

LIGHTNING BOLT SOLUTION

Appirio Medical Device Order Management

Automate and simplify medical device and supply order management

The process of ordering medical devices and supplies for surgical procedures can be complex and time consuming due to large product catalogs, multiple delivery locations, and the need to tightly coordinate schedules with doctors and staff.

Current solutions are manual, offline, and heavily dependent on Sales reps for clarity around client requirement causing miscommunication between medical staff and device manufacturers, often resulting in costly delays and missing or incorrect equipment.

Appirio Medical Device Order Management solves these challenges using the Salesforce Platform

This **Lightning Bolt Solution** provides medical and surgical device manufacturers, distributors and suppliers with an automated solution to improve transparency around client requirements, gain insight in the early stage of the order funnel, and a framework for direct communication with the customer.



Enhanced Search & Filter

Improve the accuracy of orders received.



Communication Tools

Enable real-time discussions directly with medical and procurement staff.



Analytics

Gain insight into customer ordering earlier in the process and anticipate future needs.



Embedded Product Videos & Resources

Ensure rapid adoption of the solution.



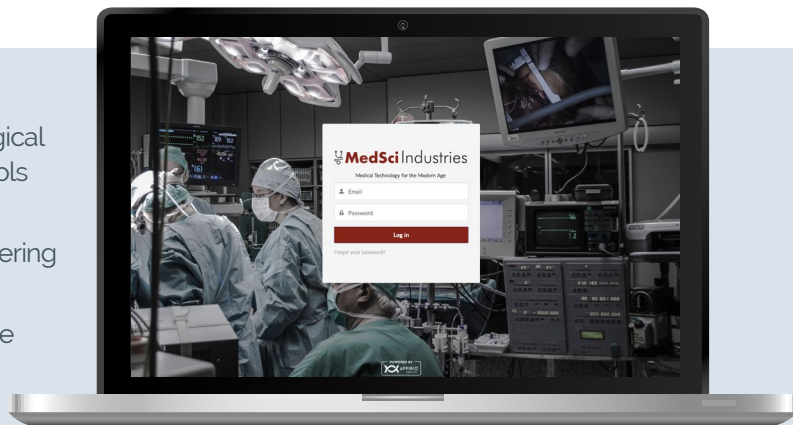
Mobile First Platform

Modern, consumer grade technology, with anytime/anywhere access.

Offer your customers a next-generation solution to easily order and track procedure-specific medical /surgical devices and supplies. The Appirio Medical Device Order Management solution saves your customers time while eliminating costly errors and order delays, improves communication, and enables your sales teams to sell more anytime/anywhere.

Your customers will benefit from:

- A guided ordering process structured around specific surgical cases and procedures, ensuring only appropriate parts, tools and resources are presented
- The ability to store common procedures to streamline ordering to just a few clicks
- Communication tools, including auto notifications to ensure clear and consistent communication on order status and more



Appirio Medical Device Order Management is a Lightning Bolt Solution ready to be installed today.

What Makes Us Different



The Virtuous Cycle

We believe happy workers create happy customers and you can't deliver a great customer experience without creating a great worker experience.



Delivery Platform Excellence

We deliver every project on a proprietary cloud application, allowing us to monitor progress and collaborate with our customers in an open and transparent way with no surprises.



One Hand to Shake

We believe execution must be tied to strategy at every level, that's why we offer integrated and unified delivery teams of Strategy, Design, Technology and Change Enablement.



Enterprise Technology Expertise

We have the technical expertise on both cloud and legacy systems to help organizations navigate the complexity of legacy on-premise and cloud technologies.



Vertical IP & Innovation

We proactively build innovative assets to infuse into our customer's solutions helping every industry discover "the art of the possible."



Unmatched Cloud Expertise

We were born in the Cloud and bring 10+ years of experience and expertise with over 3,000+ cloud deployments, 1,000+ enterprise customers, and an industry leading NPS score.

Our Customers



The Virtuous Cycle

We believe Worker and Customer Experience are intrinsically linked; you can't deliver a great experience for customers without creating a great experience for your workers. By leveraging cloud technology and the latest digital thinking, we help organizations develop the right capabilities to ensure workers are engaged, productive, and agile and customers are more aware, satisfied, and amplified.

ACTIONABLE
STRATEGY

DIGITAL
STUDIOS

IMPLEMENTATION,
INTEGRATION & APP DEV

SUPPORT &
MANAGED SERVICES

CHANGE
ENABLEMENT

About Appirio

Appirio, a Wipro Company helps customers improve Worker & Customer experiences with outcome-oriented consultants who bring the latest digital thinking and unmatched cloud experience. We create actionable strategies that deliver results quickly, and help organizations adapt to a new experience-driven era. We do this by harnessing the power of one of the world's largest crowdsourcing communities and thousands of pre-built solution accelerators. Appirio is a trusted partner to some of the world's largest brands, including YP, Cardinal Health, Coca-Cola, eBay, Facebook, Home Depot, Sony PlayStation, Moen, and IBM.