

LinkPoint Connect

IBM Notes + Salesforce Integration

Stop switching between IBM Notes and Salesforce

LinkPoint Connect takes Salesforce productivity to the next level by bringing Salesforce data directly to IBM Notes. LinkPoint Connect's flexible integration allows users to record emails, create new contacts or leads, and view data specific to Salesforce records – all backed by automated synchronization of contacts, calendars, and tasks.

Increase Salesforce adoption throughout your organization with a solution that simplifies how you work with your CRM data. LinkPoint Connect unites the work you do across email and Salesforce.

Features



View contact, lead, opportunity, and case data from Salesforce within IBM Notes



Record inbound/outbound emails to Salesforce



Create tasks or appointments when recording emails



Jump directly to a record in Salesforce from IBM Notes



Drag and drop email signatures to create new contacts and leads



Create new records in Salesforce directly from IBM Notes



Sync contacts, calendars, and tasks while keeping work and personal items separate



Integrate custom Salesforce objects



Use Jigsaw to retrieve information for new contacts



Use click-to-dial with VoIP from IBM Notes

LinkPoint Connect

Link the work you do in IBM Notes to the records you store in Salesforce. LinkPoint Connect simplifies your workday and engages you with Salesforce without changing how you work in IBM Notes.

Eliminate Copy/Paste

- Record emails to Salesforce with just a few clicks

Keep Salesforce Data Current

- Create new contacts instantly from an email signature

Sync IBM Notes and Salesforce

- Automate your data sync based on your schedule

Avoid Duplicate Data Entry

- Schedule items on your email calendar and sync them to Salesforce automatically

Attach Accurate Collateral

- Include content as email attachments directly from your Salesforce Document Library

How It Works

View

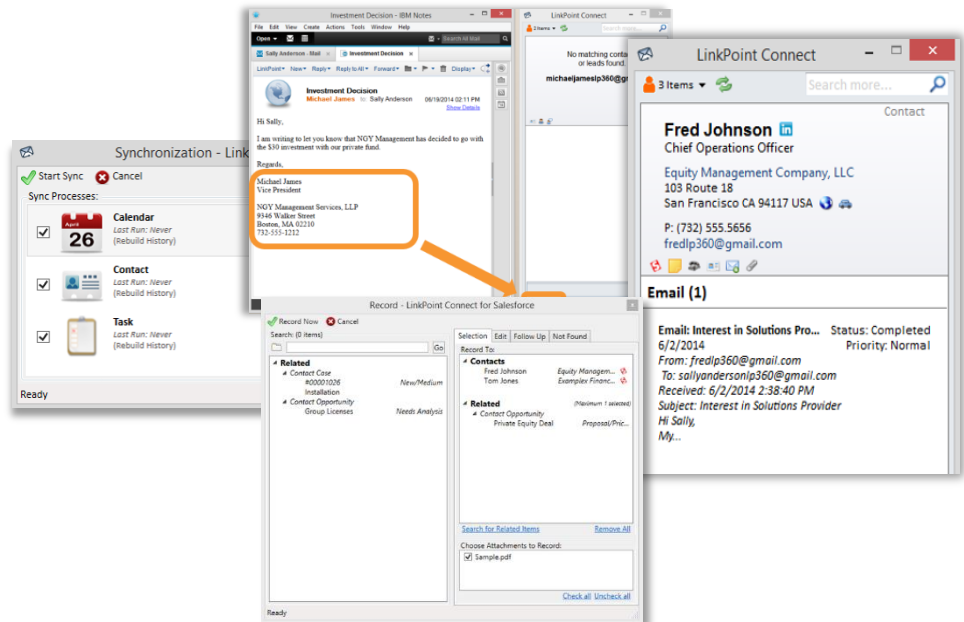
View real-time data from Salesforce without ever leaving IBM Notes. Click on an email, and the LinkPoint Connect Side Panel instantly displays that contact's information as it appears in Salesforce.

Record

Record emails to Salesforce when sending messages from IBM Notes. LinkPoint Connect makes it easy to associate emails with the right contacts and agreements with just a few clicks.

Create

Create new records with ease...and without the hassle of copy and paste actions between your email and Salesforce. LinkPoint Connect makes data entry simple by bringing together the systems that support your business.



Sync

Sync what you want, where you need it. You work differently in IBM Notes and Salesforce throughout the day. Save time and hassle by creating items once and having them sync where you need them. Users can set LinkPoint Connect to sync contacts, calendars, and tasks between systems.

Customize

Customize your IBM Notes and Salesforce integration to mirror your current workflows. LinkPoint Connect supports custom objects and custom fields, putting the data specific to how you do business at your fingertips.

Get Started

Contact your Account Executive or email sales@linkpoint360.com to receive a price quote and get started today.

Visit <http://www.linkpoint360.com/products/lotus-notes/salesforce/> for more details.