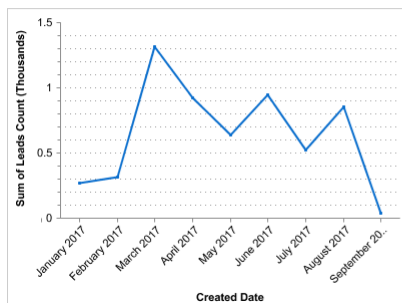
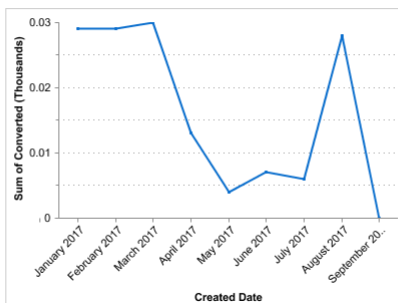


## Leads with Conversion

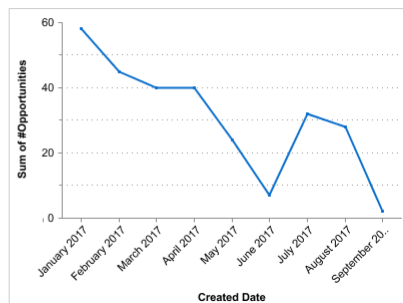
Total Leads Created



Total Leads Converted



Total Opportunity Created



### “Section: Total Leads Created”

This Section shows the Total leads created in Current Calendar Year.

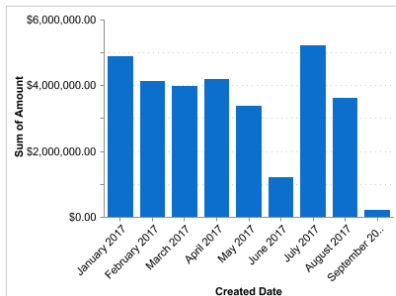
### “Section: Total Leads Converted”

This Section shows the Converted lead in Current Calendar Year.

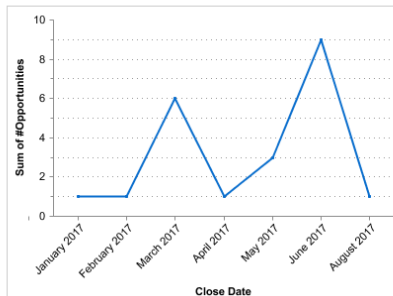
### “Section: Total Opportunity Created”

This Section shows the total opportunity Created in Current Calendar Year.

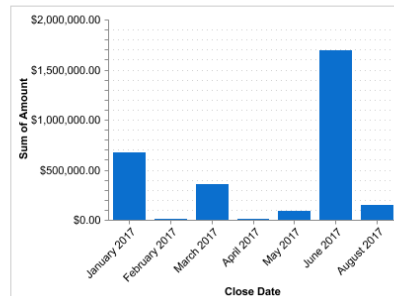
Total Opportunity Amount Created



Total Opportunity Won



Total Opportunity Won Amount



### “Section: Total Opportunity amount Created”

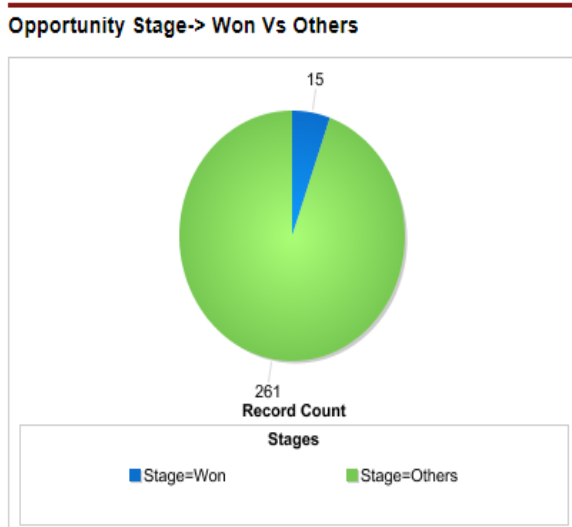
This Section shows the total amount of Opportunities Created in Current Calendar Year.

#### **“Section: Total Opportunity Won”**

This Section shows the no of won opportunities in Current Calendar Year.

#### **“Section: Total Opportunity Won amount”**

This Section shows the amount of total won opportunities in Current Calendar Year.



#### **“Section: Opportunity Stage -> Won Vs Others”**

This Section shows the Opportunity won stage Vs Other Stages in Current Calendar Year.