Salesforce Expertise

Powering your CRM

Overview

- Enterprise-wide applications on Salesforce.com's on-demand platform
- Leverage Salesforce.com, to increase productivity, visibility, and profitability

Salesforce expertise - Facts and Figures

- Number of Salesforce Developers: 27+
- Time period: 3 years
- Total number of modules developed 130+
- Total lines of code written till date nearly 900K
- Governor Friendly Apex delivered to our global clients
- Strong expertise in Force.com platform including the Spring13 release

Powering your CRM

Automation of Business Process

- Using workflow rules, field updates, Email alerts, outbound messaging and tasks

- Workflows

- Complex Approval Process, Chatter Posts

Site Force

- Building Intranet Sites and public sites with Visualforce

- Micro Sites (Data collection)

Dashboards and Reports

- Analytical Snapshot and Dashboard Creation

- Custom Report Types and Dynamic Report Building

Powering your CRM

Data Management

- Import & Export of Data from Salesforce org UI and also using Data Loader

- Backup Jobs

- Mass Delete, Update, Insert

Email Solutions

- Campaigns management and Mass mailing

- Request for information emails

- Various Email based Solutions

Powering your CRM

External Integration

- Developed Force.com Canvas Applications

- Developed MailChimp connector for GE

- Developed OAuth enabled social media Apps

- Google Apps Integration (Google Docs, Google Calendar, Google Maps, Gmail to Salesforce, Gmail Buttons and more) and development of Chrome extensions.

- Apex DataLoader

- Installation, Integration and Publishing Apps to AppExchange

AppExchange Capabilities

- Development and packaging of Apps

- Coordinating security review process with Salesforce teams

- License, Release and Patch management

- AppExchange product and publisher listing & branding

- Installation, Integration and Publishing Apps to AppExchange

Consulting Capabilities

- Application Architectural and Development

- IT roadmap planning and aligning corporate objectives with industry trends

- AppExchange lead management

- Application development, AppExchange, Network, Operational, Host and Platform security

- Costing, set up and management of organizational cloud infrastructure

- CRM migration

- Capacity planning and risk mitigation

Programmatic Development

MVC Framework Oriented Development

Model   :   Creation, Manipulation and Retrieval of data using SOQL, SOSL, Schema Builder

Controller :   Apex Classes and Triggers, Apex Scheduling, WSDL to APEX, Batch Apex, Governor friendly Apex, Chatter Triggers, Event and Activity Triggers

View   :   Visualforce, Standard Layouts, Force.com sites

- Unit Testing, Managed Package Testing, Bulkified Apex

- Asynchronous Apex programming (@future), Apex Callouts and WSDL2Apex

- Salesforce API, Chatter API, Metadata API, Tooling API

"Suyati has delivered and continues to deliver long term value for us. I look forward to our continued relationship with Suyati."

Randy

CIO, Publishing Company

"When it comes to Salesforce development, we trust Suyati. Suyati has excellent expertise in synchronizing legacy applications with Force.com platform, creating lead management systems using sophisticated scoring and conversion workflows, and integrating with in-house web services and Google services. The Suyati team has delivered top notch and innovative results. Through its partnership with Salesforce and development projects, Suyati continues to strengthen and build its center for excellence in Salesforce. We have thoroughly enjoyed working with the team at Suyati and look forward to growing our engagement."

Mark

Global Director, Application Development, Publishing company

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