average 28 day approval and payment cycle. Not managed properly, this can result in an unnecessary loss of company time and resources.

Fortunately, Accorto offers a better way to manage this process. In short, Accorto's Cloud T&E automates these processes saving you time and money while supplying management with the necessary information to make strategic business decisions. Built entirely on the Force.com platform, Accorto Cloud T&E leverages existing Salesforce data while providing users a familiar and intuitive interface.

Users can enter time and expense information via web, email, spreadsheet or in multiple online entry modes, each designed for specific needs. Depending upon your Salesforce edition, you can also create items via cases and activities.

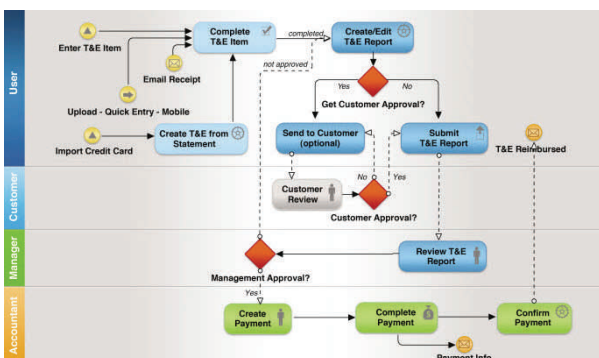
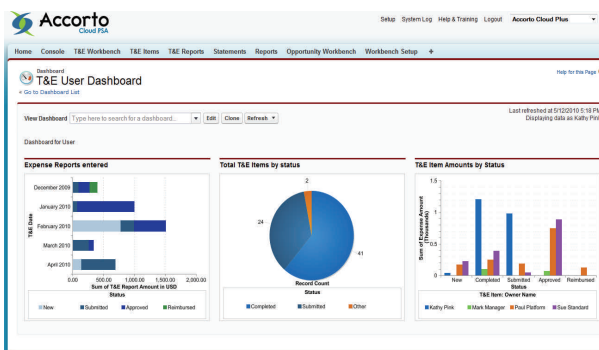
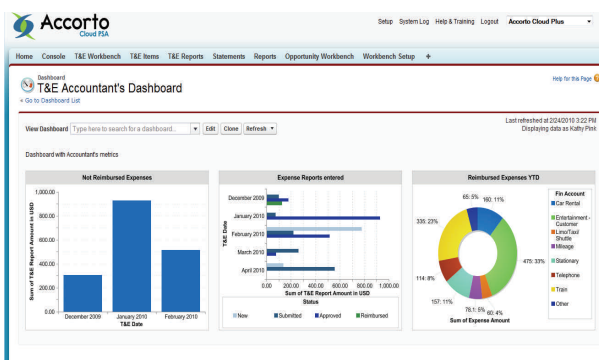
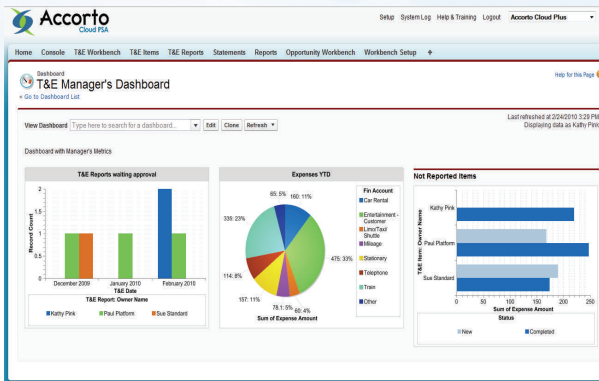
Management can enforce company policies including reimbursement ceilings, require supporting data, fixed amounts, daily allowances and reporting frequency.

Full support for complex approval processes and workflows, including external customer approval, ensures that expense reports are processed with a minimum number of 'touches', thus reducing internal costs.

Comprehensive reporting and analytics ensures management has all the necessary information to make intelligent business decisions regarding internal and external activities like customer acquisition, support, consulting projects, or any

The screenshot shows the 'Time & Expense Project Timesheet' interface. It includes a navigation bar with options like Home, Console, T&E Workbench, T&E Items, T&E Reports, Statements, Reports, Opportunity Workbench, and Workbench Setup. The main section has tabs for Mobile, Email, Table, and Import. Below these are fields for Resource (Kathy Pinn), Account, and T&E Date (2/21/2010). There are also checkboxes for 'Show weekends' and 'Show daily descriptions'. A 'Query records for week' button is present. The 'Defaults for all new' section includes fields for Description, Reason, Contact, Fin Org (Xanon Corporation), Fin Account, and Activity Type. The 'Project Timesheet' table shows columns for Expense Items, Activity, Amount, and Description. It lists items like 'Rice Review' and 'Web Web Design' with their respective amounts and descriptions.

