

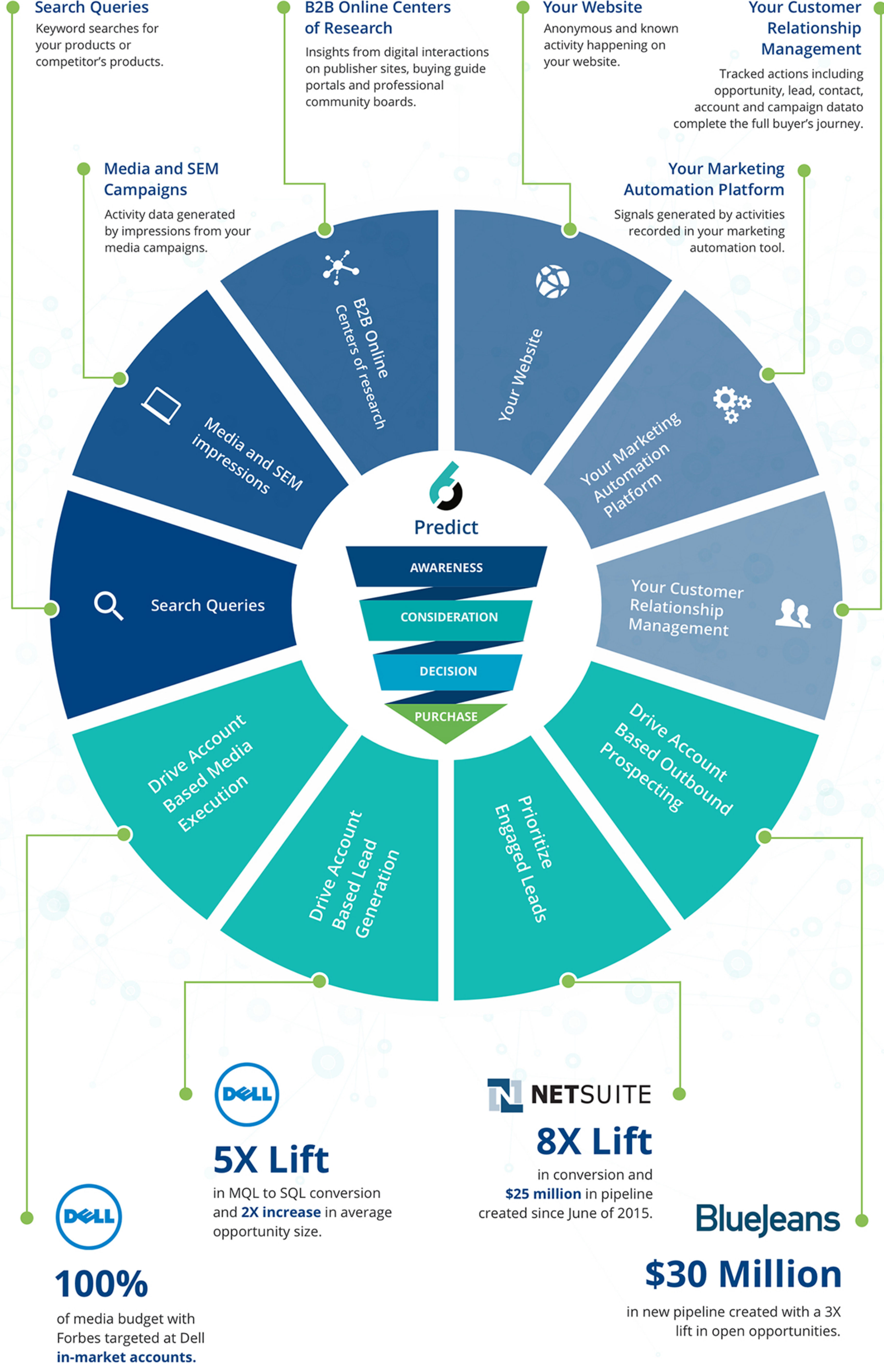


Find customers **in-market** to buy now.

Our customers include



Connect Customer Data



B2B ESP Takeaways

“6sense helps us figure out which deals to focus on and who to target with our marketing now. “Now” is the factor that matters. Many companies can give you lists that are potentially interesting. The real question is who wants your product now and that’s what 6sense helps us uncover.



BlueJeans
Mike Mansbach
President at Blue Jeans Network

“We’ve made a huge investment in our BDRs. We see them as the future of our sales organization and we want them to have a positive experience doing outbound calling on real leads that turn into opportunities. 6sense has allowed us to do this successfully.



NETSUITE
Joan Fitzpatrick
AVP, Global Sales Productivity at NetSuite

“The cool part about 6sense intent-based predictive is its full stack impact across marketing and sales. 6sense fills in the blanks where marketers have to guess and answers the question of ‘when’ I should put my marketing dollar to use and engage with an in-market customer.



