

Recruiting and Staff Implementation

Your Needs:

Finding talent in the Cloud space is proving harder than ever. Experienced Administrators and Developers with certification designations are in incredible demand. The best are gainfully employed or consulting.

Has your organization reached the point where your Salesforce Administration or Development needs are outgrowing the capabilities of your existing resources? Outsourcing is not a viable long-term option and you really need the appropriate talent onsite, and in-house.

The Fix:



Stony Point has the reach and expertise to connect you to the finest talent. We can help with full-time, permanent placements, contracts with the right to hire, long-term contracts, and short-term contracts. The Stony Point process entails;

- Helping you to determine your ideal recruiting target;
- Understanding your target's decision criteria;
- Proactively developing content about what makes your organization a great place to work;
- Posting jobs for active candidates and also sourcing non-active prospects;
- Screening applications and resumes;
- Interviewing and selling qualified applicants;
- Presenting finalists;
- Checking references and negotiating the offer.

The Results:

Our recruiting clients find that the Stony Point solution drives more qualified candidates and drives a shorter hiring process than they could hope to accomplish on their own. Because of our existing relationships with numerous qualified applicants, as well as our long experience as Salesforce educators, we are generally able to find the right candidate in a fraction of the time that it would take through normal recruiting efforts.

Contact Stony Point for the right person to fill your specific needs

1-844-9STONYP
1-844-978-6697
www.StonyP.com