

Lirik Inc.



Lightning Bolt solution for Partner Community

lirik



PRODUCT DEVELOPMENT
PARTNER



AppExchange Program
PARTNER



SILVER
**CLOUD ALLIANCE
PARTNER**

Lirik *Lightning Bolt solution for Partner Community*

- Key Drivers
 - Increase Partner Community sales and adoption by offering a prebuilt solution
 - Economy of scale – Boxed, repeatable offering
 - Get to Yes! – Low risk, low complexity and and easy to implement
- **What it is**
 - 100% Lightning Bolt solution
 - Accelerator with a quick start package
 - Option to build a custom solution later in the life cycle
 - Fast, 2 ~ 4 weeks to enable:
 1. Custom branding and landing page
 2. Roles and profiles
 3. Basic Deal Reg – Capture and View
 4. Sales / channel enablement content
 5. Certifications
 6. Manage MDF / Co-Op spend
 7. Channel manager Reports and Dashboards
 8. SSO integration with up to two systems
- **What it is NOT**
 - A product
 - Pure play SI services
 - Integration with complex systems
 - Long, costly SI engagement
- **How much will it cost**
 - One time fee of \$10,000 for
 - Unmanaged package and configuration (2 weeks)
 - Optional extended services \$ 10,000 for
 - Additional customization, integration and complex workflows (3 to 4 weeks)