



CALLINIZE for Salesforce helps companies build better relationships, make more calls and ultimately close more deals. The Callinize application provides the most robust CTI solution available for Salesforce users looking to integrate Salesforce with their phone system. Callinize meets the needs of both managers and individual reps.

CLICK TO DIAL:

Don't waste time manually dialing numbers. With Callinize, simply click on any phone number within Salesforce or on any page in your browser and be connected in seconds!

CALL POPUPS (inbound/outbound)

Callinize allows you to recognize your callers right away by providing the name, company and conversation history on both inbound and outbound calls. Start every conversation with the context you need to close the deal.

AUTOMATICALLY LOG CALLS:

Talk to more prospects instead of manually logging your calls. Callinize logs your calls, so you don't have to, storing call data directly in Salesforce.

Analytics that Actually Mean Something: Salesforce Data + Phone Data = Useful Data

Combining data from Salesforce with the phone data from Callinize provides the insights that managers need to make intelligent high-level business decisions. Using this data, you can finally answer questions such as:

- How many calls does it take to close/convert leads?
- Who isn't entering call notes or creating tasks after their calls?
- Are the salespeople actually following up with prospects?
- How much does it cost us to support each customer?
- Are we hitting our Service Level Agreements (SLAs) on responsiveness?
- Which campaigns are generating the highest quality leads?

