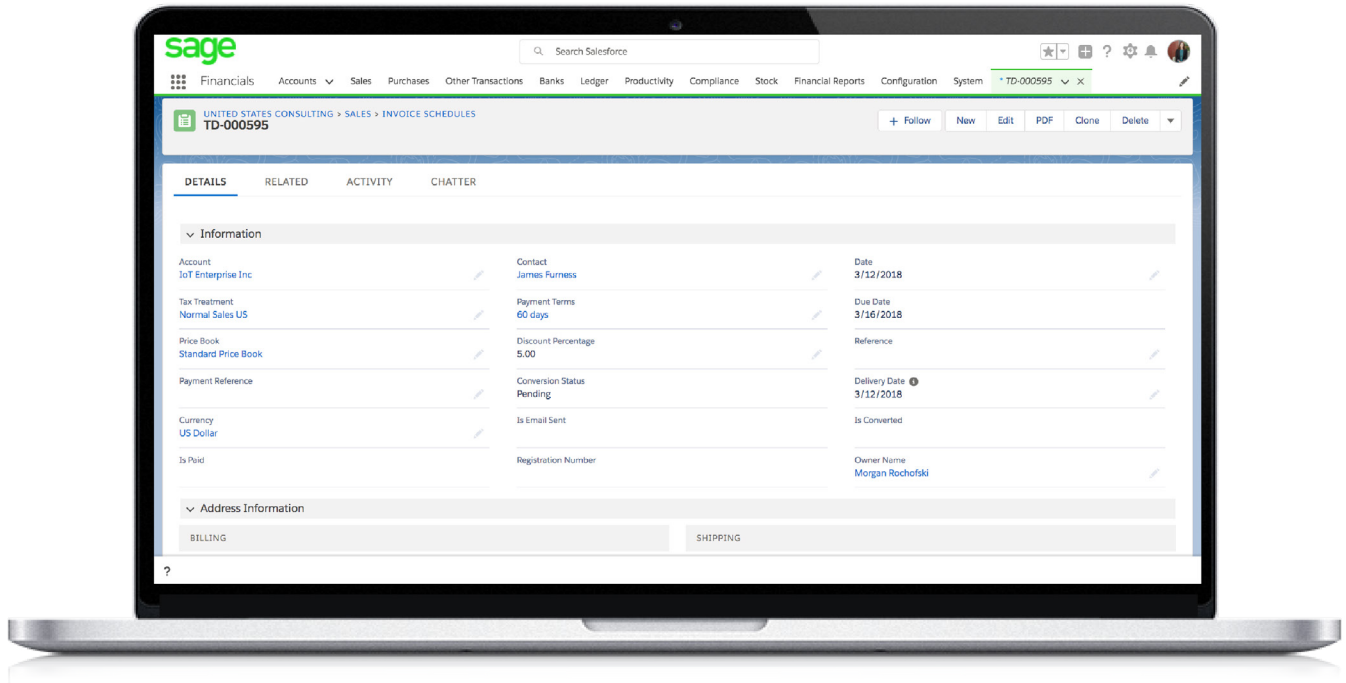




Reduce time spent collecting receivables with Financials invoicing and payments



Realize a 50% reduction in debt collection times¹ with invoicing and payment features in Financials.

Streamline invoice management

Financials simplifies the steps between sales and accounts receivables.

- Convert sales orders to invoices or create new ones, even from your mobile device.
- Apply tax treatments and tax submission types based on local legislations, add payment terms, and invoice in local currencies.
- Build invoice templates based on the different needs of your business.
- Create recurring or subscription sales invoices for goods or services purchased from your company on a daily, weekly or annual basis. Modify individual recurring invoices as needed by adding or removing items.
- Account for different types of revenue over periods of time and schedule when to recognize deferred revenue recognition journals for posting in your general ledger.
- Follow invoice transactions to stay up-to-date on an invoice status with notifications in your Salesforce Chatter® feed.

Receive payment faster

Field and sales employees can modify or collaborate on customer invoices and make notes regarding services conducted or goods delivered. Employees can accept customer payment before leaving a customer site, reducing the amount of time you spend chasing receivables. You'll know clients are up-to-date with payments before services are provided.

Ever receive a payment from a customer that cannot be allocated to an invoice just yet? Apply payments as a payment on account and allocate the payment to an invoice later.

Connect financials with sales

Because Financials is native on Salesforce®, Salesforce Sales Cloud® customers can generate an invoice directly from a sales opportunity and post it to a customer account. This enables you to improve invoice accuracy, and eliminate paper trails and the need for manual data entry.

For more information visit sage.com/financials

¹Actual customer results. Reference: [ThinScale Case Study](#).