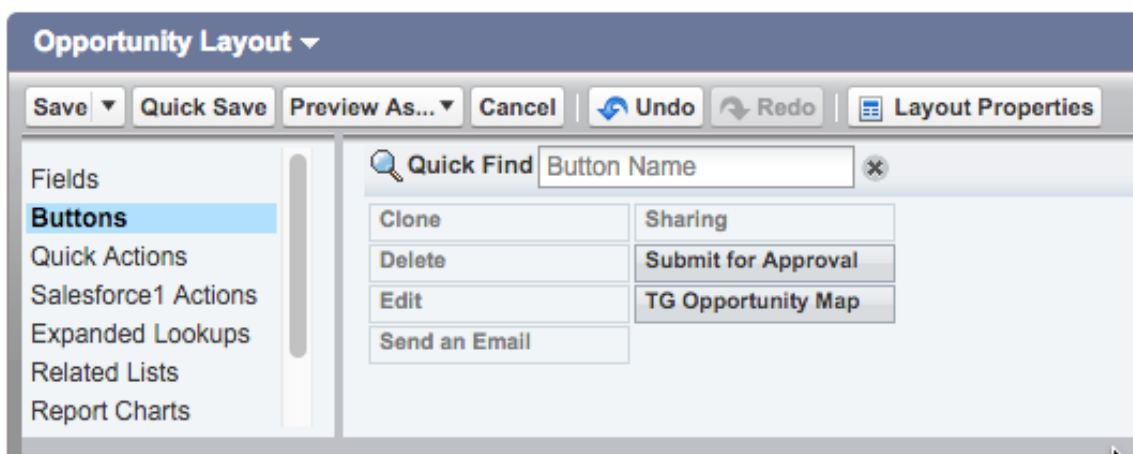




Top Gun Opportunity Influence Map Configuration Guide

This guide is meant to serve as a reference for an administrator going through the configuration process of the Top Gun Opportunity Influence Map.

After installing the Top Gun Opportunity Influence Map, edit the Opportunity Page Layout and add the “TG Opportunity Map” button to your Opportunity custom buttons.



Opportunity Detail

Standard Buttons

Edit Delete Clone Sharing Send an Email

Custom Buttons

TG Opportunity Map

Opportunity Information (Header visible on edit only)

Opportunity Owner	Sample User	Close Date	11/2/2015
Opportunity Name	Sample Opportunity Name	Stage	Sample Stage
Account Name	Sample Account	Probability (%)	231%
Business Unit	Sample Business Unit	Amount	\$123.45
Type	Sample Type	Number of Products	39,276

Additional Information

Primary Campaign Source	Sample Campaign
Lead Source	Sample Lead Source
Next Step	Sample Next Step

Description Information (Header visible on edit only)

Description	Sample Description
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Congratulations, the Top Gun Opportunity Influence Map is now fully configured in your Salesforce organization. Please reference the End User Getting Started Guide to learn how to maximize the Top Gun Opportunity Influence Map.