

sage Live

A



## Go further and faster together

# Introduction





Specialist Salesforce and Sage services

Independent UK company

Salesforce Product Development Partner

sage Live Partner

### BENEFITS



### Clarity & Reliability

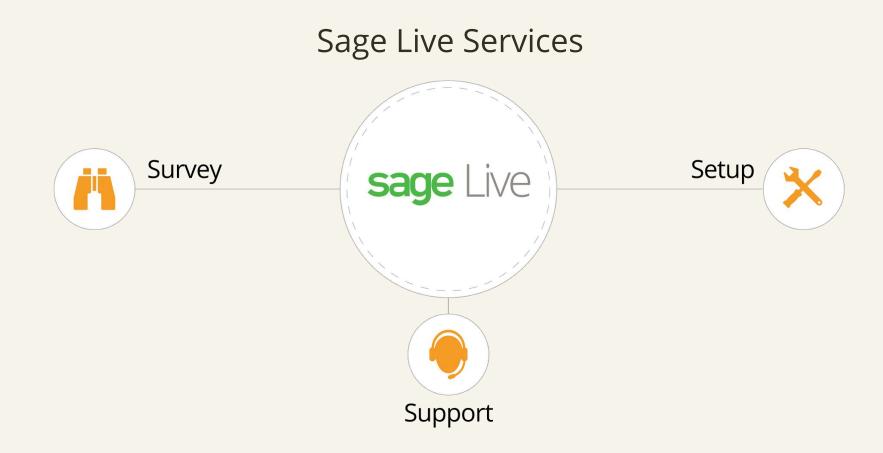
Value & Speed

**Quality & Flexibility** 

## End-to-end Sage Live cloud implementation services and support











We will help review and check the use of an organisation's business back office systems as part of their preparation and transition to sage Live.

This can include analysis and report back with recommendations on the way forward for:

- → Back Office Software Systems
- → Accounting Functions
- → Technical Support Needs
- → Cloud Strategy

This can help make sure the scope and plans for a sage Live implementation are well defined and therefore maximise success of the transition.

Our Survey offerings come in the form of professional time via a flexible T&M call off model. Survey services examples include:

#### **Business Review**

- → Company and User Needs
- → Back Office Processes and Efficiencies
- → Salesforce/Cloud Strategy and Planning

#### **Technical Analysis**

- → Back Office Systems Architecture
- → IT Dependencies, Problems and Tech Roadmap
- → Integration, Workflow and Security
- → Mobile IT, User Interfaces and Look & Feel

#### **Accounting Analysis**

- → Financial Tracking and Reporting
- → Audit, Reconciliation, Order, Stock and Inventory Controls
- → Manual Processes and Workflows
- ightarrow Use of utilities and tools such as Excel and Excel macros
- → Data Management/Storage and Retrieval







We can help design, implement and transition a new sage Live installation cleanly and efficiently.

This could include:

- → Business Apps Design
- → sage Live Installation
- → Other Cloud Apps Installation
- → Operational Integration

With these steps, we will carry out a quick and effective transition to a streamlined set of cloud back office Apps, centred on sage Live to run the back office business.

Our Setup offerings come in the form of packaged installations with T&M for bespoke customisation and development. Examples include:

#### **Apps Design**

- → Design refreshed estate of cloud and integrated Apps
- → Review and Select Apps from the SF AppExchange

#### **Sage Live Installation**

- → Deployment and Initial Setup
- → User Setup & Training
- $\rightarrow$  Sunsetting existing systems, migrate key data to cloud store

#### **Other Cloud Apps Installation**

- → Salesforce CRM Installation and Initial Setup
- → Force.com HR/Payroll/Sales Apps as appropriate

#### **Operational Integration**

- → Integrate new Apps to retained Apps
- → Implement work and data flows
- → Test and Handover





A new sage Live based system will be low maintenance, but there may be additional business and support needs, including

- → Accounting Support
- → Sage Live Support
- → Cloud Apps Support
- → IT Support

This gives an organisation access to a range of operational support and improvement functions.

Our Support offerings come in the form of a range of flexible support options via email, call, skype, remote dial in, on-site sessions, etc. Examples include

#### **Business and Accounting Support**

- → To help with Financial/Accounting issues
- → Advice with IT strategic planning

#### sage Live Support

- → Technical support and maintenance
- → Data/User support and enhancements

#### Cloud Apps Support (eg Salesforce CRM/Bespoke Flows)

- → Technical support and maintenance
- → Data/User support and enhancements

#### **IT Support**

- → General IT/Back Office technical support
- → Software package support



# Contact Us

Apptituda Limited London - Birmingham - Bangalore

0203 598 0016contact@apptituda.com

End-to-end sage Live cloud implementation services and support



