SaaSSolutions

salesforce SILVER CLOUD ALLIANCE PARTNER

WHY DO YOU NEED TRAINING:

Training is a key component to the success of a company's salesforce initiatives. The more comfortable your team is with the system, the more proficient they will be in it. That's why we focus our attention on training your users on the core processes and best practices. SaaS Solutions ensures that clients will take complete advantage of Salesforce.com's functionality and realize high adoption rates throughout their organization.

TRAINING METHODS:

SaaS Solutions core tenants for success are combining People, Process, and Technology to achieve CRM Success! Through years of experience implementing, optimizing, and specializing in understanding the customers business we have built a Training Model that is best in breed. SaaS Solutions's model aligns with the customer to focus on expanding their business and competitive edge by empowering users to learn, adopt, and become proficient within your build of Salesforce.com.

People   Process   CRM SUCCESS   Technology

"Day In the Life" Interactive Training
Seeing the bigger picture is everything. That's exactly what this training is for. Seeing (and doing) the end-to-end workflow, regardless of the users role in the system.

"Train the Trainer"
Sometimes in-house training is the best training. We'll work with your Super Users/Power Users to build on their already-strong knowledge of salesforce.com. The more knowledge we can share with your Super Users, the stronger your company's skill sets will collectively become.

Refresher Training
Has it been a while since the initial deployment training? Let's pick a date and get everyone back on the same page!

Application or Area-Specific Training
Would you like to get a better understanding of a specific business-flow, object, area, or Force.com technology?

TRAINING PACKAGES:

SaaS Solutions offers three Quick Success Training Packages to help facilitate a smooth and successful user experience into salesforce that can be delivered live onsite, live online, or in a train the trainer approach.

For More Information, Contact Our Team Today! [484.443.4560 or info@mysalesforcecrm.com]

CUSTOM END USER	SYSTEM ADMINISTRATOR
$ 1,600	**$ 1,600**
6 hour session + preparation	6 hours session + preparation
Training Requirements Meeting Basic Salesforce Fundamentals Customized Training to the Customer's SFDC Org. • Campaigns & Leads Management • Account & Contact Management • Activity Management (Tasks, Events) • Opportunity Management • Standard Reports & Dashboards (KPI) • Basic Mobile Training (Salesforce1) Deliverable: Materials w/ custom slides for Customer's processes	Training Requirements Meeting Overview of the Admin Panel Application Customization Sharing & Security Roles Hierarchy Data Management (Export/Import, Tips) Automation (workflows, approvals) User Management Deliverable: Materials w/ Generic Slides