The screenshot shows the 'Create Items from Lines' interface. It includes a navigation bar with options like Home, Console, T&E Workbench, T&E Items, T&E Reports, Statements, Reports, Opportunity Workbench, and Workbench Setup. The main section has a 'Statement' section with fields for Statement (New Credit Card), Account No (80051333), Description, Owner (Kathy Pinn), Bank ID, and Type (CreditCard). Below this is a 'Default for T&E Items' section with fields for Fin Account, Project, Description, and Contact. The 'Statement Lines' table shows columns for Create T&E, Statement Line, Fin Account, Transaction Type, Amount, and Description. It lists various transactions like 'Finance Charge Assessed', 'SIGMA FARMERS MARK', 'AUTOCUEST', 'SAFEWAY STORE0000476', 'SIGMA FARMERS MARK', 'APLITONES', 'ONLINE PAYMENT FROM COW', 'PREST-RITE CLEANERS', 'PENIBULA OPTICAL CO', and 'SIGMA FARMERS MARK' with their respective amounts and descriptions.



Support

Accorto Cloud T&E and Cloud Plus are subscription SaaS

Applications with seamless migration to new versions and upgrades.

The force.com infrastructure guarantees > 99% reliability.

To ensure your implementation is a success, a standard support package is included with the subscription of Cloud T&E or Cloud Plus. This includes email support and case management with reactions within two business days. 24x7 phone support with Service Level Agreements are also available. For those seeking additional support requirements, Accorto's premium support package includes the above-mentioned services plus operations monitoring and proactive maintenance.

About Accorto

Founded in 1999 and headquartered in Redwood City, Calif., Accorto is an internationally recognized leader in agile model-driven business applications. Previous products include Compiere, the premier Open Source ERP solution.

The newest offering, Accorto Cloud Time & Expense is built on the Force.com platform for increased productivity and customer satisfaction. Accorto's subscription SaaS solutions enable companies to manage projects, resources and financials more efficiently, resulting in lower operational costs and increased profitability. Accorto's team of leading visionaries has earned numerous advanced staff certifications for Salesforce, Agile, Java and Oracle technologies and is included in the Force.com Forty Innovation Showcase.

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Editions

Accorto offers two editions based on the force.com cloud infrastructure and is fully integrated with the

Accorto Cloud Datasheet

Cloud T&E

Cloud Plus

Salesforce Edition Base	Professional, Enterprise, Unlimited	Enterprise, Unlimited
Multi-Org support	Basic	Full
Multi-Currency	—	Yes
Tax support	Sales & use tax, PST/GST/HST, VAT -city, county, state tax -date effective rates	Same
Chart of Accounts (CoA)	Basic	Unlimited
Synchronize CoA	Intelligent spreadsheet import and synchronization	Same
Expense Rules	Reimbursement Ceilings, Documentation requirements, Fixed Amounts (mileage, daily allowance, etc)	Same
Asset purchases	Supported	Same
Time	Basic Capture	+ Overtime Support*
Projects	Basic	Ultimately full project management*
Resources	Basic	Ultimately full project management*
Activities	Basic	+ adjustable rates for billing
Create T&E Items Via	Web, Email, Mobile, Intelligent Spreadsheet import	Same
Quick Entry	Data Grid (3 entry modes), Project timesheet	Same
Create T&E Items from	Credit Card Statements, Events, Activities	+ Cases
Attach Receipts	Web, Email	Same
Create T&E Reports	Criteria based (for specific customer, projects)	Same
Customer Information	Time only, Expense only, Both	Same
Customer Approval	Via email with comments	+ via Customer Portal*
Management Approval	Basic	Comprehensive rules and approval hierarchy
Reimbursement	Rule based Payment Selection and export of payment information	+ payment bank interfaces*
Reporting	Extensive Time and Expense Reporting	Same
Resource Pricing	—	Contract, Customer, Project specific rates
Invoicing/Billing	—	From T&E Report , Opportunity
Workbench	T&E and Opportunity	Same
Dashboards	User, Manager, Accountant	Same
Alerts	—	Due Reports and unreported T&E Items
Workflow Support	—	Comprehensive
Data Sharing	Basic Security	Rule based sharing (e.g. only project team)
Error Management	Basic	Create support cases for invalid customer approval and T&E emails.
Functional Scope	Time & Expense Management	Evolving into a comprehensive Professional Services Automation (PSA) including Project and Resource management and scheduling, Accounting and Inventory.

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