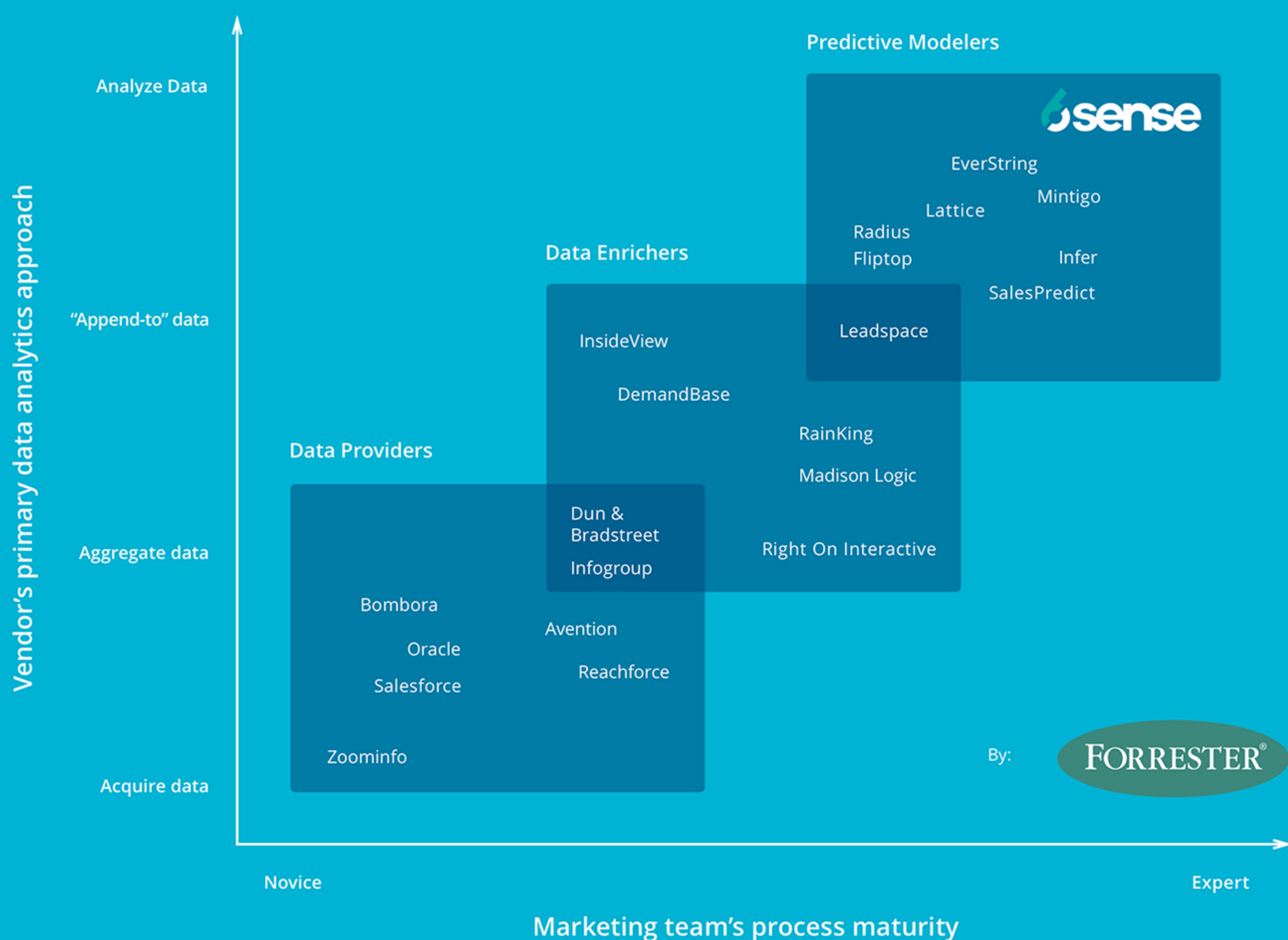
DELL
Jeff Siegel
Marketing Innovation Strategist,
Enterprise Demand Generation at Dell

“6sense seamlessly passes to Forbes all the data around the accounts that exist in each of the different buying stages for Dell’s enterprise campaigns. Forbes in turn is making it targetable live on the Forbes site.”



Forbes
Mark Howard
CRO at Forbes

Proven Market Leaders



6sense Integration Partners



“6sense is a strong fit for high-tech, manufacturing and other B-to-B enterprises focused on identifying new leads in early buying cycle stages”



“6sense has built its Buyer Intent Network of time-sensitive behavioral data through relationships with thousands of B2B data sources that include social and proprietary data, such as blogs, communities, forums and trade pubs, and search data...”

