

Jumpstart Your Success with Data.com

The SaaS Solutions Data.com Quick Start delivers a faster time to value on your Data.com investment.

Our experienced consultants will work closely with your team to document findings from the process, allowing for further educational opportunities and sustainable data strategies.

See complete details on following page.



Not included in the offering *(Can be scoped separately)*

- Custom application development
- On-site Training
- Data de-duplication and consolidation

A Full Service Solution

- **Data Strategy** – Complete analysis of your data set to identify and customized data strategy recommendations for your organization
- **Training and Configuration** – A built-for-you solution with training to use and maintain it

A Phased Approach

Phase 1: Match & Pre-Clean

Phase 2: Sync & Results Review

Phase 3: Data Discovery Session

Phase 4: Configuration & Reporting

Keys to Success

(What we need from you)

- Access to your data and Salesforce environments
- Permission to install necessary packages and modules
- Engaged Executive Sponsor
- Dedicated System Administrator
- Fully engaged SMEs/Trainers

Quick Start includes the following:

- **Environment**
Solution installation and configuration is done in your sandbox to allow for full testing with your data and current configuration. This is recommended to ensure testing is optimal, and there are no surprises when moving to your production org.
- **UAT Test Plan**
We will provide you a testing plan designed to ensure you test the most appropriate items and are comfortable with the way the overall solution works.
- **Administrator Training**
No solution is truly complete without doing a proper hand-off training session for your internal SME's and system administrators. With our system administrator training, you can rest assured you will be able to own, run and maintain the solution for years to come.
- **Power User Training**
Leveraging our train-the-trainer methodology, we help your key business users provide applicable guidance and training to your end users. By allowing you to communicate your new business process to your field associates, your subject matter experts remain the champions. The end result is higher adoption, improved usage, and happy end users that feel supported.
- **Future Data Strategy Report**
Sometimes it's the simplest things that are overlooked: record completeness, dirty data, old and stagnate records. With our data strategy recommendations, we give you a roadmap on resolving some of these common issues.
- **Reporting, Analytics and Dashboards**
To complete our offering, we will configure and install a series of reports and dashboards to ensure your success can be measured and communicated.