

www.comelite-cloud.com

Comelite Cloud is an experienced and fully accredited US Salesforce Partner



Comelite Cloud is a Rockville, MD based salesforce consulting, administration and development firm offering a wide range of services for today's small to medium level companies. Our team of dedicated business leadership consultants have more than 14 years of industry experience helping businesses across the country succeed and grow.

We are a woman owned and operated company offering an innovative take on today's salesforce management needs. We believe that by working closely with our clients, we can create customized solutions designed to suit their needs and the needs of their business. We are successful in our mission because we listen to and understand our clients and use our skills to help them get the most ROI out of their salesforce.





How We Operate

At Comelite Cloud, we work laterally with our clients to provide them a wide range of professional sales consulting services. Consider our experts a part of your team as we work together to create effective solutions that offer continuous communication, transparency and our exclusive can-do attitude. Our motto is that "We never say no to client!" Partner with us today and experience the difference our team can make for yours.

Relying on our vast cloud computing and CRM experience, we can analyze and adjust our strategies to your company's requirements and increase your sales and revenues as a result.







Leadership

Comelite Cloud has over 14 years of IT experience from Comelite and has partnered with many global companies in many different industries. Our team of skilled and Salesforce trained CRM experts are adept with a variety of platforms which enables us to create efficient. targeted strategies which can make your business a more effective player in your market.

Today's companies are looking for more automated solutions to their daily needs and sales and marketing are the best places to start. With Salesforce, we can help you successfully implement all of your AI and automation needs into an easy to use package that does what you need it to do, when you need it to do it.

Our Company Culture

As a company, we believe that our clients' needs should always come first. Our team of Salesforce CRM experts work hard to ensure that we are always meeting and exceeding our clients' requirements of us and that we are able to understand and analyze their operations business daily to provide the best solution possible. Is this the easiest way to do business? No, but it is the Comelite Cloud way of doing business and it ensures our clients are completely satisfied with every project we complete for them.

At Comelite Cloud, our clients are our most valuable asset and go beyond selling them a service. We take the time to communicate with, partner with and celebrate each success with them as we help them to grow their businesses.



At Comelite Cloud, we have the knowledge to harness Salesforce to deliver that growth



Salesforce Services

Salesforce Customization

By helping you make the most of this powerful CRM option, we'll make sure you can better control the key features of Salesforce that you might not fully understand yourself. This helps us to make sure you can get a powerful solution for streamlining processing and making your business more efficient. By angling every part of the Salesforce process to your own needs, we help to eradicate much of the challenge involved in using this powerful CRM platform today.



Force.com Development



We can help you to make the most of the Force.com platform by offering development skills and expertise that you can use to really augment the entire process. We can use various forms of Force. com development to help you achieve the aims that you have set out with at the present. We'll look to help discover, prepare, test, improve and then leaunch Force developments with you for the maximum potential returns.

Data Migration



Data is among your most powerful resources, and it's why we take our data migration services very seriously. Our team will look to take all present databases that you have, before taking a closer look at the state of your present data and building on top of that. By preparing the data for migration and then making sure it can easily be understood by Salesforce, we help to use the power of the data you have at present.



Lightning Migration

The Lightning Experience is among the most significant features of the Salesforce platform. Lightning provides a more compelling, optimized interface and makes creating far more profitable operations easier than ever. Migrating to Lightning ironically takes time, though. This is why you need to invest in our migration service; we can handle what is often a fraught and challenging process by dealing with the challenges for you! Let us make Lightning migration faster, easier and far less stressful starting today.

Support & Managed Services



Our support team can give you all the help that you need to manage all Salesforce applications to help make day-to-day life easier. From admin assistance to development and coaching, we can provide the support and management assistance you need. We can also provide bespoke development, helpdesk support, maintenance plans & monitoring for points of improvement. This makes it much easier for your company to set high standards, resulting in consistent results.

Business Process Optimization



Behind every productive and successful business is a well-managed and respectable process. By taking a closer look at your business process, we'll create a clear plan of action that allows us to grow and develop alongside that spotlight, ensuring that your business is growing as well as becoming more productive. We use these features to help utterly transform how your business operates, and to help strategize a plan of action to optimize its very operation.

Client's Testimonials



"After setup Salesforce CRM Solution by Comelite, I can now understand the stage of each project, communicate with my partners and view all the work in one unified system without requiring to go from one excel sheet to another. Their fast and effective delivery really facilitated my day to day business, and I strongly recommend their work to other companies who struggle with manual work."

HAZIM AL-SAIWAN
CEO at SIFCO Group Engineering &
Construction



"It can be difficult to implement a new piece of software, especially one as robust as Salesforce. The Comelite Cloud team has years of experience dealing with Salesforce apps and integrations, and can recommend the best combination to address your business needs. Their international team also ensures that your project has constant attention, which translates into a much quicker timeline than expected."

Luke Whiting COO at Clearbit



"We are so happy to have Comelite Cloud team support us daily on urgent small items to large complex Salesforce task. They always try to come up with a way that will help us in the long term, not a quick fix. Comelite is always ready to jump on calls and able to get that personal communication if needed. Thanks guys for your assistance."

JANKA MIFSUD Lead Development Team at Brainy Yack











































We don't just implement Salesforce, we explore its technical boundaries to benefit you



More engagement, more sales, less hassle

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