

# Girikon - Salesforce Quick Start Packages

1-3 Weeks  
Sales Cloud

\$2,100

## Discovery

Structured agenda based requirements gathering session. Uncover information to be tracked in Salesforce and ways in which your team interacts with customers and prospective clients

## Out-of-the-box Configuration

- ✔ Setup company profile ( Up to 10 system users and 2 custom profiles)
- ✔ Security Setup based on Role Hierarchy and Profile
- ✔ Lead
- ✔ Web-to-Lead Process
- ✔ Accounts & Contacts
- ✔ Opportunities
- ✔ Activities (Tasks, Events and Email)

## Reports & Dashboard

Up to 10 Reports and 2 Dashboards

## Training Material

MS PowerPoint training presentation

## End User Training

Up to 2 hrs of virtual, interactive training sessions - Sales Cloud key concepts, know how, best practices, hands-on exercises etc.

## Complimentary Inclusions

- ✔ Data Import (CSV import files to be provided by client) up to 2000 records.
- ✔ Q & A Session
- ✔ Future Value Add - A document listing additional Salesforce features that can add value to your business

1-3 Weeks  
Service Cloud

\$2,100

## Discovery

Structured agenda based requirements gathering session. Overview of Service Cloud, Service Cloud Console, and Case Management Discovery, Review and agree upon use cases

## Out-of-the-box Configuration

- ✔ Setup company profile ( Up to 10 system users and 2 custom profiles)
- ✔ Security Setup based on Role Hierarchy and Profile
- ✔ Accounts & Contacts
- ✔ Activities (Tasks, Events and Email)
- ✔ Case
- ✔ Case Assignment Rules
- ✔ 1 Branded Letterhead & up to 2 Email Templates

## Reports & Dashboard

Up to 10 Reports and 2 Dashboards

## Training Material

MS PowerPoint training presentation

## End User Training

Up to 2 hrs of virtual, interactive training sessions - Service Cloud key concepts, know how, best practices, hands-on exercises etc.

## Complimentary Inclusions

- ✔ Data Import (CSV import files to be provided by client) up to 2000 records.
- ✔ Q & A Session
- ✔ Future Value Add - A document listing additional Salesforce features that can add value to your business

2-3 Weeks  
Community Cloud

\$3,200

## Discovery

Structured agenda based requirements gathering session. Understand your objectives for Communities, including a customization plan for your sales process

## Out-of-the-box Configuration

- ✔ Setup company profile ( Up to 10 system users and 2 custom profiles)
- ✔ Accounts & Contacts
- ✔ One Lightning community based on pre-configured template
- ✔ Security Setup based on Role Hierarchy and Profile

## Reports & Dashboard

Up to 10 Reports and 2 Dashboards

## Training Material

MS PowerPoint training presentation

## End User Training

Up to 2 hrs of virtual, interactive training sessions - Salesforce key concepts, know how, best practices, Communities, including administration, moderation, and user setup hands-on exercises etc.

## Complimentary Inclusions

- ✔ Data Import (CSV import files to be provided by client) up to 2000 records.
- ✔ Q & A Session
- ✔ Future Value Add - A document listing additional Salesforce features that can add value to your business

1-3 Weeks  
Marketing Cloud

\$3,500

## Discovery

Structured agenda based requirements gathering session. Discuss your finalized goals for the Marketing Cloud, including a customization plan for your marketing process

## Out-of-the-box Configuration

- ✔ Setup company profile ( Up to 10 system users and 2 custom profiles)
- ✔ Account Setup, Brand Builder Configuration
- ✔ Marketing Cloud Connector
- ✔ Sender Profile Setup
- ✔ Set Up Subscribers - Up to 5 Data Extension / List Setup
- ✔ Up to 5 Email Templates / Content Builder
- ✔ Contact Builder Setup
- ✔ Up to 5 Email Automations
- ✔ Journey Builder Configuration

## Training Material

MS PowerPoint training presentation

## End User Training

Up to 2 hrs of virtual, interactive training sessions - Marketing Cloud key concepts, know how, best practices, hands-on exercises etc.

## Complimentary Inclusions

- ✔ Data Import (CSV import files to be provided by client) up to 2000 records.
- ✔ Q & A Session
- ✔ Future Value Add - A document listing additional Salesforce features that can add value to your business

3-6 Weeks  
Quote-to-Cash

\$5,100

## Discovery

Structured agenda based requirements gathering session. Business Process Workshops, Interviews with Stakeholders, Requirements List & Basic Design Document

## Out-of-the-box Configuration

- ✔ Accounts & Contacts
- ✔ Opportunities
- ✔ 4 Product & Pricing Bundles
- ✔ Discount Schedule with 5 Tiers & 5 block prices
- ✔ Subscription & Contract Pricing
- ✔ Output Document Template
- ✔ Search Filters & Custom Action
- ✔ Approvals Processes

## Training Material

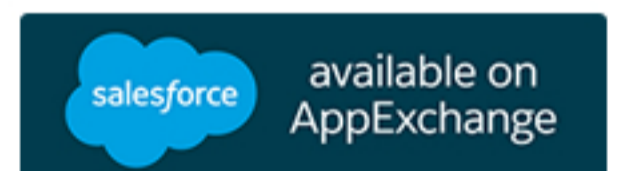
MS PowerPoint training presentation

## End User Training

Up to 2 hrs of virtual, interactive training sessions - Key concepts, know how, best practices, hands-on exercises etc.

## Complimentary Inclusions

- ✔ Data Import (CSV import files to be provided by client) up to 2000 records.
- ✔ Q & A Session
- ✔ Future Value Add - A document listing additional Salesforce features that can add value to your business



## Contact Us

480-432-1110 / 480-382-1320

sales@girikon.com

## What's not included

Can be taken up separately at an additional cost

- ➔ Data export/extraction
- ➔ Data cleansing
- ➔ Data import beyond complimentary 2000 records
- ➔ Apex Code/Visualforce pages
- ➔ Custom features / modules
- ➔ Additional Virtual Training sessions OR Onsite Training sessions